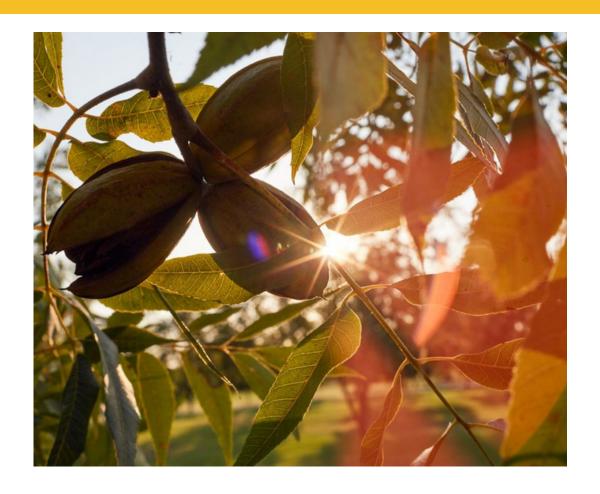
MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

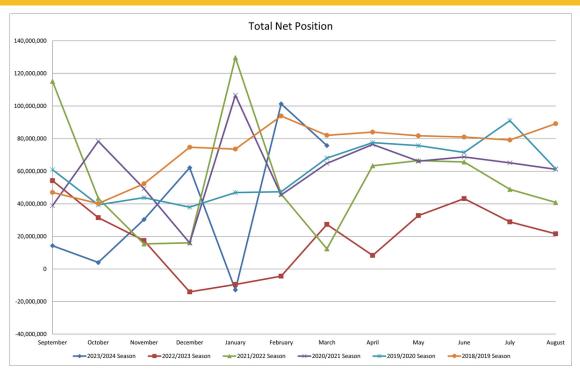
REVISION PROCESS

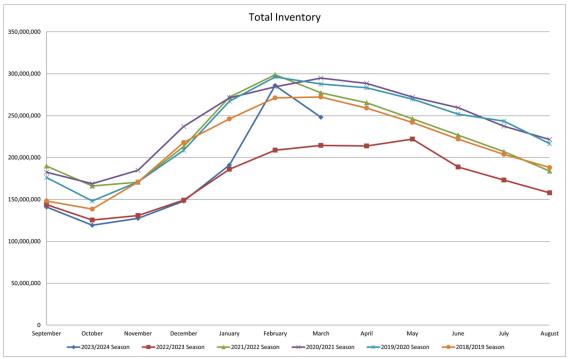
Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

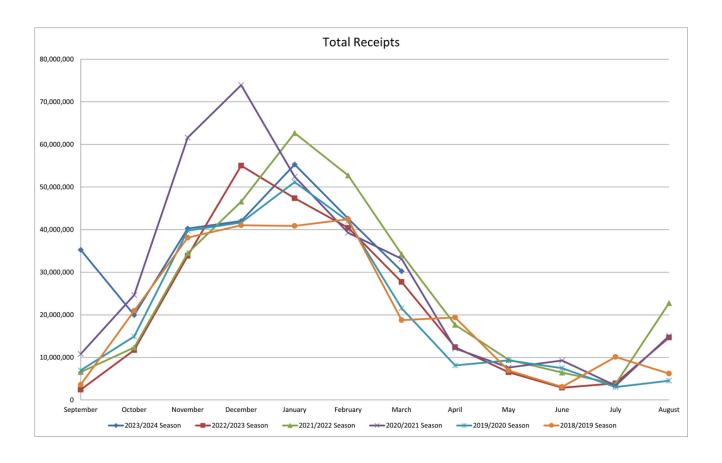
STATISTICS OVERVIEW

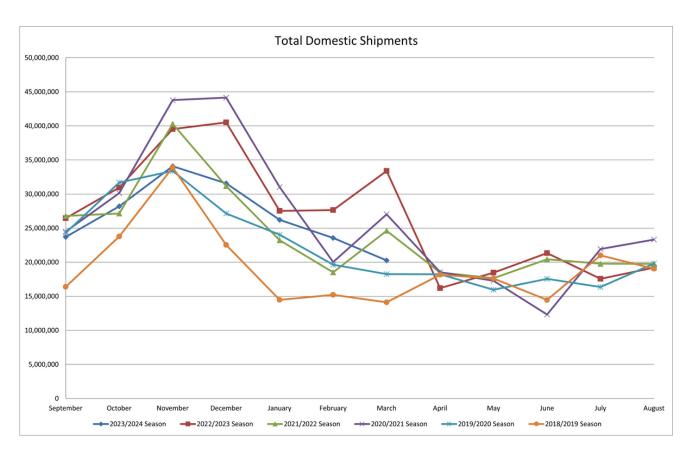
(INSHELL BASIS)

