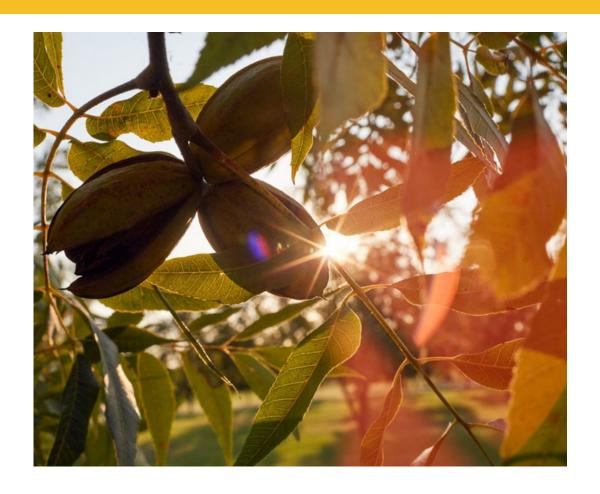
MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

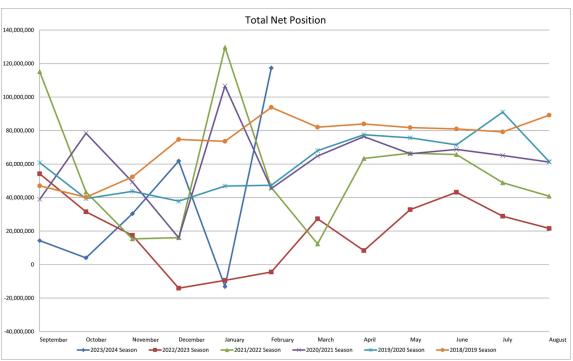
REVISION PROCESS

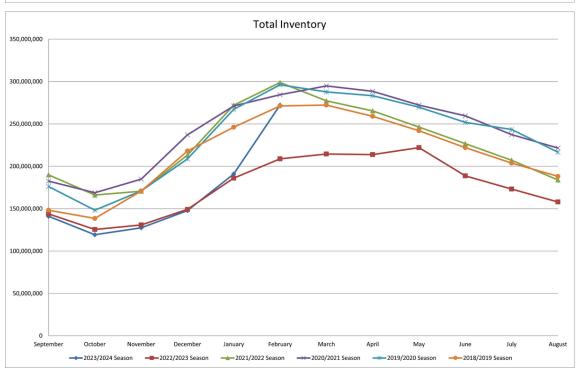
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

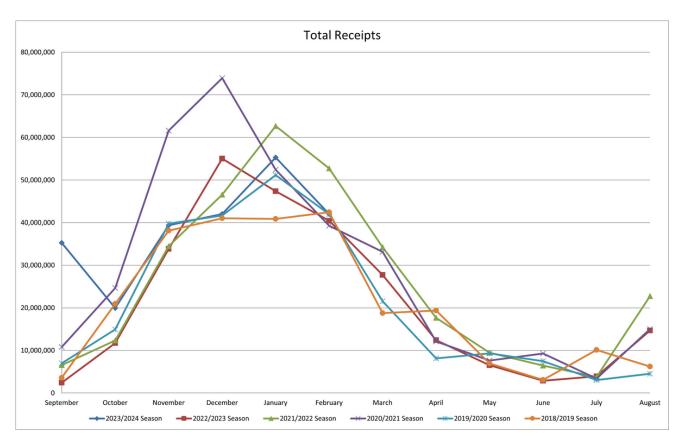
STATISTICS OVERVIEW

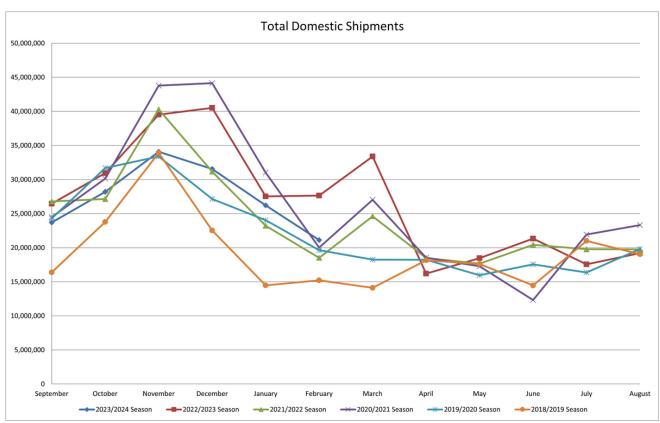
(INSHELL BASIS)

