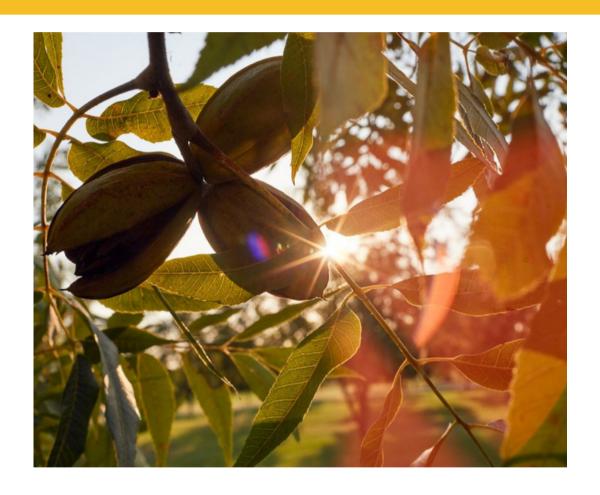
# MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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## **METHODOLOGY**

#### REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

#### INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

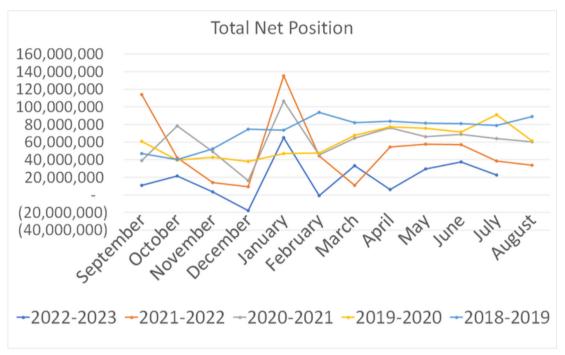
#### **REVISION PROCESS**

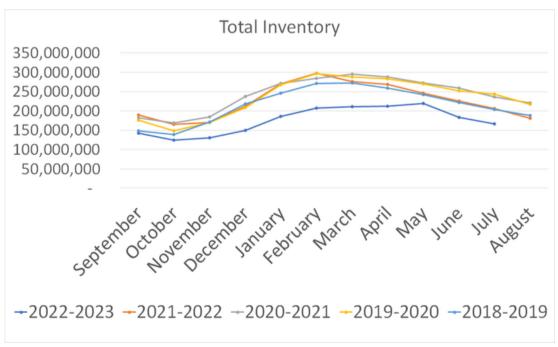
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

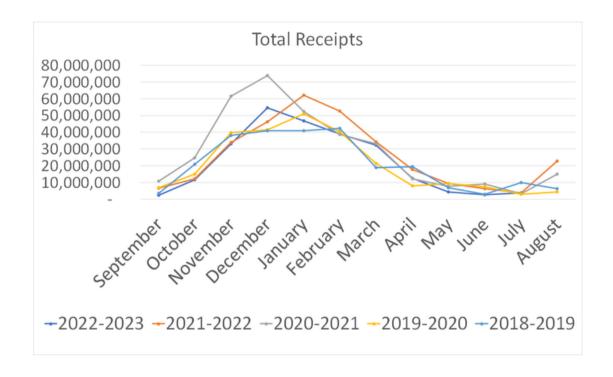
# STATISTICS OVERVIEW

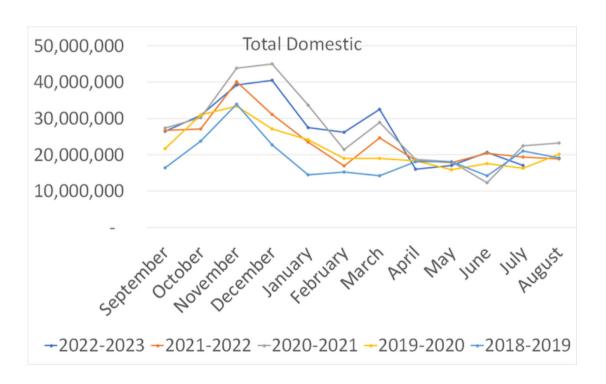
(INSHELL BASIS)

