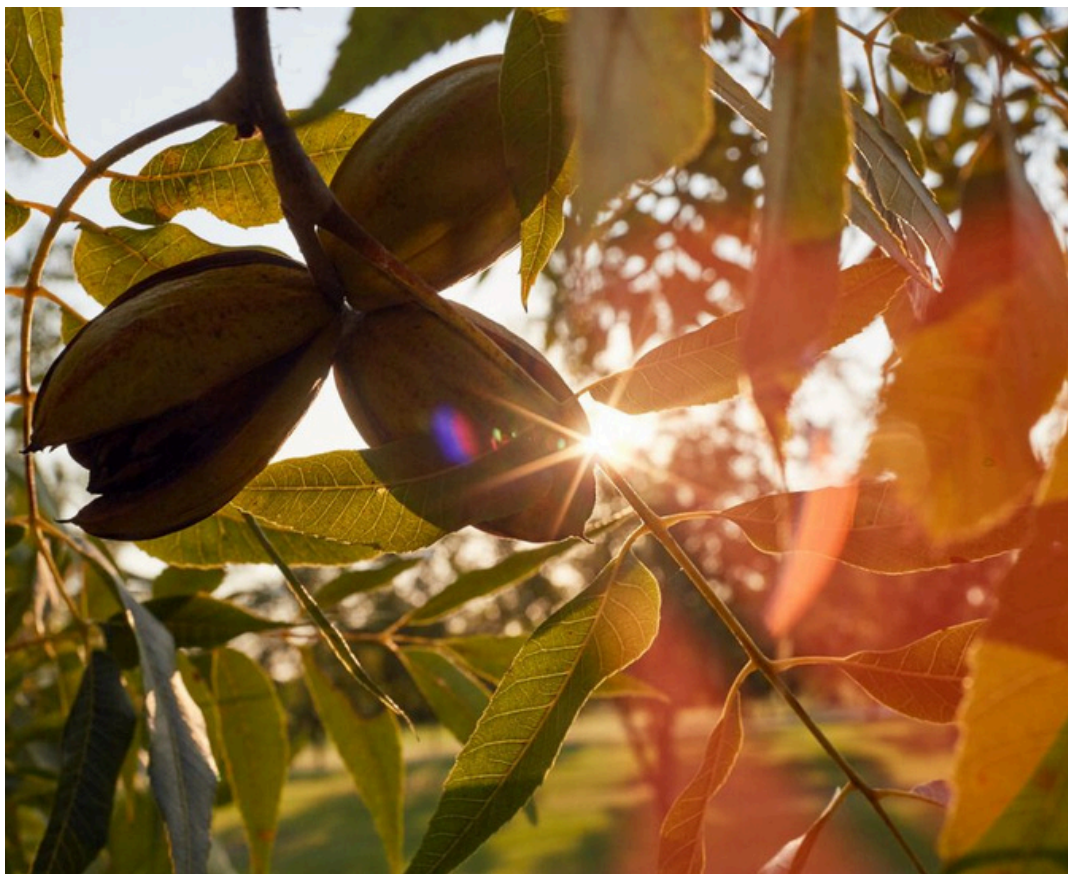


MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

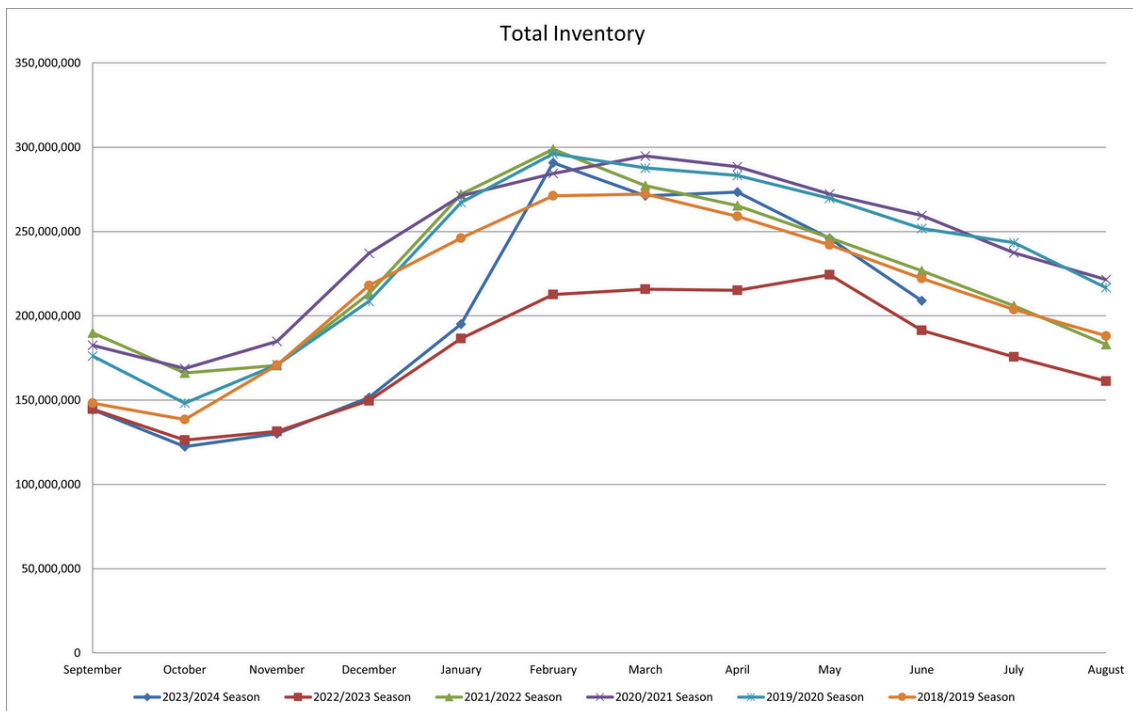
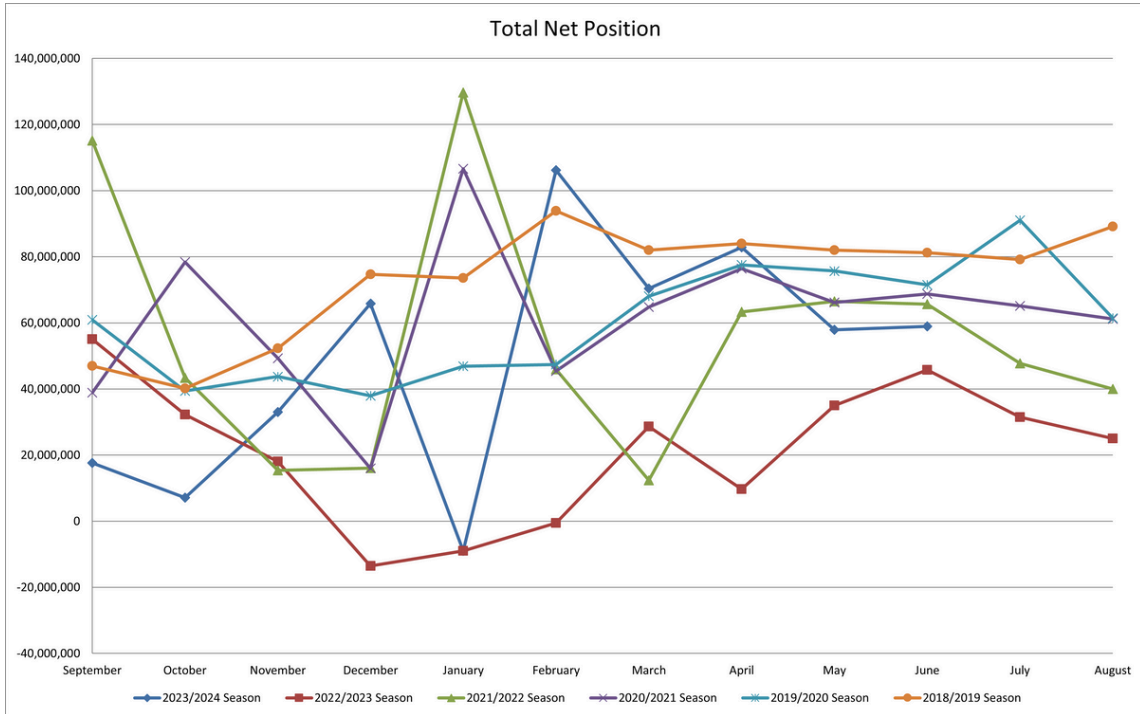
REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

