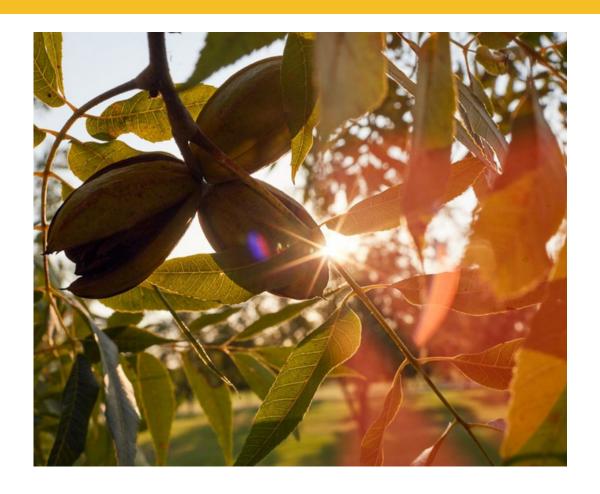
MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

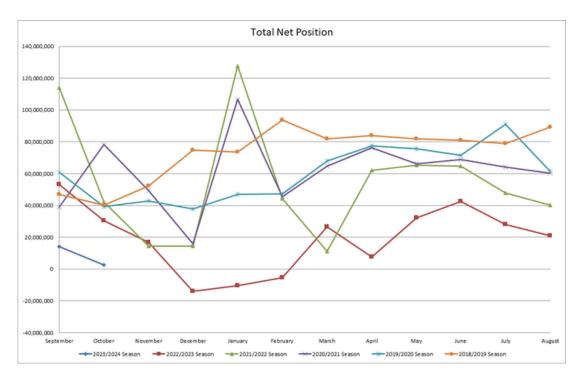
REVISION PROCESS

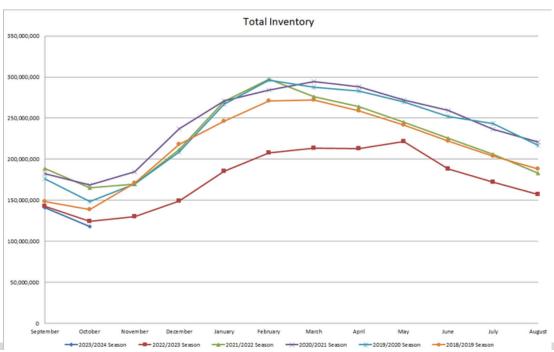
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

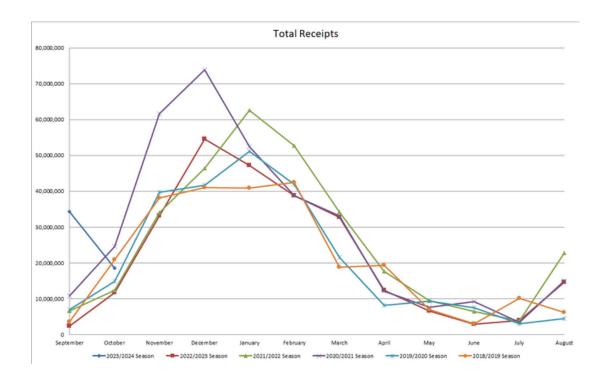
STATISTICS OVERVIEW

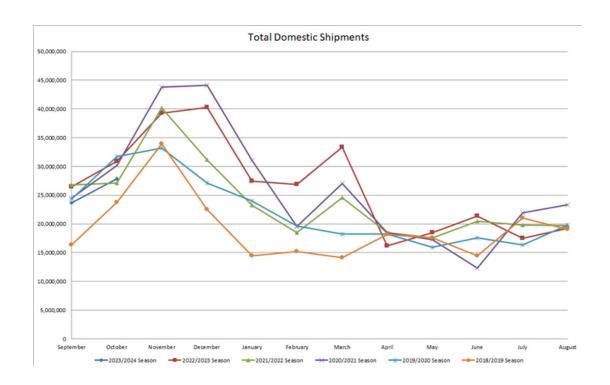
(INSHELL BASIS)