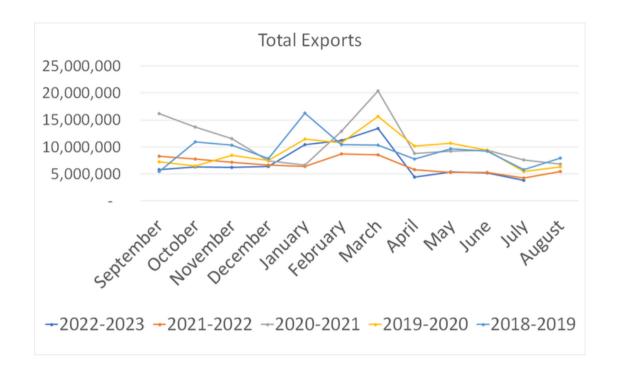
July 2023

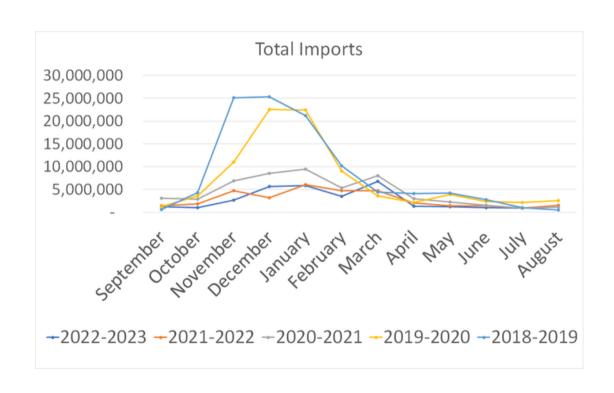












#### 95% of industry reporting

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	July 2023	July 2022	Sep - Jul 2023	Sep - Jul 2022
Pecans Received:				
Improved	3,905,563	3,756,854	223,029,402	243,032,081
Native/Seedling	48	147	6,281,271	27,058,029
Substandard	24,488	0	15,109,157	16,013,451
Total	3,930,099	3,757,001	244,419,830	286,103,561
Inter-handler/Imports:				
Inshell	176,660		161,923,848	
Shelled Meats	560,212	_	13,146,129	
Total (Inshell Basis)	1,297,084	_	188,216,106	
Shipments:				
Shelled Meats				
Retail/Grocery	8,557,855	9,510,448 *	122,035,932	120,501,247 *
Exports	1,867,610	2,121,678	30,258,681	29,827,411
Inshell				
Retail/Grocery	352,226	748,087 *	51,253,664	26,921,043 *
Exports	100,791	0	20,507,166	14,422,917
	21,303,947	24,012,339	376,350,056	342,001,276

	July 2023	July 2022
Total Pecans in Inventory	-	
Shelled Meats	40,955,591	46,050,546
Inshell	90,261,964	113,945,622
Total (Inshell Basis)	172,173,146	206,046,714
Commitments to Ship		
Meats:		
Domestic-Shelled Meats	62,077,663	65,486,265
Export-Shelled Meats	9,881,400	10,856,074
Total Meats	71,959,063	76,342,339
Inshell:		
Domestic-Inshell	1,222,228	6,793,372
Export-Inshell	49,215	0
Total Inshell	1,271,443	6,793,372
Less: Contracts to Purchase:		
Shelled Meats	0	303,720
Inshell	1,000,000	650,000
Total Commitments (IB)	144,189,569	158,220,610
Net Open Position	27,983,577	47,826,104

<sup>\*</sup> Indicates exports were removed from the original report figures. Previous formula included exports in the retail, grocery etc. shipment figure. The current report form separates domestic shipments and exports.

