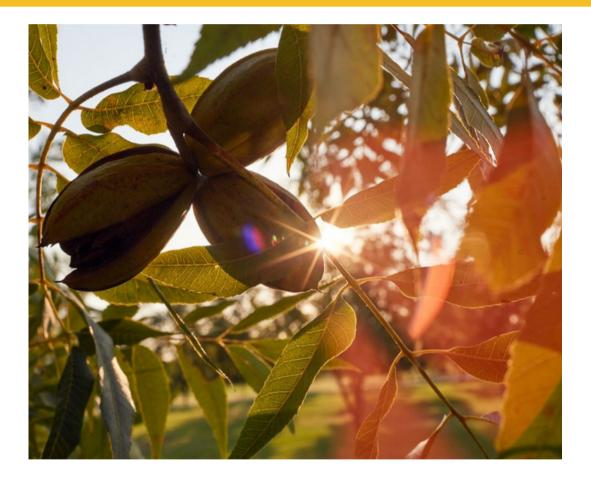
# MONTHLY REPORT

## AMERICAN PECAN INDUSTRY



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# **METHODOLOGY**

## **REPORTING PROCESS**

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

## INDUSTRY REPORT PUBLICATION

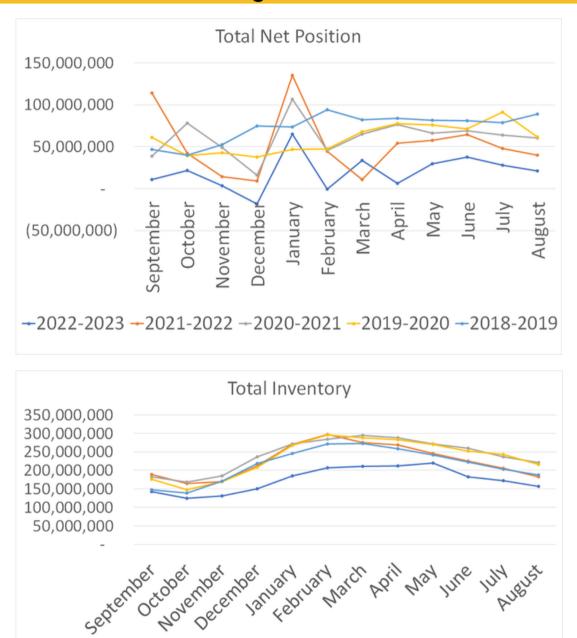
All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

## **REVISION PROCESS**

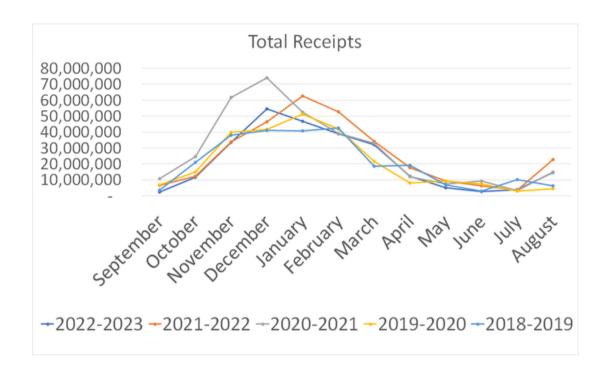
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

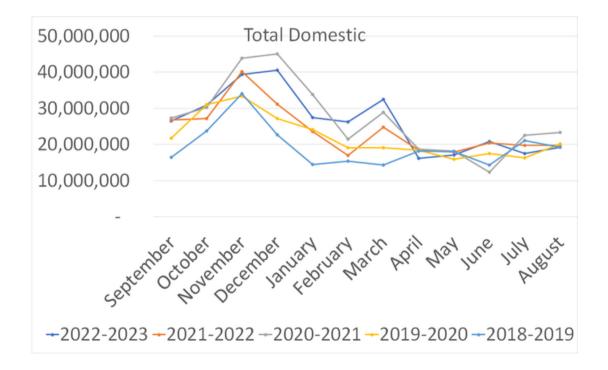
## STATISTICS OVERVIEW (INSHELL BASIS)