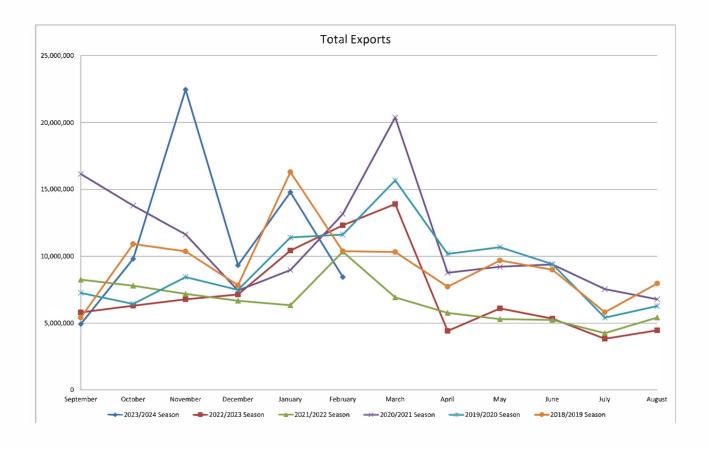
February 2024

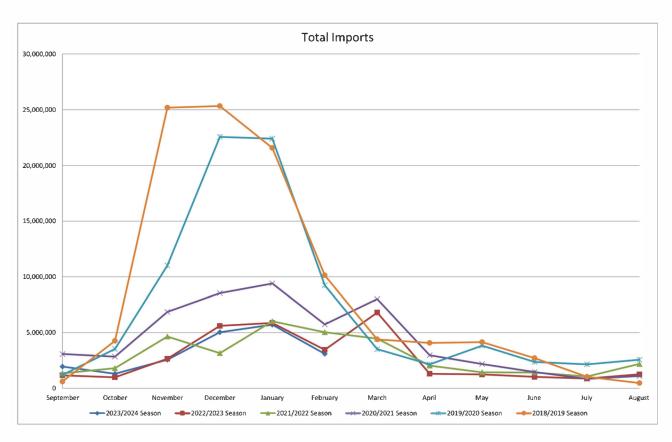












| | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD | | |
|------------------------|---------------------|---------------------|-----------------|-----------------|--|--|
| | February 2024 | February 2023 | Sep - Feb 2024 | Sep - Feb 2023 | | |
| Pecans Received: | | | | | | |
| Improved | 35,258,336 | 36,772,310 | 199,034,851 | 172,782,342 | | |
| Native/Seedling | 4,718,241 | 1,095,692 | 20,644,805 | 5,743,089 | | |
| Substandard | 2,599,178 | 2,561,475 | 15,607,382 | 12,261,154 | | |
| Total | 42,575,755 | 40,429,477 | 235,287,038 | 190,786,585 | | |
| Inter-handler/Imports: | | | | | | |
| Inshell | 26,168,140 | 23,822,275 | 126,075,677 | 145,730,473 | | |
| Shelled Meats | 462,654 | 1,115,782 | 4,169,583 | 2,436,326 | | |
| Total (Inshell Basis) | 27,093,448 | 26,053,839 | 134,414,843 | 150,603,125 | | |
| Shipments: | | | | | | |
| Shelled Meats | | | | | | |
| Retail/Grocery | 8,394,934 | 9,105,790 | 70,919,870 | 72,273,267 | | |
| Exports | 3,129,655 | 2,601,640 | 15,210,625 | 14,417,944 | | |
| Inshell | | | | | | |
| Retail/Grocery | 6,777,247 | 9,430,312 | 25,479,592 | 48,093,161 | | |
| Exports | 2,190,562 | 7,119,790 | 39,324,568 | 19,952,670 | | |
| Total (Inshell Basis) | 32,016,987 | 39,964,962 | 237,065,150 | 241,428,253 | | |
| | | | | | | |

