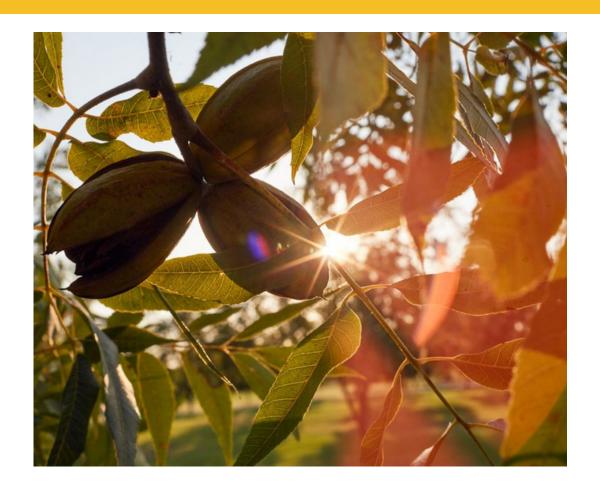
MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

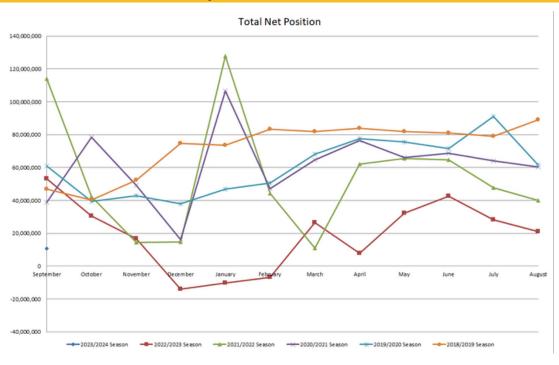
REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

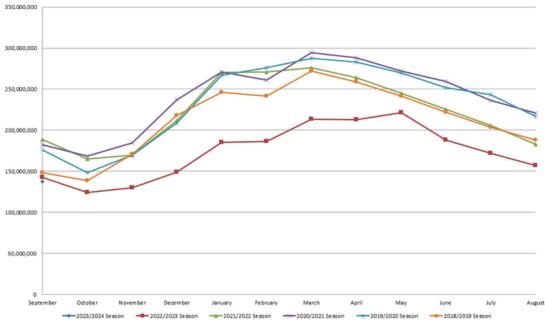
STATISTICS OVERVIEW

(INSHELL BASIS)