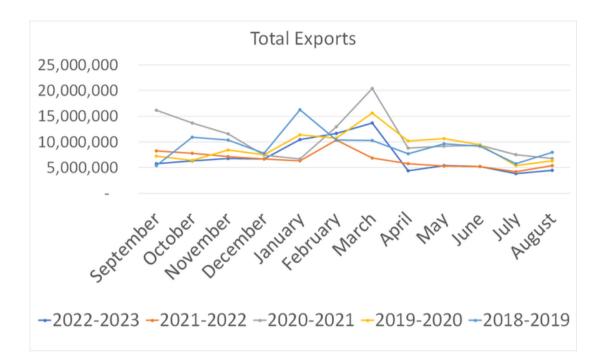
August 2023

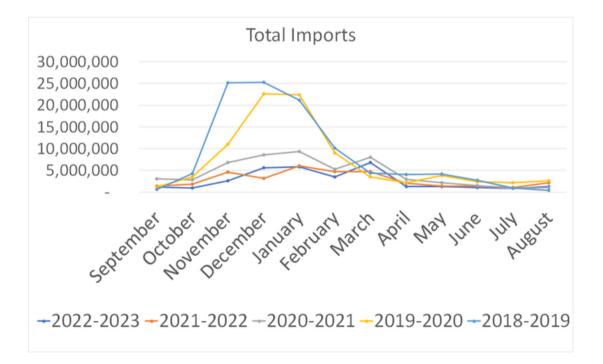


+2022-2023 +2021-2022 +2020-2021 +2019-2020 +2018-2019









#### 94% of industry reporting

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	August 2023	August 2022	Sep - Aug 2023	Sep - Aug 2022
Pecans Received:				
Improved	14,000,300	20,553,407	237,029,702	263,585,488
Native/Seedling	31	21	6,281,302	27,058,050
Substandard	654,768	2,173,960	15,763,925	18,187,411
Total	14,655,099	22,727,388	259,074,929	308,830,949
Inter-handler/Imports:				
Inshell	1,762,096		163,685,944	
Shelled Meats	1,412,211		14,558,340	
Total (Inshell Basis)	4,586,518		192,802,624	
Shipments:				
Shelled Meats				
Retail/Grocery	9,569,996	9,442,122	131,605,928	129,943,369
Exports	2,113,290	2,712,180	32,371,971	32,539,591
Inshell				
Retail/Grocery	44,322	876,294	51,297,986	27,797,337
Exports	241,002	0	20,748,168	14,422,917
Total (Inshell Basis)	23,651,896	25,184,898	400,001,952	367,186,174

	August 2023	August 2022
Total Pecans in Inventory		
Shelled Meats	46,347,645	46,355,177
Inshell	64,407,025	90,360,968
Total (Inshell Basis)	157,102,315	183,071,322

### **Commitments to Ship**

Meats:		
Domestic-Shelled Meats	59,810,014	59,366,827
Export-Shelled Meats	8,066,070	9,277,044
Total Meats	67,876,084	68,643,871
Inshell:		
Domestic-Inshell	642,944	5,870,474
Export-Inshell	862,351	0
Total Inshell	1,505,295	5,870,474
Less: Contracts to Purchase:		
Shelled Meats	0	81,000
Inshell	1,000,000	0
Total Commitments (IB)	136,257,463	142,996,216
-		
Net Open Position	20,844,852	40,075,106

\* Indicates exports were removed from the original report figures. Previous formula included exports in the retail, grocery etc. shipment figure. The current report form separates domestic shipments and exports.

Data is accurate as of October 2023 and represents 94% of the industry.

## Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats

	2022-2023 - Current August 2023	2021-2022 - Current August 2022	2022-2023 - YTD Sep - Aug 2023	2021-2022 - YTD Sep - Aug 2022
Inshell: Exported for Shelling				
Mexico	3,792,693	3,730,306	23,089,884	28,174,572
Shelled Meats: Returned to U.S.				
Mexico	2,411,791	1,384,356	10,503,370	9,606,113

### Pecans Purchased Outside the U.S. by U.S. Handlers

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD	
	August 2023	August 2022	Sep - Aug 2023	Sep - Aug 2022	
Shelled Meats:					
Country of Origin					
Australia	0	122,004	110,881	358,645	
Mexico	489,463	974,413	8,898,881	8,281,049	
Total Shelled Meats	489,463	1,096,417	9,009,762	8,639,694	
Inshell:					
Country of Origin					
Mexico	281,118	0	14,260,143	17,079,179	
Total Inshell	281,118	0	14,260,143	17,079,179	
Total (Inshell Basis)					
Country of Origin					
Australia	0	244,008	221,762	717,290	
Mexico	1,260,044	1,948,826	32,057,905	33,641,277	
Total (Inshell Basis)	1,260,044	2,192,834	32,279,667	34,358,567	

World Region	2022-2023 - Current			202	1-2022 - Curr	ent	2	2022-2023 - YTD			021-2022 - YTI	Total (Inshell Basis)		
Destination		August 2023			August 2022		U,	Sep - Aug 2023	3	Sep - Aug 2022				
[	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Aug 2023	Aug 2022
<u>Africa</u>														
- Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Asia														
China	0	145,285	0	41,100	0	0	371,040	18,255,810	0	225,900	11,700,537	0	145,285	82,200
India	37,800	0	0	52,920	0	0	138,060	0	0	207,780	0	0	75,600	105,840
South Korea	228,300	0	0	112,800	0	0	2,389,740	0	0	1,917,960	0	0	456,600	225,600
Kuwait	36,000	0	0	24,000	0	0	403,920	0	0	182,700	0	0	72,000	48,000
Qatar	22,500	0	0	0	0	0	68,340	0	0	48,000	0	0	45,000	0
Singapore	3,360	0	0	0	0	0	195,120	0	0	134,040	0	0	6,720	0
Hong Kong	0	0	0	18,000	0	0	18,000	0	0	91,770	0	0	0	36,000
Japan	25,200	0	0	107,640	0	0	554,880	0	0	756,960	0	0	50,400	215,280
Taiwan	40,320	0	0	66,000	0	0	221,190	0	0	451,140	0	0	80,640	132,000
Vietnam	168,000	0	0	42,000	0	0	588,000	0	0	249,000	0	0	336,000	84,000
Turkey	0	0	0	0	0	0	116,070	0	0	66,000	0	0	0	0
Malaysia	0	0	0	0	0	0	12,360	0	0	81,000	0	0	0	0
Philippines	0	0	0	18,660	0	0	149,040	0	0	22,020	0	0	0	37,320
Thailand	22,800	0	0	0	0	0	138,000	0	0	115,200	0	0	45,600	0
Total Asia	584,280	145,285	0	483,120	0	0	5,363,760	18,255,810	0	4,549,470	11,700,537	0	1,313,845	966,240
<u>Australia/Oceania</u>														
Australia	0	0	0	0	0	0	4,800	0	0	5,040	0	0	0	0
New Zealand	0	0	0	0	0	0	6,000	0	0	0	0	0	0	0
- Total Australia	0	0	0	0	0	0	10,800	0	0	5,040	0	0	0	0