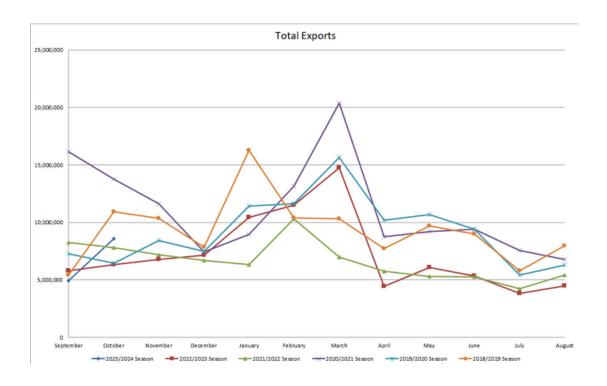
October 2023

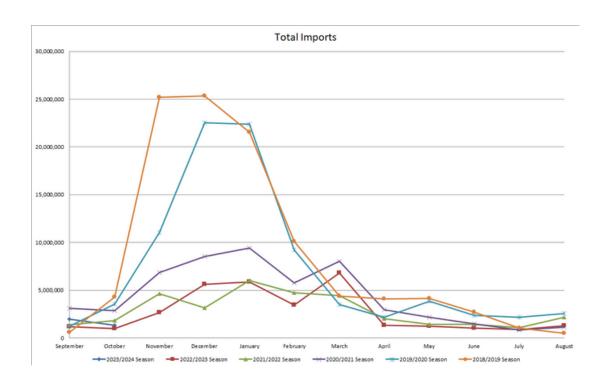












93% of industry reporting

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	October 2023	October 2022	Sep - Oct 2023	Sep - Oct 2022
Pecans Received:				
Improved	18,096,259	11,522,449	48,689,020	13,921,810
Native/Seedling	81,702	17,339	477,801	17,387
Substandard	409,511	137,055	3,691,059	157,443
Total	18,587,472	11,676,843	52,857,880	14,096,640
nter-handler/Imports:				
Inshell	5,101,846	10,147,800	6,041,724	13,859,070
Shelled Meats	689,346	129,796	1,686,205	314,204
Total (Inshell Basis)	6,480,538	10,407,392	9,414,134	14,487,478
Shipments: Shelled Meats Retail/Grocery	13,252,873	14,256,634	25,026,140	27,324,660
Exports	2,034,300	2,626,110	4,001,130	5,528,570
Inshell				
Retail/Grocery	1,364,152	2,410,779	1,447,402	2,719,312
Exports	4,515,115	1,057,226	5,506,728	1,057,226
Total (Inshell Basis)	36,453,613	37,233,493	65,008,670	69,482,998
	October 2023	October 2022		
Total Pecans in Inventory				
Shelled Meats	41,024,423	39,964,792		
Inshell	35,807,462	44,503,024		
Total (Inshell Basis)	117,856,308	124,432,608		

	OCCUPATIONS	OULD SET LOLL
Total Pecans in Inventory		
Shelled Meats	41,024,423	39,964,792
Inshell	35,807,462	44,503,024
Total (Inshell Basis)	117,856,308	124,432,608
Commitments to Ship		
Meats:		
Domestic-Shelled Meats	42,674,976	40,725,300
Export-Shelled Meats	10,792,440	5,670,531
Total Meats	53,467,416	46,395,831
Inshell:		
Domestic-Inshell	4,391,656	4,174,103
Export-Inshell	4,952,902	219,109
Total Inshell	9,344,558	4,393,212
Less: Contracts to Purchase:		
Shelled Meats	0	0
Inshell	1,000,000	3,195,000
Total Commitments (IB)	115,279,390	93,989,874
Net Open Position	2,576,918	30,442,734

<u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	October 2023	October 2022	Sep - Oct 2023	Sep - Oct 2022
Inshell: Exported for Shelling				
Mexico	397,565	3,138,170	397,565	7,656,564
Shelled Meats: Returned to U.S.				
Mexico	612,330	1,267,961	612,330	3,857,449

Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD		
	October 2023	October 2022	Sep - Oct 2023	Sep - Oct 2022		
Shelled Meats:	_	-				
Country of Origin						
Argentina	0	0	29,578	0		
Australia	0	0	83,320	26,235		
Mexico	545,472	322,001	1,410,828	876,311		
Total Shelled Meats	545,472	322,001	1,523,726	902,546		
Inshell:						
Country of Origin	220 402	250,000	220 402	250,000		
Mexico .	220,483	350,800	220,483	350,800		
Total Inshell	220,483	350,800	220,483	350,800		
Total (Inshell Basis)						
Country of Origin						
Argentina	0	0	59,156	0		
Australia	0	0	166,640	52,470		
Mexico	1,311,427	994,802	3,042,139	2,103,422		
Total (Inshell Basis)	1,311,427	994,802	3,267,935	2,155,892		