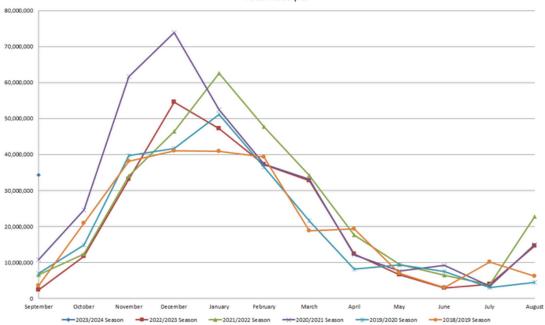
September 2023



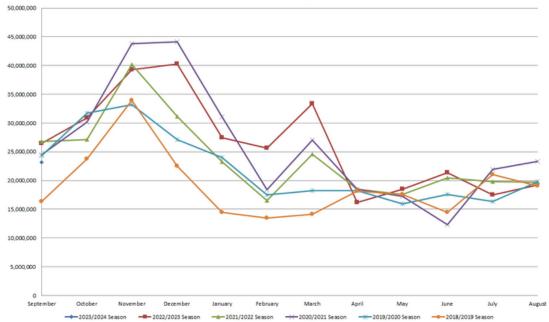


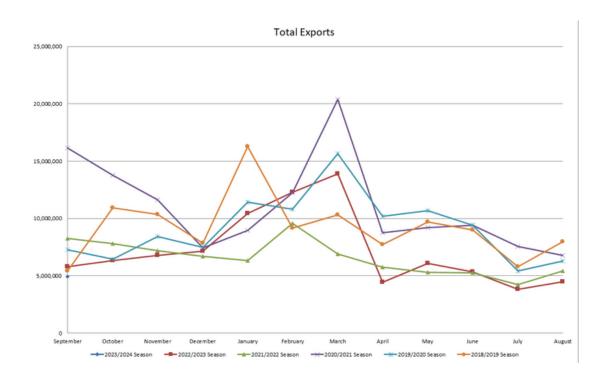


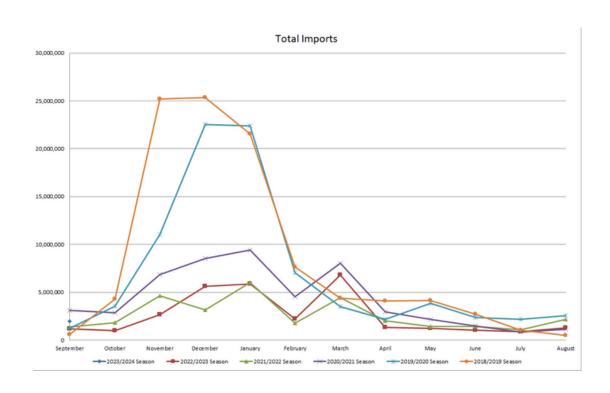




Total Domestic Shipments







90% of industry reporting

Domestic-Inshell

Total Inshell

Less: Contracts to Purchase: Shelled Meats

Total Commitments (IB)

Export-Inshell

Inshell

Net Open Position

90% of industry reporting				
	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	September 2023	September 2022	Sep - Sep 2023	Sep - Sep 2022
Pecans Received:				
Improved	30,585,326	2,399,361	30,585,326	2,399,361
Native/Seedling	396,099	48	396,099	48
Substandard	3,281,548	20,388	3,281,548	20,388
Total	34,262,973	2,419,797	34,262,973	2,419,797
Inter-handler/Imports:				
Inshell	871,878	3,711,270	871,878	3,711,270
Shelled Meats	754,359	184,408	754,359	184,408
Total (Inshell Basis)	2,380,596	4,080,086	2,380,596	4,080,086
Shipments:				
Shelled Meats				
Retail/Grocery	11,528,741	13,068,026	11,528,741	13,068,026
Exports	1,966,830	2,902,460	1,966,830	2,902,460
Inshell				
Retail/Grocery	77,276	308,533	77,276	308,533
Exports	991,613	0	991,613	0
Total (Inshell Basis)	28,060,031	32,249,505	28,060,031	32,249,505
	September 2023	September 2022		
Total Pecans in Inventory				
Shelled Meats	45,536,139	41,795,299		
Inshell	46,195,455	59,220,131		
Total (Inshell Basis)	137,267,733	142,810,729		
Commitments to Ship				
Meats:				
Domestic-Shelled Meats	52,129,970	51,789,507		
Export-Shelled Meats	8,724,090	6,799,809		
Total Meats	60,854,060	58,589,316		
Inshell:				

4,780,386

4,780,386

162,000

32,000,000

89,635,018

53,175,711

0

600,762

5,293,424

5,894,186

850,000

126,752,306

10,515,427

0

<u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	September 2023	September 2022	Sep - Sep 2023	Sep - Sep 2022
Inshell: Exported for Shelling				
Mexico	0	4,518,394	0	4,518,394
Shelled Meats: Returned to U.S.				
Mexico	0	2,589,488	0	2,589,488

Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	September 2023	September 2022	Sep - Sep 2023	Sep - Sep 2022
Shelled Meats:	_	_	_	_
Country of Origin				
Argentina	29,578	0	29,578	0
Australia	83,320	26,235	83,320	26,235
Mexico	865,356	554,310	865,356	554,310
Total Shelled Meats	978,254	580,545	978,254	580,545
Inshell:				
Country of Origin				
_	0	0	0	0
Total Inshell				
Total (Inshell Basis)				
Country of Origin				
Argentina	59,156	0	59,156	0
Australia	166,640	52,470	166,640	52,470
Mexico	1,730,712	1,108,620	1,730,712	1,108,620
Total (Inshell Basis)	1,956,508	1,161,090	1,956,508	1,161,090