2022-2023 - Current			202	1-2022 - Curr	ent	2022-2023 - YTD			20	21-2022 - YTI	Total (Inshell Basis)			
World Region Destination		August 2023		August 2022			S	ep - Aug 2023	3	Sep - Aug 2022				
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Aug 2023	Aug 2022
-														
<u>Europe</u>							1			1		1		
Czechia	24,000	0	0	24,000	0	0	452,298	0	0	188,850	0	0	48,000	48,000
Greece	26,400	0	0	24,000	0	0	51,900	0	0	102,600	0	0	52,800	48,000
Lithuania	55,500	0	0	0	0	0	737,580	0	0	378,000	0	0	111,000	0
Netherlands	150,180	0	0	229,320	0	0	2,375,100	0	0	3,331,740	0	0	300,360	458,640
Poland	42,000	0	0	57,000	0	0	294,018	0	0	131,070	0	0	84,000	114,000
Slovenia	8,820	0	0	7,200	0	0	150,108	0	0	40,800	0	0	17,640	14,400
Spain	36,000	0	0	66,000	0	0	783,870	0	0	786,078	0	0	72,000	132,000
Switzerland	64,320	0	0	82,320	0	0	456,993	0	0	521,760	0	0	128,640	164,640
United Kingdom	128,670	0	0	306,420	0	0	2,106,740	0	0	3,573,330	0	0	257,340	612,840
Belgium	40,320	0	0	3,600	0	0	281,850	0	0	214,140	0	0	80,640	7,200
France	82,530	0	0	66,000	0	0	1,854,682	0	0	1,345,020	0	0	165,060	132,000
Germany	40,320	0	0	383,400	0	0	2,052,480	0	0	3,838,620	0	0	80,640	766,800
Portugal	0	0	0	0	0	0	69,840	0	0	21,000	0	0	0	0
Sweden	13,920	0	0	0	0	0	265,080	0	0	402,270	0	0	27,840	0
Latvia	0	0	0	0	0	0	24,000	0	0	10,500	0	0	0	0
Norway	0	0	0	0	0	0	49,500	0	0	99,300	0	0	0	0
Austria	0	0	0	0	0	0	24,000	0	0	48,000	0	0	0	0
Italy	0	0	0	81,000	0	0	360,000	0	0	357,000	0	0	0	162,000
Bulgaria	0	0	0	0	0	0	0	0	0	3,600	0	0	0	0
Denmark	45,330	0	0	30,240	0	0	385,530	0	0	422,940	0	0	90,660	60,480
Ireland	0	0	0	0	0	0	0	0	0	48,960	0	0	0	0
– Total Europe	758,310	0	0	1,360,500	0	0	12,775,569	0	0	15,865,578	0	0	1,516,620	2,721,000
-														
<u>Middle East</u>														
Israel	198,000	0	0	208,050	0	0	3,035,040	0	0	2,974,290	0	0	396,000	416,100
Saudi Arabia	84,000	0	0	60,030	0	0	1,972,020	0	0	827,550	0	0	168,000	120,060
Jordan	0	0	0	24,000	0	0	359,400	0	0	72,000	0	0	0	48,000
Lebanon	0	95,717	0	0	0	0	326,760	196,508	0	130,650	0	0	95,717	0
U. Arab Emirates	0	0	0	0	0	0	611,400	0	0	444,000	0	0	0	0
Total Middle East	282,000	95,717	0	292,080	0	0	6,304,620	196,508	0	4,448,490	0	0	659,717	584,160

World Pogion	2022-2023 - Current August 2023			2021-2022 - Current August 2022			2	2022-2023 - YTD			021-2022 - YT	Total (Inshell Basis)		
World Region Destination							Sep - Aug 2023			Sep - Aug 2022				
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Aug 2023	Aug 2022
North America														
Mexico	0	0	0	0	0	0	31,170	943,442	1,352,408	40,500	1,961,443	728,585	0	0
Canada	488,700	0	0	576,480	0	0	7,789,602	0	0	7,622,113	32,352	0	977,400	1,152,960
Puerto Rico	0	0	0	0	0	0	7,350	0	0	6,720	0	0	0	0
United States	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total North America	488,700	0	0	576,480	0	0	7,828,122	943,442	1,352,408	7,669,333	1,993,795	728,585	977,400	1,152,960
South America														
Colombia	0	0	0	0	0	0	89,100	0	0	1,680	0	0	0	0
Total South America	0	0	0	0	0	0	89,100	0	0	1,680	0	0	0	0
Total Exports	2,113,290	241,002	0	2,712,180	0	0	32,371,971	19,395,760	1,352,408	32,539,591	13,694,332	728,585	4,467,582	5,424,360