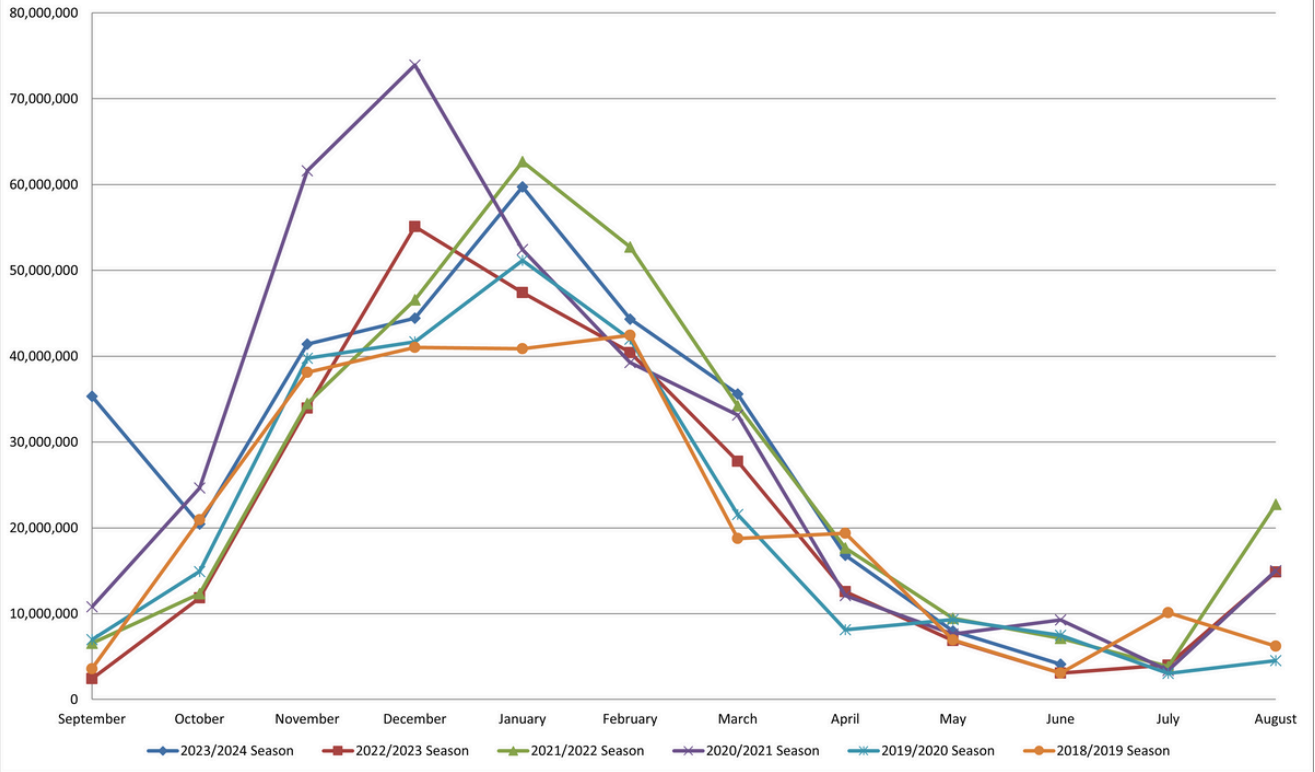
STATISTICS OVERVIEW

(INSHELL BASIS)