February 2023

| Total Pecans in Inventory | | | | |
|--|-----------------|---------------------|--|--|
| Shelled Meats | 45,800,363 | 40,102,332 | | |
| Inshell | 194,250,768 | 128,481,221 | | |
| Total (Inshell Basis) | 285,851,494 | 208,685,885 | | |
| Commitments to Ship | | | | |
| Meats: | | | | |
| Domestic-Shelled Meats | 86,952,164 | 94,143,862 | | |
| Export-Shelled Meats | 14,947,829 | 11,967,180 | | |
| Total Meats | 101,899,993 | 106,111,042 | | |
| Inshell: | | | | |
| Domestic-Inshell | 13,511,745 | 6,590,619 | | |
| Export-Inshell | 0 | 1,549,051 | | |
| Total Inshell | 13,511,745 | 8,139,670 | | |
| _ | | | | |
| Less: Contracts to Purchase: | | | | |
| Less: Contracts to Purchase: Shelled Meats | 0 | 81,000 | | |
| | 0 32,698,805 | 81,000 7,079,806 | | |
| Shelled Meats | _ | • | | |

February 2024

<u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

| | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|------------------------------------|---------------------|---------------------|-----------------|-----------------|
| | February 2024 | February 2023 | Sep - Feb 2024 | Sep - Feb 2023 |
| Inshell: Exported for Shelling | | | | |
| Mexico | 0 | 0 | 1,252,715 | 8,472,865 |
| Shelled Meats: Returned to U.S. | | | | |
| Mexico | 0 | 35,010 | 2,365,770 | 5,842,388 |

Pecans Purchased Outside the U.S. by U.S. Handlers

| | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD | | |
|--|---------------------|---------------------|-----------------|-----------------|--|--|
| | February 2024 | February 2023 | Sep - Feb 2024 | Sep - Feb 2023 | | |
| Shelled Meats: | _ | _ | _ | _ | | |
| Country of Origin | | | | | | |
| Argentina | 0 | 0 | 29,578 | 0 | | |
| Australia | 0 | 0 | 122,170 | 26,235 | | |
| Mexico | 387,698 | 810,941 | 3,467,395 | 4,224,164 | | |
| Total Shelled Meats | 387,698 | 810,941 | 3,619,143 | 4,250,399 | | |
| Inshell: Country of Origin | | | | | | |
| Mexico | 2,325,614 | 1,844,038 | 12,458,083 | 11,251,384 | | |
| Total Inshell | 2,325,614 | 1,844,038 | 12,458,083 | 11,251,384 | | |
| Total (Inshell Basis) Country of Origin | | | | | | |
| Argentina | 0 | 0 | 59,156 | 0 | | |
| Australia | 0 | 0 | 244,340 | 52,470 | | |
| Mexico | 3,101,010 | 3,465,920 | 19,392,873 | 19,699,712 | | |
| Total (Inshell Basis) | 3,101,010 | 3,465,920 | 19,696,369 | 19,752,182 | | |