### <u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD
	July 2023	July 2022	Sep - Jul 2023	Sep - Jul 2022
Inshell: Exported for Shelling				
Mexico	1,921,753	1,875,031	19,297,191	24,444,266
Shelled Meats: Returned to U.S.				
Mexico	766,080	1,118,812	8,091,579	8,221,757

### Pecans Purchased Outside the U.S. by U.S. Handlers

	2022-2023 - Current	2021-2022 - Current	2022-2023 - YTD	2021-2022 - YTD		
	July 2023	July 2022	Sep - Jul 2023	Sep - Jul 2022		
Shelled Meats:		_		-		
Country of Origin						
Mexico	437,687	505,907	8,409,418	7,306,636		
Australia	0	26,326	110,881	236,641		
Total Shelled Meats	437,687	532,233	8,520,299	7,543,277		
Inshell:						
Country of Origin	_	_				
Mexico .	0	0	13,979,025	17,079,179		
Total Inshell	0	0	13,979,025	17,079,179		
<b>Total (Inshell Basis)</b> Country of Origin						
Mexico	875,374	1,011,814	30,797,861	31,692,451		
Australia	0	52,652	221,762	473,282		
Total (Inshell Basis)	875,374	1,064,466	31,019,623	32,165,733		

World Dogion	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2021-2022 - YTD			Total (Inshell Basis)	
World Region Destination		July 2023			July 2022			Sep - Jul 2023		Sep - Jul 2022				<del></del>
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Jul 2023	Jul 2022
Africa														
<del></del> -			0	0		0	0		0	0		0		
Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Asia														
China	0	0	0	0	0	0	371,040	18,110,525	0	184,800	11,700,537	0	0	0
India	10,800	0	0	23,520	0	0	100,260	0	0	154,860	0	0	21,600	47,040
South Korea	124,800	0	0	201,510	0	0	2,161,440	0	0	1,805,160	0	0	249,600	403,020
Thailand	24,000	0	0	0	0	0	115,200	0	0	115,200	0	0	48,000	0
Japan	0	0	0	24,000	0	0	529,680	0	0	649,320	0	0	0	48,000
Qatar	0	0	0	24,000	0	0	45,840	0	0	48,000	0	0	0	48,000
Singapore	0	0	0	24,000	0	0	191,760	0	0	134,040	0	0	0	48,000
Vietnam	42,000	0	0	42,000	0	0	420,000	0	0	207,000	0	0	84,000	84,000
Kuwait	0	0	0	0	0	0	367,920	0	0	158,700	0	0	0	0
Turkey	0	0	0	0	0	0	116,070	0	0	66,000	0	0	0	0
Malaysia	0	0	0	0	0	0	12,360	0	0	81,000	0	0	0	0
Philippines	0	0	0	0	0	0	149,040	0	0	3,360	0	0	0	0
Hong Kong	0	0	0	0	0	0	18,000	0	0	73,770	0	0	0	0
Taiwan	19,590	0	0	80,640	0	0	180,870	0	0	385,140	0	0	39,180	161,280
Total Asia	221,190	0	0	419,670	0	0	4,779,480	18,110,525	0	4,066,350	11,700,537	0	442,380	839,340
<u>Australia/Oceania</u>														
Australia	0	0	0	0	0	0	4,800	0	0	5,040	0	0	0	0
New Zealand	0	0	0	0	0	0	6,000	0	0	0	0	0	0	0
Total Australia	0	0	0	0	0	0	10,800	0	0	5,040	0	0	0	0