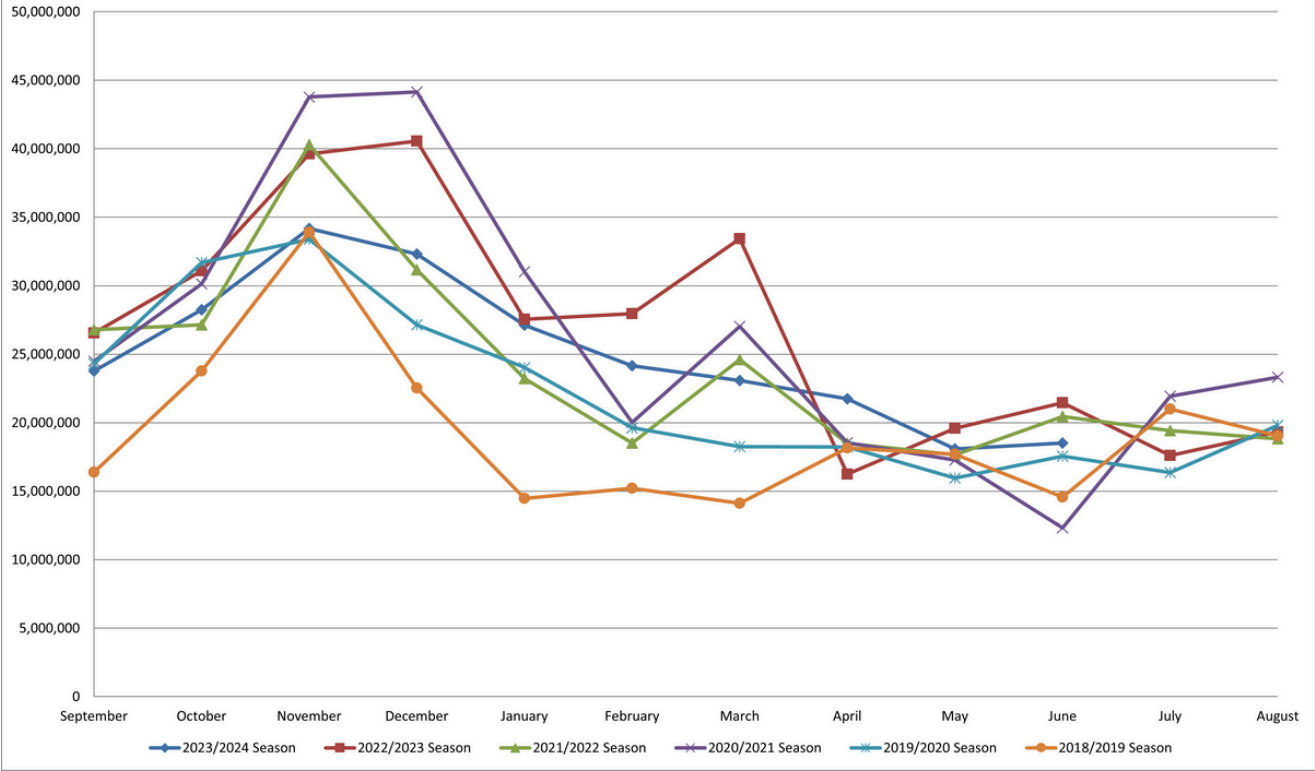
JUNE 2024



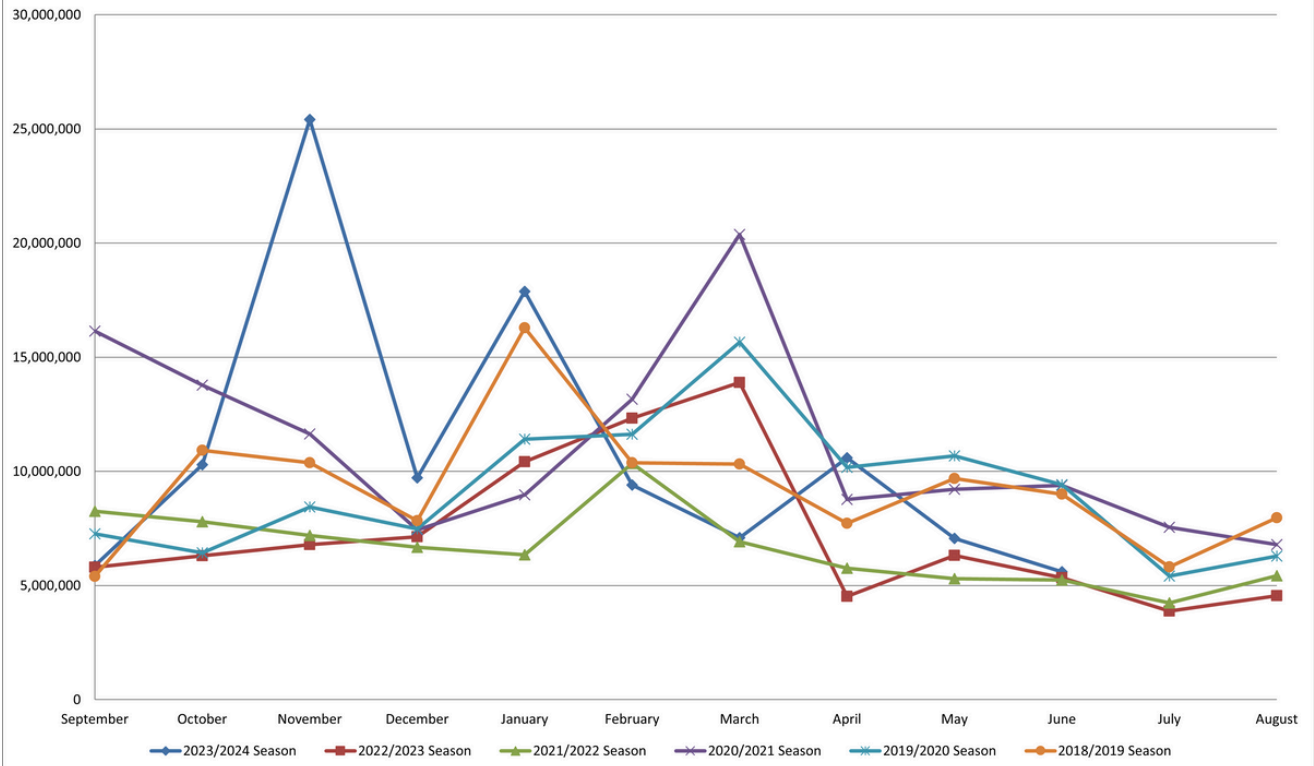
Total Receipts



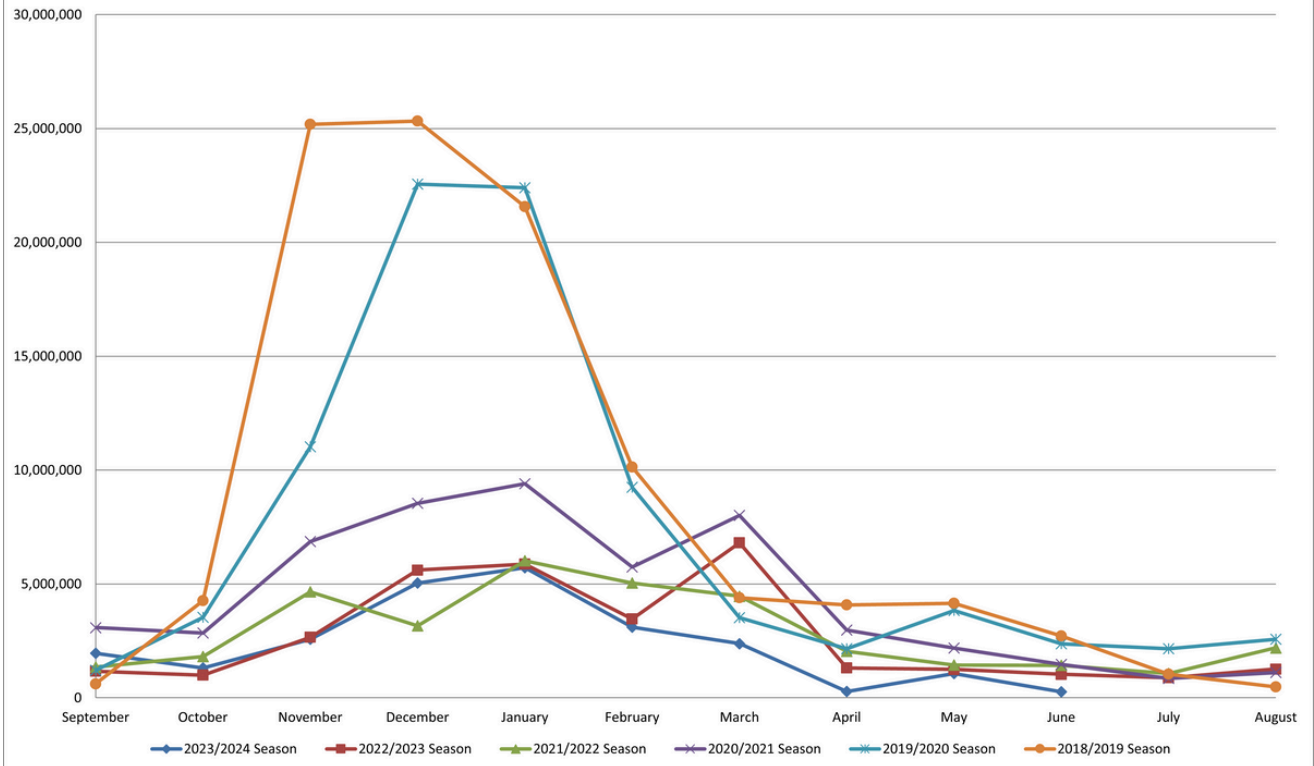
Total Domestic Shipments



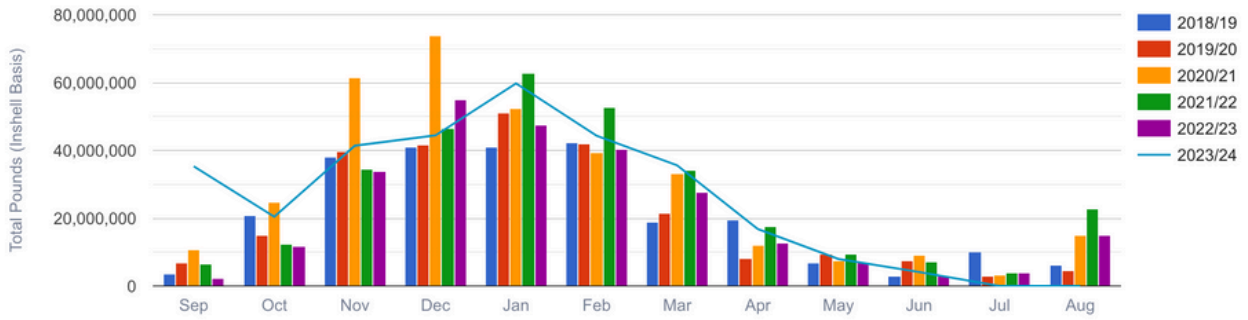
Total Exports



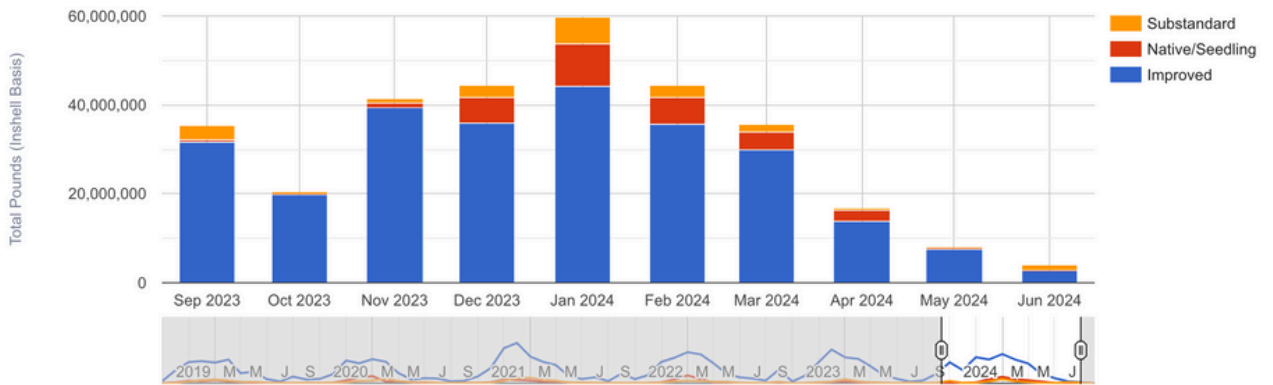
Total Imports



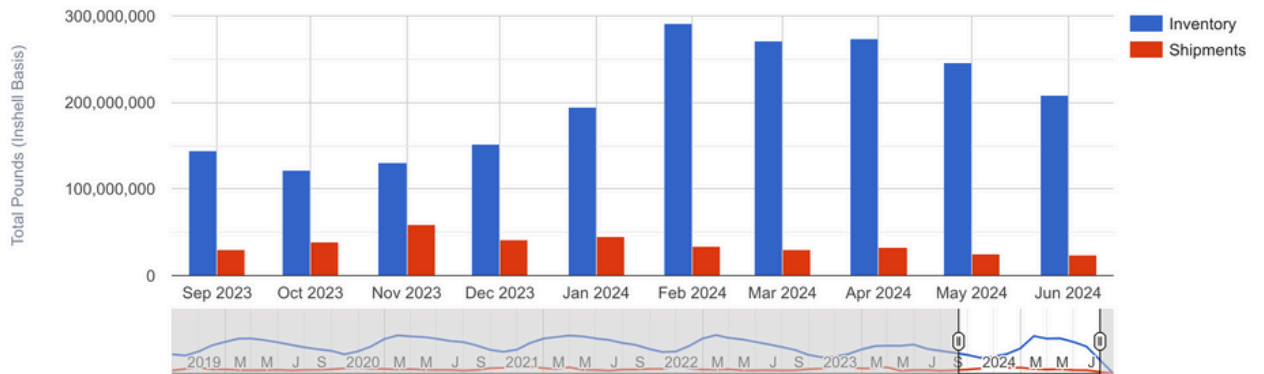
U.S. Pecans Received - Total By Year



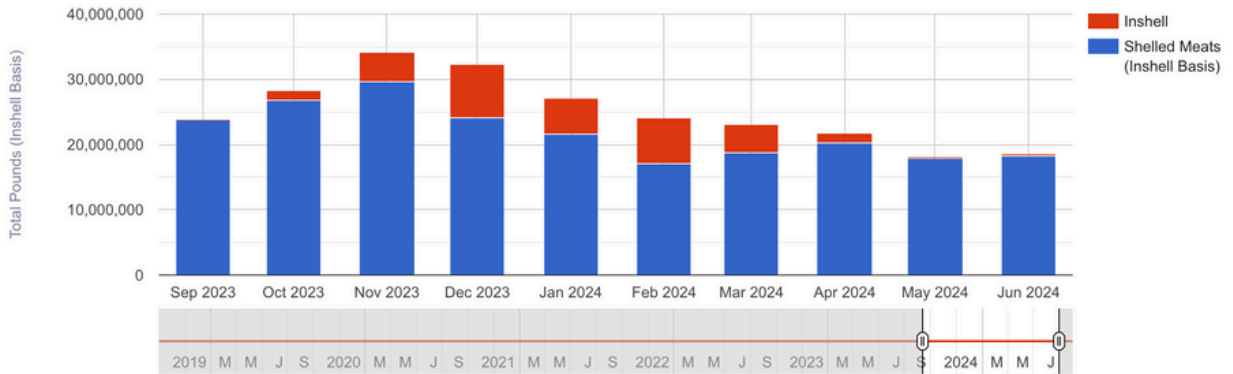
U.S. Pecans Received - By Variety



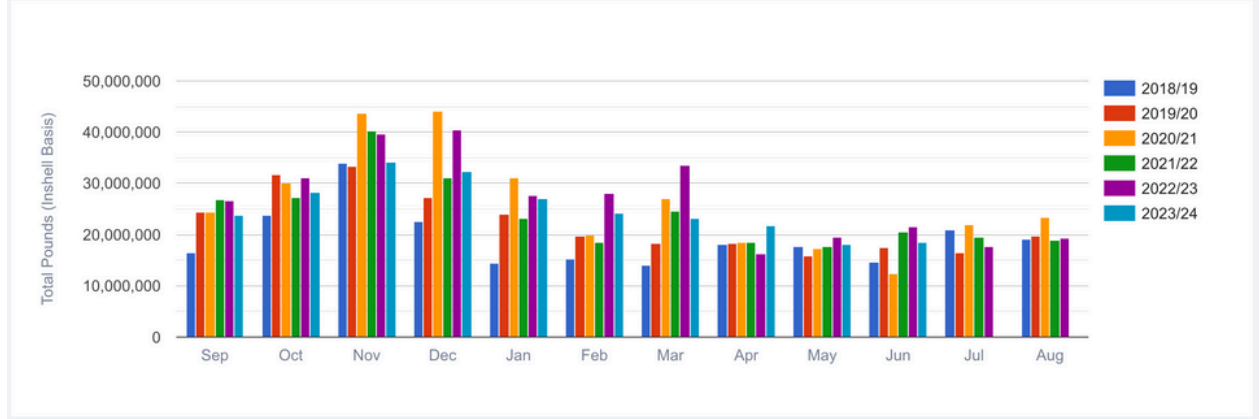
Inventory and Shipments



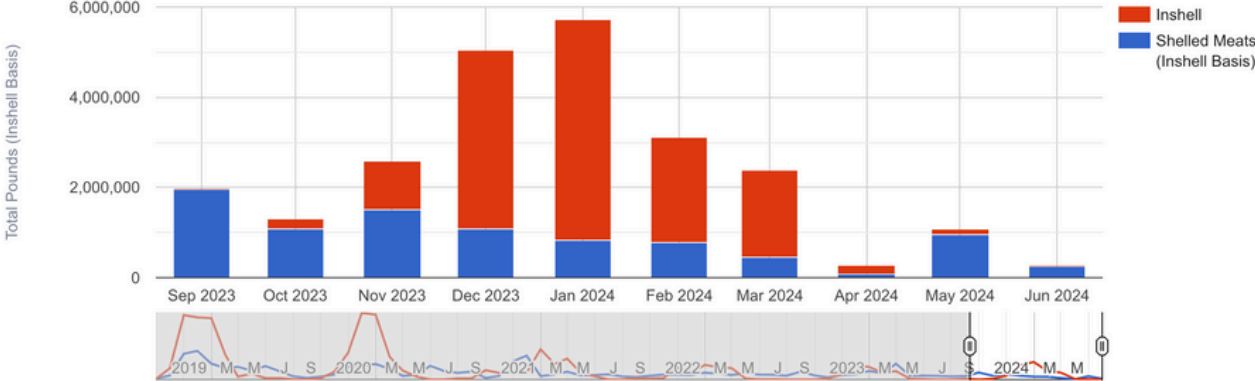
Inshell and Shelled Meats Domestic Shipments - By Type



Total Domestic Shipments - By Year

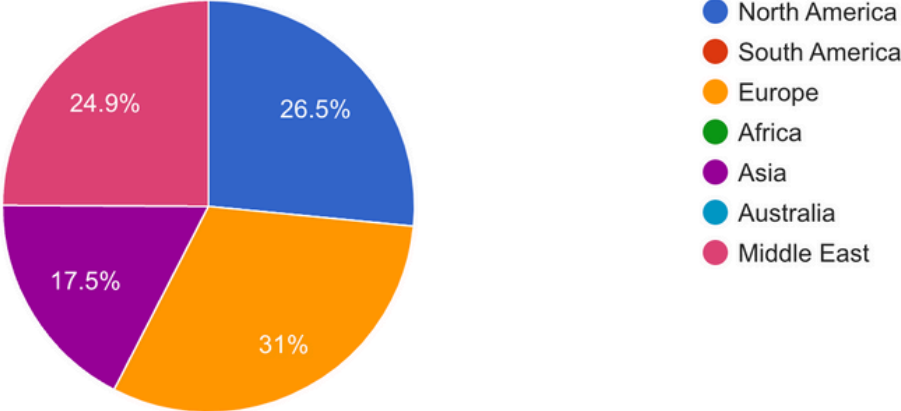


Imports - By Type



Exports By Region

June 2024



| 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|---------------------|---------------------|-----------------|-----------------|
| June 2024 | June 2023 | Sep - Jun 2024 | Sep - Jun 2023 |