| World Bogies | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 2 | 022-2023 - YT | Total (Inshell Basis) | | |
|-----------------------------|---------------------|-----------|--------|---------------------|--------------|--------|-----------------|----------------|--------|-----------|----------------|-----------------------|-----------|-----------|
| World Region Destination | February 2024 | | | F | ebruary 2023 | 3 | | Sep - Feb 2024 | | | Sep - Feb 2023 | | | |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Feb 2024 | Feb 2023 |
| Africa | | | | | | | | | | | | | | |
| <u>Africa</u> | | | | | | | | | | | | | | |
| Total Africa | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| <u>Asia</u> | | | | | | | | | | | | | | |
| China | 41,100 | 2,190,562 | 0 | 0 | 6,810,794 | 0 | 235,800 | 38,987,218 | 54,560 | 226,050 | 18,622,363 | 0 | 2,272,762 | 6,810,794 |
| Hong Kong | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| India | 0 | 0 | 0 | 0 | 0 | 0 | 102,000 | 0 | 0 | 37,380 | 0 | 0 | 0 | 0 |
| Japan | 79,200 | 0 | 0 | 11,760 | 0 | 0 | 252,090 | 0 | 0 | 129,390 | 0 | 0 | 158,400 | 23,520 |
| Kuwait | 44,700 | 0 | 0 | 84,000 | 0 | 0 | 188,700 | 0 | 0 | 282,000 | 0 | 0 | 89,400 | 168,000 |
| Malaysia | 51,000 | 0 | 0 | 0 | 0 | 0 | 63,000 | 0 | 0 | 12,360 | 0 | 0 | 102,000 | 0 |
| Philippines | 0 | 0 | 0 | 0 | 0 | 0 | 22,860 | 0 | 0 | 50,400 | 0 | 0 | 0 | 0 |
| Qatar | 0 | 0 | 0 | 0 | 0 | 0 | 18,000 | 0 | 0 | 21,840 | 0 | 0 | 0 | 0 |
| Singapore | 16,800 | 0 | 0 | 0 | 0 | 0 | 100,020 | 0 | 0 | 0 | 0 | 0 | 33,600 | 0 |
| South Korea | 180,000 | 0 | 0 | 208,800 | 0 | 0 | 1,242,300 | 0 | 0 | 907,890 | 0 | 0 | 360,000 | 417,600 |
| Taiwan | 0 | 0 | 0 | 0 | 0 | 0 | 163,620 | 0 | 0 | 120,960 | 0 | 0 | 0 | 0 |
| Thailand | 22,800 | 0 | 0 | 0 | 0 | 0 | 81,000 | 0 | 0 | 22,800 | 0 | 0 | 45,600 | 0 |
| Vietnam | 84,000 | 0 | 0 | 0 | 0 | 0 | 334,500 | 0 | 0 | 84,000 | 0 | 0 | 168,000 | 0 |
| Total Asia | 519,600 | 2,190,562 | 0 | 304,560 | 6,810,794 | 0 | 2,827,890 | 38,987,218 | 54,560 | 1,895,070 | 18,622,363 | 0 | 3,229,762 | 7,419,914 |
| | | | | | | | | | | | | | | |
| Australia/Oceania | | | | | | | | | | | | 1 | | |
| Australia | 0 | 0 | 0 | 0 | 0 | 0 | 1,050 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Australia . | 0 | 0 | 0 | 0 | 0 | 0 | 1,050 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| Marild Danier | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 20 | 22-2023 - YTI | Total (Insl | nell Basis) | |
|-----------------------------|---------------------|-------------|--------|---------------------|---------|--------|-----------------|---------------|--------|----------------|---------------|-------------|-------------|-----------|
| World Region Destination | Fe | bruary 2024 | | February 2023 | | | S | ep - Feb 2024 | | Sep - Feb 2023 | | | | |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Feb 2024 | Feb 2023 |
| | | | | | | | | | | | | | | |
| <u>Europe</u> | | | | | | | | | | | | | | |
| Austria | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 |
| Belgium | 40,320 | 0 | 0 | 24,000 | 0 | 0 | 127,560 | 0 | 0 | 80,250 | 0 | 0 | 80,640 | 48,000 |
| Bulgaria | 0 | 0 | 0 | 0 | 0 | 0 | 42,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Czechia | 0 | 0 | 0 | 24,000 | 0 | 0 | 114,000 | 0 | 0 | 112,500 | 0 | 0 | 0 | 48,000 |
| Denmark | 117,450 | 0 | 0 | 50,400 | 0 | 0 | 285,450 | 0 | 0 | 161,280 | 0 | 0 | 234,900 | 100,800 |
| France | 181,380 | 0 | 0 | 153,120 | 0 | 0 | 784,710 | 0 | 0 | 773,490 | 0 | 0 | 362,760 | 306,240 |
| Germany | 161,640 | 0 | 0 | 40,320 | 0 | 0 | 274,410 | 0 | 0 | 1,127,100 | 0 | 0 | 323,280 | 80,640 |
| Greece | 0 | 0 | 0 | 0 | 0 | 0 | 24,720 | 0 | 0 | 25,500 | 0 | 0 | 0 | 0 |
| Ireland | 24,000 | 0 | 0 | 0 | 0 | 0 | 72,000 | 0 | 0 | 0 | 0 | 0 | 48,000 | 0 |
| Italy | 0 | 0 | 0 | 82,500 | 0 | 0 | 137,850 | 0 | 0 | 205,500 | 0 | 0 | 0 | 165,000 |
| Latvia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13,200 | 0 | 0 | 0 | 0 |
| Lithuania | 84,000 | 0 | 0 | 84,000 | 0 | 0 | 386,940 | 0 | 0 | 336,000 | 0 | 0 | 168,000 | 168,000 |
| Netherlands | 499,020 | 0 | 0 | 672,600 | 0 | 0 | 1,357,332 | 0 | 0 | 1,282,770 | 0 | 0 | 998,040 | 1,345,200 |
| Norway | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21,900 | 0 | 0 | 0 | 0 |
| Poland | 41,550 | 0 | 0 | 3,000 | 0 | 0 | 156,150 | 0 | 0 | 88,950 | 0 | 0 | 83,100 | 6,000 |
| Portugal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 |
| Slovenia | 5,430 | 0 | 0 | 0 | 0 | 0 | 31,050 | 0 | 0 | 17,250 | 0 | 0 | 10,860 | 0 |
| Spain | 24,000 | 0 | 0 | 125,850 | 0 | 0 | 243,540 | 0 | 0 | 468,870 | 0 | 0 | 48,000 | 251,700 |
| Sweden | 17,640 | 0 | 0 | 11,760 | 0 | 0 | 143,280 | 0 | 0 | 188,160 | 0 | 0 | 35,280 | 23,520 |
| Switzerland | 42,000 | 0 | 0 | 8,820 | 0 | 0 | 124,320 | 0 | 0 | 99,540 | 0 | 0 | 84,000 | 17,640 |
| United Kingdom | 162,420 | 0 | 0 | 55,440 | 0 | 0 | 1,000,770 | 0 | 0 | 1,323,230 | 0 | 0 | 324,840 | 110,880 |
| Total Europe | 1,400,850 | 0 | 0 | 1,335,810 | 0 | 0 | 5,330,082 | 0 | 0 | 6,373,490 | 0 | 0 | 2,801,700 | 2,671,620 |
| Middle East | | | | | | | | | | | | | | |
| | 435,540 | 0 | 0 | 135,300 | 0 | 0 | 1,991,940 | 0 | 0 | 1,518,330 | 0 | 0 | 871,080 | 270,600 |
| Israel | | 0 | 0 | · | | 0 | | 0 | 0 | | 0 | 0 | • | 48,000 |
| Jordan | 42,000 | | | 24,000 | 0 | | 192,000 | | - | 96,000 | | | 84,000 | |
| Lebanon | 48,000 | 0 | 0 | 0 | 0 | 0 | 87,000 | 91,225 | 0 | 48,000 | 0 | 0 | 96,000 | 402.000 |
| Saudi Arabia | 115,860 | 0 | | 246,000 | 0 | 0 | 865,860 | 0 | 0 | 528,000 | 0 | - | 231,720 | 492,000 |
| Turkey | 42,000 | 0 | 0 | 54,870 | 0 | 0 | 108,000 | 0 | 0 | 92,070 | 0 | 0 | 84,000 | 109,740 |
| U. Arab Emirates | 0 | 0 | 0 | 64,320 | 0 | 0 | 201,180 | 0 | 0 | 212,220 | 0 | 0 | 0 | 128,640 |
| Total Middle East | 683,400 | 0 | 0 | 524,490 | 0 | 0 | 3,445,980 | 91,225 | 0 | 2,494,620 | 0 | 0 | 1,366,800 | 1,048,980 |