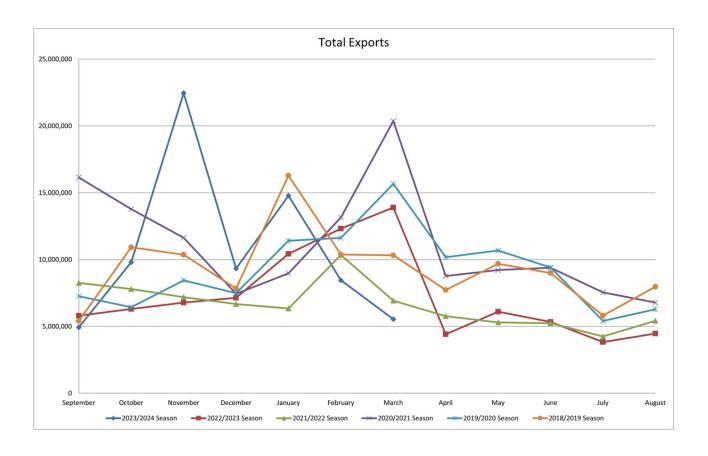
March 2024

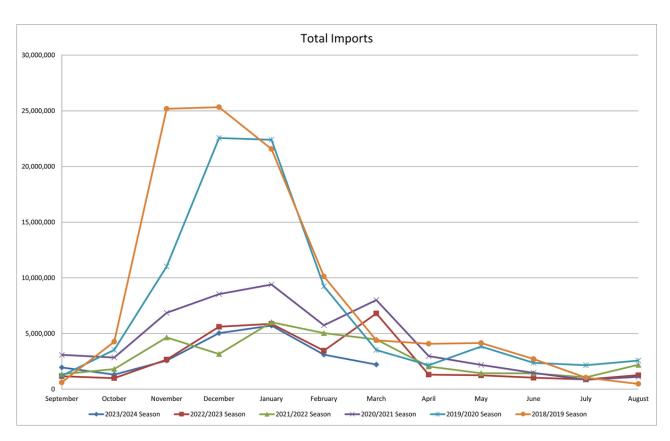












	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD		
	March 2024	March 2023	Sep - Mar 2024	Sep - Mar 2023		
ecans Received:						
Improved	28,584,988	25,782,964	229,425,125	198,565,306		
Native/Seedling	3,928,024	617,572	25,327,320	6,360,661		
Substandard	1,576,154	1,305,934	17,629,004	13,567,088		
Total	34,089,166	27,706,470	272,381,449	218,493,055		
nter-handler/Imports:						
Inshell	22,777,466	11,039,231	149,814,624	156,769,704		
Shelled Meats	539,284	2,126,721	4,708,867	4,563,047		
Total (Inshell Basis)	23,856,034	15,292,673	159,232,358	165,895,798		
hipments:						
Shelled Meats						
Retail/Grocery	9,298,097	15,698,846	80,535,342	87,972,113		
Exports	2,596,325	6,585,963	17,806,950	21,003,907		
Inshell						
Retail/Grocery	4,092,202	2,199,691	29,571,804	50,292,852		
Exports	352,130	723,135	41,938,256	20,675,805		
Total (Inshell Basis)	28,233,176	47,492,444	268,194,644	288,920,697		
	March 2024	March 2023				
otal Pecans in Inventory						
Shelled Meats	56,072,440	40,322,919				
Inshell	155,613,412	139,073,371				
Total (Inshell Basis)	267,758,292	219,719,209				

lotal (Inshell Basis)	267,758,292	219,/19,209			
_					
Commitments to Ship					
Meats:					
Domestic-Shelled Meats	82,424,821	87,945,957			
Export-Shelled Meats	14,592,239	12,982,470			
Total Meats	97,017,060	100,928,427			
Inshell:					
Domestic-Inshell	8,624,639	5,613,329			
Export-Inshell	0	789,683			
Total Inshell	8,624,639	6,403,012			
Less: Contracts to Purchase:					
Shelled Meats	0	55,860			
Inshell	1,873,564	21,077,921			
Total Commitments (IB)	200,785,195	187,070,225			
Net Open Position	66,973,097	32,648,984			