Pecans Received:

| | | | | |
|-----------------|------------------|------------------|--------------------|--------------------|
| Improved | 2,706,853 | 2,317,904 | 260,554,789 | 219,891,666 |
| Native/Seedling | 12 | 76 | 29,691,772 | 6,420,033 |
| Substandard | 1,415,049 | 768,959 | 19,839,711 | 15,085,922 |
| Total | 4,121,914 | 3,086,939 | 310,086,272 | 241,397,621 |

Inter-handler/Imports:

| | | | | |
|------------------------------|----------------|------------------|--------------------|--------------------|
| Inshell | 43,324 | 424,024 | 155,691,395 | 165,658,877 |
| Shelled Meats | 254,020 | 3,149,262 | 6,876,738 | 13,277,957 |
| Total (Inshell Basis) | 551,364 | 6,722,548 | 169,444,871 | 192,214,791 |

Shipments:

| | | | | |
|------------------------------|-------------------|-------------------|--------------------|--------------------|
| Shelled Meats | | | | |
| Retail/Grocery | 9,122,225 | 10,298,966 | 109,101,540 | 115,336,971 |
| Exports | 2,803,380 | 2,600,730 | 28,874,431 | 28,442,071 |
| Inshell | | | | |
| Retail/Grocery | 278,384 | 855,328 | 33,009,538 | 53,385,352 |
| Exports | 0 | 138,269 | 51,171,900 | 21,979,364 |
| Total (Inshell Basis) | 24,129,594 | 26,792,989 | 360,133,380 | 362,922,800 |

| June 2024 | June 2023 |
|-----------|-----------|
|-----------|-----------|

Total Pecans in Inventory

| | | |
|------------------------------|--------------------|--------------------|
| Shelled Meats | 45,225,289 | 42,311,289 |
| Inshell | 118,440,733 | 106,669,239 |
| Total (Inshell Basis) | 208,891,311 | 191,291,817 |

Commitments to Ship

Meats:

| | | |
|------------------------|-------------------|-------------------|
| Domestic-Shelled Meats | 60,912,611 | 63,367,385 |
| Export-Shelled Meats | 9,971,999 | 9,542,730 |
| Total Meats | 70,884,610 | 72,910,115 |

Inshell:

| | | |
|----------------------|------------------|----------------|
| Domestic-Inshell | 8,190,624 | 744,586 |
| Export-Inshell | 0 | 0 |
| Total Inshell | 8,190,624 | 744,586 |

Less: Contracts to Purchase:

| | | |
|-------------------------------|--------------------|--------------------|
| Shelled Meats | 0 | 0 |
| Inshell | 0 | 1,000,000 |
| Total Commitments (IB) | 149,959,844 | 145,564,816 |

Net Open Position

| | |
|-------------------|-------------------|
| 58,931,467 | 45,727,001 |
|-------------------|-------------------|

Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats

| | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|------------------------------|---------------------|---------------------|-----------------|-----------------|
| | June 2024 | June 2023 | Sep - Jun 2024 | Sep - Jun 2023 |
| Inshell: | | | | |
| Exported for Shelling | | | | |
| Mexico | 2,482,136 | 1,691,941 | 14,723,132 | 18,109,384 |
| Shelled Meats: | | | | |
| Returned to U.S. | | | | |
| Mexico | 108,947 | 209,750 | 3,277,441 | 7,814,139 |