Mandal Bassian	2022-2023 - Current		ent	2021-2022 - Current			2022-2023 - YTD			20	)21-2022 - YTI	Total (Inshell Basis)		
World Region Destination		July 2023		July 2022		Sep - Jul 2023			Sep - Jul 2022					
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Jul 2023	Jul 2022
<u>Europe</u>														
Czechia	66,000	0	0	0	0	0	428,298	0	0	164,850	0	0	132,000	0
France	87,120	0	0	80,640	0	0	1,772,152	0	0	1,279,020	0	0	174,240	161,280
Spain	66,000	0	0	78,588	0	0	747,870	0	0	720,078	0	0	132,000	157,176
<b>United Kingdom</b>	72,720	0	0	271,650	0	0	1,978,070	0	0	3,266,910	0	0	145,440	543,300
Bulgaria	0	0	0	3,600	0	0	0	0	0	3,600	0	0	0	7,200
Greece	0	0	0	25,500	0	0	25,500	0	0	78,600	0	0	0	51,000
Italy	0	0	0	24,000	0	0	360,000	0	0	276,000	0	0	0	48,000
Netherlands	57,120	0	0	131,220	0	0	2,224,920	0	0	3,102,420	0	0	114,240	262,440
Switzerland	0	0	0	52,080	0	0	392,673	0	0	439,440	0	0	0	104,160
Germany	129,960	0	0	183,450	0	0	2,012,160	0	0	3,455,220	0	0	259,920	366,900
Lithuania	0	0	0	0	0	0	682,080	0	0	378,000	0	0	0	0
Poland	0	0	0	0	0	0	252,018	0	0	74,070	0	0	0	0
Belgium	40,320	0	0	0	0	0	241,530	0	0	210,540	0	0	80,640	0
Portugal	0	0	0	0	0	0	69,840	0	0	21,000	0	0	0	0
Slovenia	0	0	0	0	0	0	141,288	0	0	33,600	0	0	0	0
Sweden	8,400	0	0	33,600	0	0	251,160	0	0	402,270	0	0	16,800	67,200
Latvia	0	0	0	0	0	0	24,000	0	0	10,500	0	0	0	0
Norway	0	0	0	40,500	0	0	49,500	0	0	99,300	0	0	0	81,000
Austria	0	0	0	0	0	0	24,000	0	0	48,000	0	0	0	0
Denmark	33,600	0	0	25,200	0	0	340,200	0	0	392,700	0	0	67,200	50,400
Ireland	0	0	0	0	0	0	0	0	0	48,960	0	0	0	0
Total Europe	561,240	0	0	950,028	0	0	12,017,259	0	0	14,505,078	0	0	1,122,480	1,900,056
•														
Middle East														
Israel	215,700	0	0	187,500	0	0	2,837,040	0	0	2,766,240	0	0	431,400	375,000
Lebanon	24,000	100,791	0	30,000	0	0	326,760	100,791	0	130,650	0	0	148,791	60,000
Saudi Arabia	0	0	0	42,000	0	0	1,888,020	0	0	767,520	0	0	0	84,000
U. Arab Emirates	87,000	0	0	40,320	0	0	611,400	0	0	444,000	0	0	174,000	80,640
Jordan	0	0	0	0	0	0	359,400	0	0	48,000	0	0	0	0
Total Middle East	326,700	100,791	0	299,820	0	0	6,022,620	100,791	0	4,156,410	0	0	754,191	599,640

World Region	2022-2023 - Current			2021-2022 - Current			2022-2023 - YTD			2	021-2022 - YT	Total (Inshell Basis)		
Destination		July 2023			July 2022		Sep - Jul 2023			Sep - Jul 2022				
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Jul 2023	Jul 2022
North America														
Mexico	0	0	0	0	0	0	31,170	943,442	1,352,408	40,500	1,961,443	728,585	0	0
Canada	758,480	0	0	452,160	0	0	7,300,902	0	0	7,045,633	32,352	0	1,516,960	904,320
Puerto Rico	0	0	0	0	0	0	7,350	0	0	6,720	0	0	0	0
<b>United States</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total North America	758,480	0	0	452,160	0	0	7,339,422	943,442	1,352,408	7,092,853	1,993,795	728,585	1,516,960	904,320
South America										ı				
Colombia	0	0	0	0	0	0	89,100	0	0	1,680	0	0	0	0
Total South America	0	0	0	0	0	0	89,100	0	0	1,680	0	0	0	0
Total Exports	1,867,610	100,791	0	2,121,678	0	0	30,258,681	19,154,758	1,352,408	29,827,411	13,694,332	728,585	3,836,011	4,243,356