<u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	March 2024	March 2023	Sep - Mar 2024	Sep - Mar 2023
Inshell: Exported for Shelling				
Mexico	1,017,784	2,812,691	2,634,718	11,285,556
Shelled Meats: Returned to U.S.				
Mexico	117,017	1,120,914	2,482,787	6,963,302

Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD		
	March 2024	March 2023	Sep - Mar 2024	Sep - Mar 2023		
Shelled Meats:	_					
Country of Origin						
Argentina	0	0	29,578	0		
Australia	0	84,646	122,170	110,881		
Mexico	143,800	2,138,983	3,611,195	6,363,147		
Total Shelled Meats	143,800	2,223,629	3,762,943	6,474,028		
Inshell: Country of Origin						
Mexico	1,931,907	2,352,839	14,389,990	13,604,223		
Total Inshell	1,931,907	2,352,839	14,389,990	13,604,223		
Total (Inshell Basis) Country of Origin						
Argentina	0	0	59,156	0		
Australia	0	169,292	244,340	221,762		
Mexico	2,219,507	6,630,805	21,612,380	26,330,517		
Total (Inshell Basis)	2,219,507	6,800,097	21,915,876	26,552,279		

Would Bosion	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
World Region Destination		March 2024			March 2023			Sep - Mar 2024	1	Sep - Mar 2023				-
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Mar 2024	Mar 2023
<u>Africa</u> -														
Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<u>Asia</u>														
China	41,100	0	0	41,100	703,462	0	276,900	41,072,956	54,560	267,150	19,325,825	0	82,200	785,662
Hong Kong	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
India	0	0	0	0	0	0	102,000	0	0	37,380	0	0	0	0
Japan	68,940	0	0	263,910	0	0	321,030	0	0	393,300	0	0	137,880	527,820
Kuwait	24,000	0	0	0	0	0	212,700	0	0	282,000	0	0	48,000	0
Malaysia	0	0	0	0	0	0	63,000	0	0	12,360	0	0	0	0
Philippines	0	0	0	0	0	0	22,860	0	0	50,400	0	0	0	0
Qatar	25,200	0	0	0	0	0	43,200	0	0	21,840	0	0	50,400	0
Singapore	0	0	0	78,000	0	0	100,020	0	0	78,000	0	0	0	156,000
South Korea	156,000	0	0	595,350	0	0	1,398,300	0	0	1,503,240	0	0	312,000	1,190,700
Taiwan	40,320	0	0	40,320	0	0	203,940	0	0	161,280	0	0	80,640	80,640
Thailand	22,800	0	0	22,800	0	0	103,800	95,123	0	45,600	0	0	45,600	45,600
Vietnam	0	0	0	126,000	0	0	334,500	0	0	210,000	0	0	0	252,000
Total Asia	378,360	0	0	1,167,480	703,462	0	3,206,250	41,168,079	54,560	3,062,550	19,325,825	0	756,720	3,038,422
_														
<u>Australia/Oceania</u>														
Australia	0	0	0	0	0	0	1,050	0	0	0	0	0	0	0
Total Australia	0	0	0	0	0	0	1,050	0	0	0	0	0	0	0