Pecans Purchased Outside the U.S. by U.S. Handlers

| | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|------------------------------|---------------------|---------------------|-----------------|-----------------|
| | June 2024 | June 2023 | Sep - Jun 2024 | Sep - Jun 2023 |
| Shelled Meats: | | | | |
| Country of Origin | | | | |
| Argentina | 0 | 0 | 29,578 | 0 |
| Australia | 0 | 0 | 202,434 | 110,881 |
| Mexico | 129,869 | 515,815 | 4,255,482 | 7,971,731 |
| Total Shelled Meats | 129,869 | 515,815 | 4,487,494 | 8,082,612 |
| Inshell: | | | | |
| Country of Origin | | | | |
| Mexico | 0 | 0 | 14,710,044 | 13,979,025 |
| Total Inshell | 0 | 0 | 14,710,044 | 13,979,025 |
| Total (Inshell Basis) | | | | |
| Country of Origin | | | | |
| Argentina | 0 | 0 | 59,156 | 0 |
| Australia | 0 | 0 | 404,868 | 221,762 |
| Mexico | 259,738 | 1,031,630 | 23,221,008 | 29,922,487 |
| Total (Inshell Basis) | 259,738 | 1,031,630 | 23,685,032 | 30,144,249 |

| World Region Destination | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 2022-2023 - YTD | | | Total (Inshell Basis) | |
|-----------------------------|---------------------|---------|--------|---------------------|---------|--------|-----------------|------------|--------|-----------------|------------|--------|-----------------------|-----------|
| | June 2024 | | | June 2023 | | | Sep - Jun 2024 | | | Sep - Jun 2023 | | | Jun 2024 | Jun 2023 |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | | |
| Africa | | | | | | | | | | | | | | |
| Total Africa | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Asia | | | | | | | | | | | | | | |
| China | 41,100 | 0 | 0 | 62,790 | 138,269 | 0 | 441,300 | 47,998,015 | 54,560 | 371,040 | 19,683,514 | 0 | 82,200 | 263,849 |
| Hong Kong | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 18,000 | 0 | 0 | 0 | 0 |
| India | 38,640 | 0 | 0 | 35,280 | 0 | 0 | 196,800 | 0 | 0 | 89,460 | 0 | 0 | 77,280 | 70,560 |
| Japan | 45,360 | 0 | 0 | 55,350 | 0 | 0 | 462,480 | 0 | 0 | 549,480 | 0 | 0 | 90,720 | 110,700 |
| Kuwait | 0 | 0 | 0 | 0 | 0 | 0 | 278,700 | 0 | 0 | 367,920 | 0 | 0 | 0 | 0 |
| Malaysia | 0 | 0 | 0 | 0 | 0 | 0 | 63,000 | 0 | 0 | 12,360 | 0 | 0 | 0 | 0 |
| Philippines | 59,820 | 0 | 0 | 80,640 | 0 | 0 | 100,680 | 0 | 0 | 149,040 | 0 | 0 | 119,640 | 161,280 |
| Qatar | 24,000 | 0 | 0 | 0 | 0 | 0 | 67,200 | 0 | 0 | 45,840 | 0 | 0 | 48,000 | 0 |
| Singapore | 0 | 0 | 0 | 24,000 | 0 | 0 | 163,020 | 0 | 0 | 191,760 | 0 | 0 | 0 | 48,000 |
| South Korea | 178,500 | 0 | 0 | 84,600 | 0 | 0 | 2,046,300 | 0 | 0 | 2,036,640 | 0 | 0 | 357,000 | 169,200 |
| Taiwan | 80,640 | 0 | 0 | 0 | 0 | 0 | 375,060 | 0 | 0 | 161,280 | 0 | 0 | 161,280 | 0 |
| Thailand | 22,800 | 0 | 0 | 22,800 | 0 | 0 | 196,200 | 95,123 | 0 | 91,200 | 0 | 0 | 45,600 | 45,600 |
| Vietnam | 0 | 0 | 0 | 126,000 | 0 | 0 | 420,900 | 0 | 0 | 385,200 | 0 | 0 | 0 | 252,000 |
| Total Asia | 490,860 | 0 | 0 | 491,460 | 138,269 | 0 | 4,835,640 | 48,093,138 | 54,560 | 4,469,220 | 19,683,514 | 0 | 981,720 | 1,121,189 |
| Australia/Oceania | | | | | | | | | | | | | | |
| Australia | 0 | 0 | 0 | 0 | 0 | 0 | 1,050 | 0 | 0 | 4,800 | 0 | 0 | 0 | 0 |
| New Zealand | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,000 | 0 | 0 | 0 | 0 |
| Total Australia | 0 | 0 | 0 | 0 | 0 | 0 | 1,050 | 0 | 0 | 10,800 | 0 | 0 | 0 | 0 |