World Bogies	2023	3-2024 - Curr	ent	2022	2-2023 - Curr	ent	20	23-2024 - YT	D	20)22-2023 - YT	D	Total (Inshell Basis)		
World Region Destination	Se	ptember 20	23	Se	ptember 202	22	S	ep - Sep 2023	3	S	ep - Sep 2022	2			
[Shelled	Inshell	Substd	Sep 2023	Sep 2022										
<u>Africa</u>															
Total Africa _	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Asia															
China	0	900,388	0	164,400	0	0	0	900,388	0	164,400	0	0	900,388	328,800	
India	16,800	0	0	13,440	0	0	16,800	0	0	13,440	0	0	33,600	26,880	
Japan	66,600	0	0	0	0	0	66,600	0	0	0	0	0	133,200	0	
Kuwait	24,000	0	0	24,000	0	0	24,000	0	0	24,000	0	0	48,000	48,000	
South Korea	124,500	0	0	138,000	0	0	124,500	0	0	138,000	0	0	249,000	276,000	
Taiwan	80,640	0	0	40,320	0	0	80,640	0	0	40,320	0	0	161,280	80,640	
Vietnam	0	0	0	42,000	0	0	0	0	0	42,000	0	0	0	84,000	
Total Asia	312,540	900,388	0	422,160	0	0	312,540	900,388	0	422,160	0	0	1,525,468	844,320	
Australia/Oceania															
Total Australia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

2023-2024		3-2024 - Curr	ent	2022	2-2023 - Curre	ent	20)23-2024 - YT	D	20)22-2023 - YTI	D	Total (Inshell Basis) Sep 2023 Sep 2022	
World Region Destination	Se	ptember 202	23	September 2022			S	ep - Sep 2023	3	Sep - Sep 2022			•	_
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Sep 2023	Sep 2022
<u>Europe</u>														
Austria	24,000	0	0	0	0	0	24,000	0	0	0	0	0	48,000	0
Czechia	66,000	0	0	24,000	0	0	66,000	0	0	24,000	0	0	132,000	48,000
Denmark	25,200	0	0	25,200	0	0	25,200	0	0	25,200	0	0	50,400	50,400
France	45,600	0	0	159,420	0	0	45,600	0	0	159,420	0	0	91,200	318,840
Germany	42,870	0	0	395,580	0	0	42,870	0	0	395,580	0	0	85,740	791,160
Ireland	24,000	0	0	0	0	0	24,000	0	0	0	0	0	48,000	0
Italy	82,500	0	0	0	0	0	82,500	0	0	0	0	0	165,000	0
Lithuania	57,480	0	0	126,000	0	0	57,480	0	0	126,000	0	0	114,960	252,000
Netherlands	97,440	0	0	173,820	0	0	97,440	0	0	173,820	0	0	194,880	347,640
Poland	0	0	0	24,000	0	0	0	0	0	24,000	0	0	0	48,000
Spain	40,500	0	0	80,670	0	0	40,500	0	0	80,670	0	0	81,000	161,340
Sweden	0	0	0	31,920	0	0	0	0	0	31,920	0	0	0	63,840
Switzerland	0	0	0	8,400	0	0	0	0	0	8,400	0	0	0	16,800
United Kingdom	137,760	0	0	402,650	0	0	137,760	0	0	402,650	0	0	275,520	805,300
Total Europe	643,350	0	0	1,451,660	0	0	643,350	0	0	1,451,660	0	0	1,286,700	2,903,320
<u>Middle East</u>														
Israel	48,000	0	0	274,500	0	0	48,000	0	0	274,500	0	0	96,000	549,000
Jordan	42,000	0	0	0	0	0	42,000	0	0	0	0	0	84,000	0
Lebanon	0	91,225	0	0	0	0	0	91,225	0	0	0	0	91,225	0
Saudi Arabia	84,000	0	0	42,000	0	0	84,000	0	0	42,000	0	0	168,000	84,000
U. Arab Emirates	42,000	0	0	0	0	0	42,000	0	0	0	0	0	84,000	0
Total Middle East	216,000	91,225	0	316,500	0	0	216,000	91,225	0	316,500	0	0	523,225	633,000

World Region	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			2022-2023 - YTD			Total (Inshell Basis)			
Destination				September 2022			Sep - Sep 2023			Sep - Sep 2022									
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Sep 2023	Sep 2022					
North America																			
Canada	794,940	0	0	712,140	0	0	794,940	0	0	712,140	0	0	1,589,880	1,424,280					
Mexico	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
Total North America	794,940	0	0	712,140	0	0	794,940	0	0	712,140	0	0	1,589,880	1,424,280					
<u>South America</u>																			
Total South America	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
<u>-</u>																			
Total Exports	1,966,830	991,613	0	2,902,460	0	0	1,966,830	991,613	0	2,902,460	0	0	4,925,273	5,804,920					