| World Region | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 2022-2023 - YTD | | | Total (Inshell Basis) | |
|---------------------|---------------------|-----------|--------|---------------------|-----------|---------|-----------------|----------------|--------|-----------------|----------------|-----------|-----------------------|------------|
| Destination | | | | February 2023 | | | S | Sep - Feb 2024 | | | Sep - Feb 2023 | | | |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Feb 2024 | Feb 2023 |
| North America | | | | | | | | | | | | | | |
| Canada | 444,708 | 0 | 0 | 436,780 | 0 | 0 | 3,492,126 | 11,000 | 0 | 3,651,404 | 0 | 0 | 889,416 | 873,560 |
| Mexico | 81,097 | 0 | 0 | 0 | 0 | 308,996 | 84,457 | 180,565 | 0 | 0 | 0 | 1,330,307 | 162,194 | 308,996 |
| Puerto Rico | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,360 | 0 | 0 | 0 | 0 |
| United States | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total North America | 525,805 | 0 | 0 | 436,780 | 0 | 308,996 | 3,576,583 | 191,565 | 0 | 3,654,764 | 0 | 1,330,307 | 1,051,610 | 1,182,556 |
| South America | | | | | | | | | | | | | | |
| Colombia | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total South America | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | |
| Total Exports | 3,129,655 | 2,190,562 | 0 | 2,601,640 | 6,810,794 | 308,996 | 15,210,625 | 39,270,008 | 54,560 | 14,417,944 | 18,622,363 | 1,330,307 | 8,449,872 | 12,323,070 |