| World Region Destination | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 2022-2023 - YTD | | | Total (Inshell Basis) | |
|-----------------------------|---------------------|----------|----------|---------------------|----------|----------|-------------------|---------------|----------|-------------------|----------|----------|-----------------------|------------------|
| | June 2024 | | | June 2023 | | | Sep - Jun 2024 | | | Sep - Jun 2023 | | | Jun 2024 | Jun 2023 |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | | |
| Europe | | | | | | | | | | | | | | |
| Austria | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 |
| Belgium | 63,120 | 0 | 0 | 0 | 0 | 0 | 295,320 | 0 | 0 | 201,210 | 0 | 0 | 126,240 | 0 |
| Bulgaria | 0 | 0 | 0 | 0 | 0 | 0 | 42,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Czechia | 24,000 | 0 | 0 | 0 | 0 | 0 | 162,000 | 0 | 0 | 362,298 | 0 | 0 | 48,000 | 0 |
| Denmark | 25,200 | 0 | 0 | 33,600 | 0 | 0 | 419,850 | 0 | 0 | 306,600 | 0 | 0 | 50,400 | 67,200 |
| France | 88,320 | 0 | 0 | 183,030 | 0 | 0 | 1,352,040 | 0 | 0 | 1,709,032 | 0 | 0 | 176,640 | 366,060 |
| Germany | 59,520 | 0 | 0 | 301,680 | 0 | 0 | 663,450 | 0 | 0 | 1,882,200 | 0 | 0 | 119,040 | 603,360 |
| Greece | 0 | 0 | 0 | 0 | 0 | 0 | 66,720 | 0 | 0 | 25,500 | 0 | 0 | 0 | 0 |
| Ireland | 0 | 0 | 0 | 0 | 0 | 0 | 121,350 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Italy | 42,000 | 0 | 0 | 42,000 | 0 | 0 | 341,490 | 0 | 0 | 360,000 | 0 | 0 | 84,000 | 84,000 |
| Latvia | 0 | 0 | 0 | 5,400 | 0 | 0 | 22,800 | 0 | 0 | 24,000 | 0 | 0 | 0 | 10,800 |
| Lithuania | 42,000 | 0 | 0 | 55,500 | 0 | 0 | 494,940 | 0 | 0 | 682,080 | 0 | 0 | 84,000 | 111,000 |
| Netherlands | 203,460 | 0 | 0 | 138,690 | 0 | 0 | 2,846,412 | 0 | 0 | 2,167,800 | 0 | 0 | 406,920 | 277,380 |
| Norway | 0 | 0 | 0 | 0 | 0 | 0 | 35,280 | 0 | 0 | 49,500 | 0 | 0 | 0 | 0 |
| Poland | 42,000 | 0 | 0 | 6,600 | 0 | 0 | 326,250 | 0 | 0 | 252,018 | 0 | 0 | 84,000 | 13,200 |
| Portugal | 0 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 | 0 | 69,840 | 0 | 0 | 0 | 48,000 |
| Slovenia | 0 | 0 | 0 | 8,820 | 0 | 0 | 53,070 | 0 | 0 | 141,288 | 0 | 0 | 0 | 17,640 |
| Spain | 66,000 | 0 | 0 | 129,000 | 0 | 0 | 475,260 | 0 | 0 | 681,870 | 0 | 0 | 132,000 | 258,000 |
| Sweden | 10,080 | 0 | 0 | 21,000 | 0 | 0 | 201,870 | 0 | 0 | 242,760 | 0 | 0 | 20,160 | 42,000 |
| Switzerland | 0 | 0 | 0 | 0 | 0 | 0 | 290,640 | 0 | 0 | 392,673 | 0 | 0 | 0 | 0 |
| United Kingdom | 204,240 | 0 | 0 | 163,050 | 0 | 0 | 1,915,680 | 0 | 0 | 1,905,350 | 0 | 0 | 408,480 | 326,100 |
| Total Europe | 869,940 | 0 | 0 | 1,112,370 | 0 | 0 | 10,150,422 | 0 | 0 | 11,480,019 | 0 | 0 | 1,739,880 | 2,224,740 |
| Middle East | | | | | | | | | | | | | | |
| Israel | 327,120 | 0 | 0 | 192,270 | 0 | 0 | 3,757,980 | 0 | 0 | 2,621,340 | 0 | 0 | 654,240 | 384,540 |
| Jordan | 24,000 | 0 | 0 | 0 | 0 | 0 | 300,000 | 0 | 0 | 359,400 | 0 | 0 | 48,000 | 0 |
| Lebanon | 24,000 | 0 | 0 | 15,000 | 0 | 0 | 225,000 | 91,225 | 0 | 302,760 | 0 | 0 | 48,000 | 30,000 |
| Saudi Arabia | 84,000 | 0 | 0 | 150,000 | 0 | 0 | 1,618,140 | 0 | 0 | 1,888,020 | 0 | 0 | 168,000 | 300,000 |
| Turkey | 24,000 | 0 | 0 | 24,000 | 0 | 0 | 132,000 | 0 | 0 | 116,070 | 0 | 0 | 48,000 | 48,000 |
| U. Arab Emirates | 215,520 | 0 | 0 | 66,000 | 0 | 0 | 715,170 | 0 | 0 | 524,400 | 0 | 0 | 431,040 | 132,000 |
| Total Middle East | 698,640 | 0 | 0 | 447,270 | 0 | 0 | 6,748,290 | 91,225 | 0 | 5,811,990 | 0 | 0 | 1,397,280 | 894,540 |

| World Region Destination | 2023-2024 - Current | | | 2022-2023 - Current | | | 2023-2024 - YTD | | | 2022-2023 - YTD | | | Total (Inshell Basis) | |
|-----------------------------|---------------------|----------|----------|---------------------|----------------|----------|-------------------|-------------------|------------------|-------------------|-------------------|------------------|-----------------------|------------------|
| | June 2024 | | | June 2023 | | | Sep - Jun 2024 | | | Sep - Jun 2023 | | | Jun 2024 | Jun 2023 |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | | |
| North America | | | | | | | | | | | | | | |
| Canada | 665,940 | 0 | 0 | 549,630 | 0 | 0 | 5,463,384 | 11,000 | 0 | 6,542,422 | 0 | 0 | 1,331,880 | 1,099,260 |
| Mexico | 78,000 | 0 | 0 | 0 | 0 | 0 | 1,646,605 | 917,587 | 2,004,390 | 31,170 | 943,442 | 1,352,408 | 156,000 | 0 |
| Puerto Rico | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,350 | 0 | 0 | 0 | 0 |
| United States | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total North America | 743,940 | 0 | 0 | 549,630 | 0 | 0 | 7,109,989 | 928,587 | 2,004,390 | 6,580,942 | 943,442 | 1,352,408 | 1,487,880 | 1,099,260 |
| South America | | | | | | | | | | | | | | |
| Colombia | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 89,100 | 0 | 0 | 0 | 0 |
| Total South America | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 89,100 | 0 | 0 | 0 | 0 |
| Total Exports | 2,803,380 | 0 | 0 | 2,600,730 | 138,269 | 0 | 28,874,431 | 49,112,950 | 2,058,950 | 28,442,071 | 20,626,956 | 1,352,408 | 5,606,760 | 5,339,729 |