	2023	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD)22-2023 - YTI	Total (Insh	nell Basis)	
World Region Destination		March 2024		March 2023			Se	ep - Mar 2024		S	ep - Mar 2023	3		
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Mar 2024	Mar 2023
<u>Europe</u>														
Austria	0	0	0	0	0	0	24,000	0	0	24,000	0	0	0	0
Belgium	40,320	0	0	40,320	0	0	167,880	0	0	120,570	0	0	80,640	80,640
Bulgaria	0	0	0	0	0	0	42,000	0	0	0	0	0	0	0
Czechia	0	0	0	249,798	0	0	114,000	0	0	362,298	0	0	0	499,596
Denmark	16,800	0	0	48,720	0	0	302,250	0	0	210,000	0	0	33,600	97,440
France	24,000	0	0	547,372	0	0	808,710	0	0	1,320,862	0	0	48,000	1,094,744
Germany	38,970	0	0	64,320	0	0	313,380	0	0	1,191,420	0	0	77,940	128,640
Greece	21,000	0	0	0	0	0	45,720	0	0	25,500	0	0	42,000	0
Ireland	1,350	0	0	0	0	0	73,350	0	0	0	0	0	2,700	0
Italy	0	0	0	0	0	0	137,850	0	0	205,500	0	0	0	0
Latvia	0	0	0	0	0	0	0	0	0	13,200	0	0	0	0
Lithuania	0	0	0	201,180	0	0	386,940	0	0	537,180	0	0	0	402,360
Netherlands	499,800	0	0	257,220	0	0	1,857,132	0	0	1,539,990	0	0	999,600	514,440
Norway	35,280	0	0	27,600	0	0	35,280	0	0	49,500	0	0	70,560	55,200
Poland	0	0	0	114,468	0	0	156,150	0	0	203,418	0	0	0	228,936
Portugal	0	0	0	21,840	0	0	0	0	0	45,840	0	0	0	43,680
Slovenia	13,200	0	0	106,398	0	0	44,250	0	0	123,648	0	0	26,400	212,796
Spain	64,320	0	0	24,000	0	0	307,860	0	0	492,870	0	0	128,640	48,000
Sweden	22,410	0	0	15,120	0	0	165,690	0	0	203,280	0	0	44,820	30,240
Switzerland	42,000	0	0	212,793	0	0	166,320	0	0	312,333	0	0	84,000	425,586
United Kingdom	184,800	0	0	248,700	0	0	1,185,570	0	0	1,571,930	0	0	369,600	497,400
Total Europe	1,004,250	0	0	2,179,849	0	0	6,334,332	0	0	8,553,339	0	0	2,008,500	4,359,698
Middle East			,											
Israel	417,180	0	0	430,800	0	0	2,409,120	0	0	1,949,130	0	0	834,360	861,600
Jordan	42,000	0	0	197,400	0	0	234,000	0	0	293,400	0	0	84,000	394,800
Lebanon	24,000	0	0	200,760	0	0	111,000	91,225	0	248,760	0	0	48,000	401,520
Saudi Arabia	187,200	0	0	946,020	0	0	1,053,060	0	0	1,474,020	0	0	374,400	1,892,040
Turkey	0	0	0	0	0	0	108,000	0	0	92,070	0	0	0	0
U. Arab Emirates	0	0	0	115,200	0	0	201,180	0	0	327,420	0	0	0	230,400
Total Middle East	670,380	0	0	1,890,180	0	0	4,116,360	91,225	0	4,384,800	0	0	1,340,760	3,780,360

World Region	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
Destination		March 2024			March 2023			Sep - Mar 2024			Sep - Mar 2023			
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Mar 2024	Mar 2023
North America														
Canada	462,306	0	0	1,247,684	0	0	3,954,432	11,000	0	4,899,088	0	0	924,612	2,495,368
Mexico	81,029	352,130	0	11,670	0	19,673	165,486	613,392	0	11,670	0	1,349,980	514,188	43,013
Puerto Rico	0	0	0	0	0	0	0	0	0	3,360	0	0	0	0
United States	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total North America	543,335	352,130	0	1,259,354	0	19,673	4,119,918	624,392	0	4,914,118	0	1,349,980	1,438,800	2,538,381
South America										ı				
Colombia	0	0	0	89,100	0	0	29,040	0	0	89,100	0	0	0	178,200
Total South America	0	0	0	89,100	0	0	29,040	0	0	89,100	0	0	0	178,200
Total Exports	2,596,325	352,130	0	6,585,963	703,462	19,673	17,806,950	41,883,696	54,560	21,003,907	19,325,825	1,349,980	5,544,780	13,895,061