World Bogion	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			20)22-2023 - YT	Total (Inshell Basis)		
World Region Destination		October 2023			October 2022		9	Sep - Oct 2023	3	S	ep - Oct 2022	2		
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Oct 2023	Oct 2022
<u>Africa</u>														
Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<u>Asia</u>														
China	82,200	4,323,550	0	41,100	1,057,226	0	82,200	5,223,938	0	205,500	1,057,226	0	4,487,950	1,139,426
Hong Kong	24,000	0	0	0	0	0	24,000	0	0	0	0	0	48,000	0
India	40,800	0	0	0	0	0	57,600	0	0	13,440	0	0	81,600	0
Japan	67,530	0	0	49,560	0	0	134,130	0	0	49,560	0	0	135,060	99,120
Kuwait	0	0	0	60,000	0	0	24,000	0	0	84,000	0	0	0	120,000
Philippines	22,860	0	0	40,320	0	0	22,860	0	0	40,320	0	0	45,720	80,640
South Korea	246,300	0	0	192,690	0	0	370,800	0	0	330,690	0	0	492,600	385,380
Taiwan	0	0	0	40,320	0	0	80,640	0	0	80,640	0	0	0	80,640
Vietnam	82,500	0	0	0	0	0	82,500	0	0	42,000	0	0	165,000	0
Total Asia	566,190	4,323,550	0	423,990	1,057,226	0	878,730	5,223,938	0	846,150	1,057,226	0	5,455,930	1,905,206
Australia/Oceania														
Total Australia	0	0	0	0	0	0	0	0	0	0	0	0	0	0

World Perion 2023-2024 - Current		ent	2022-2023 - Current			20	23-2024 - YTI		2022-2023 - YTD			Total (Inshell Basis)		
World Region Destination	(October 2023			October 2022		S	ep - Oct 2023		Sep - Oct 2022				-
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Oct 2023	Oct 2022
<u>Europe</u>														
Austria	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
Belgium	46,920	0	0	10,800	0	0	46,920	0	0	10,800	0	0	93,840	21,600
Czechia	0	0	0	0	0	0	66,000	0	0	24,000	0	0	0	0
Denmark	8,400	0	0	8,400	0	0	33,600	0	0	33,600	0	0	16,800	16,800
France	130,320	0	0	100,320	0	0	175,920	0	0	259,740	0	0	260,640	200,640
Germany	9,720	0	0	252,000	0	0	52,590	0	0	647,580	0	0	19,440	504,000
Greece	1,800	0	0	0	0	0	1,800	0	0	0	0	0	3,600	0
Ireland	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	82,500	0	0	0	0	0	0	0
Lithuania	89,670	0	0	42,000	0	0	147,150	0	0	168,000	0	0	179,340	84,000
Netherlands	71,430	0	0	79,440	0	0	168,870	0	0	253,260	0	0	142,860	158,880
Poland	6,600	0	0	19,950	0	0	6,600	0	0	43,950	0	0	13,200	39,900
Portugal	0	0	0	24,000	0	0	0	0	0	24,000	0	0	0	48,000
Slovenia	13,200	0	0	8,250	0	0	13,200	0	0	8,250	0	0	26,400	16,500
Spain	0	0	0	140,010	0	0	40,500	0	0	220,680	0	0	0	280,020
Sweden	28,080	0	0	110,880	0	0	28,080	0	0	142,800	0	0	56,160	221,760
Switzerland	0	0	0	40,320	0	0	0	0	0	48,720	0	0	0	80,640
United Kingdom	173,520	0	0	167,220	0	0	311,280	0	0	569,870	0	0	347,040	334,440
Total Europe	579,660	0	0	1,003,590	0	0	1,223,010	0	0	2,455,250	0	0	1,159,320	2,007,180
Middle East														
Israel	138,000	0	0	378,000	0	0	186,000	0	0	652,500	0	0	276,000	756,000
Jordan	0	0	0	0	0	0	42,000	0	0	0	0	0	0	0
Lebanon	0	0	0	9,000	0	0	0	91,225	0	9,000	0	0	0	18,000
Saudi Arabia	108,000	0	0	0	0	0	192,000	0	0	42,000	0	0	216,000	0
Turkey	0	0	0	13,200	0	0	0	0	0	13,200	0	0	0	26,400
U. Arab Emirates	0	0	0	62,070	0	0	42,000	0	0	62,070	0	0	0	124,140
Total Middle East	246,000	0	0	462,270	0	0	462,000	91,225	0	778,770	0	0	492,000	924,540

World Region 2023-2024 - Current				2022-2023 - Current			2023-2024 - YTD			20)22-2023 - YT	Total (Inshell Basis)		
Destination	(October 2023		(October 2022			Sep - Oct 2023			Sep - Oct 2022			
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Oct 2023	Oct 2022
												-		
North America														
Canada	637,410	11,000	0	736,260	0	0	1,432,350	11,000	0	1,448,400	0	0	1,285,820	1,472,520
Mexico	0	180,565	0	0	0	0	0	180,565	0	0	0	0	180,565	0
Total North America	637,410	191,565	0	736,260	0	0	1,432,350	191,565	0	1,448,400	0	0	1,466,385	1,472,520
South America														
Colombia	5,040	0	0	0	0	0	5,040	0	0	0	0	0	10,080	0
Total South America	5,040	0	0	0	0	0	5,040	0	0	0	0	0	10,080	0
_														
Total Exports	2,034,300	4,515,115	0	2,626,110	1,057,226	0	4,001,130	5,506,728	0	5,528,570	1,057,226	0	8,583,715	6,309,446