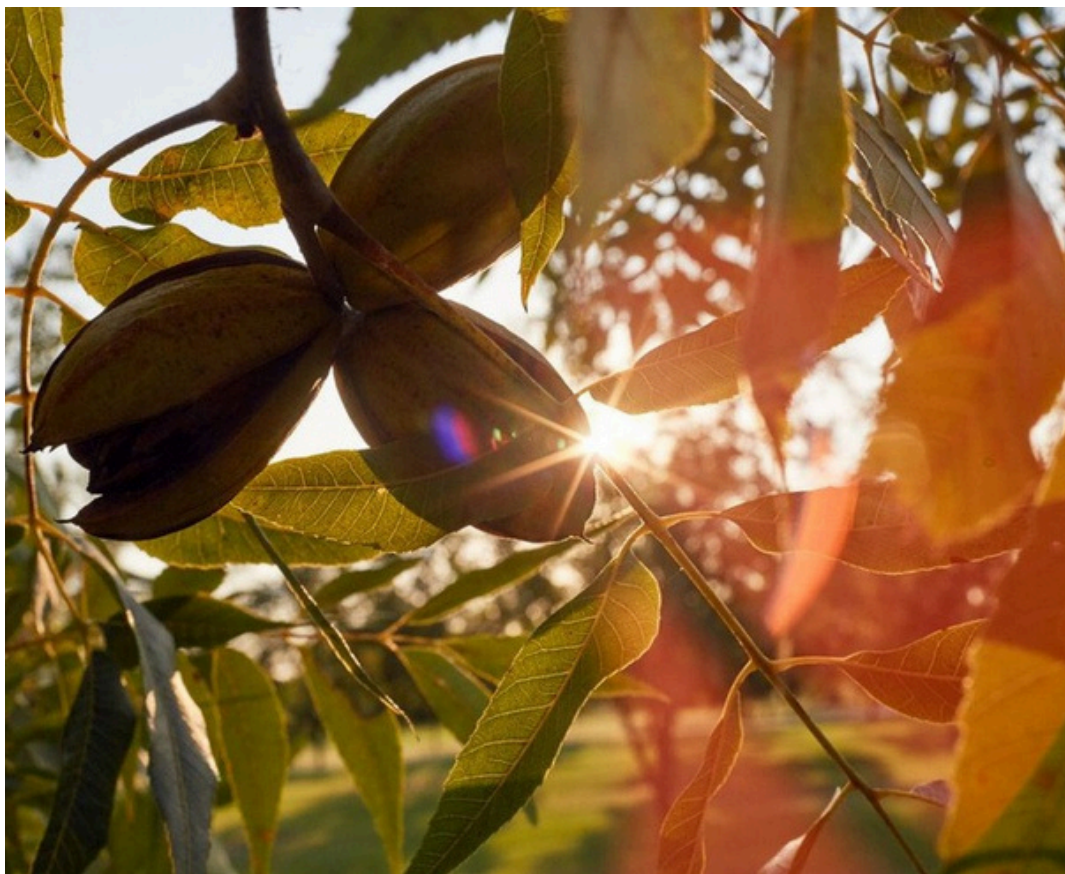


# MONTHLY REPORT

AMERICAN PECAN INDUSTRY



[WWW.AMERICANPECAN.COM](http://WWW.AMERICANPECAN.COM)  
(817) 916-0020 | [INDUSTRY@AMERICANPECAN.COM](mailto:INDUSTRY@AMERICANPECAN.COM)

# METHODOLOGY

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## REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

## INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

## REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

In this report, you will find the net position of available pecans with handlers, which includes all forms, including halves, pieces, meals, etc., regardless of the quality and is reported on an Inshell Basis.

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2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
December 2023	December 2022	Sep - Dec 2023	Sep - Dec 2022

**Pecans Received:**

Improved	35,539,516	51,036,535	125,927,985	96,772,083
Native/Seedling	5,965,533	1,666,192	7,536,315	2,380,470
Substandard	2,629,892	2,313,845	7,199,269	3,828,511
<b>Total</b>	<b>44,134,941</b>	<b>55,016,572</b>	<b>140,663,569</b>	<b>102,981,064</b>

**Inter-handler/Imports:**

Inshell	34,619,840	56,438,906	63,067,962	90,882,350
Shelled Meats	674,970	342,454	3,404,469	951,517
<b>Total (Inshell Basis)</b>	<b>35,969,780</b>	<b>57,123,814</b>	<b>69,876,900</b>	<b>92,785,384</b>

**Shipments:**

<b>Shelled Meats</b>				
Retail/Grocery	12,053,295	13,171,631	52,285,899	54,879,096
Exports	3,144,528	2,558,794	9,707,880	10,339,524
<b>Inshell</b>				
Retail/Grocery	8,194,660	14,231,888	14,230,270	28,087,741
Exports	3,429,756	2,069,531	31,876,403	5,458,146
<b>Total (Inshell Basis)</b>	<b>42,020,062</b>	<b>47,762,269</b>	<b>170,094,231</b>	<b>163,983,127</b>

December 2023	December 2022
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**Total Pecans in Inventory**

Shelled Meats	39,563,425	37,060,819
Inshell	72,432,678	75,482,319
<b>Total (Inshell Basis)</b>	<b>151,559,528</b>	<b>149,603,957</b>

**Commitments to Ship**

**Meats:**

Domestic-Shelled Meats	34,834,190	70,634,737
Export-Shelled Meats	8,553,540	8,371,245
<b>Total Meats</b>	<b>43,387,730</b>	<b>79,005,982</b>

**Inshell:**

Domestic-Inshell	3,852,422	7,193,078
Export-Inshell	4,784,546	1,196,168
<b>Total Inshell</b>	<b>8,636,968</b>	<b>8,389,246</b>

**Less: Contracts to Purchase:**

Shelled Meats	4,000	0
Inshell	9,676,871	3,230,959
<b>Total Commitments (IB)</b>	<b>85,727,557</b>	<b>163,170,251</b>

**Net Open Position**

<b>65,831,971</b>	<b>-13,566,294</b>
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## Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats

	2023-2024 - Current December 2023	2022-2023 - Current December 2022	2023-2024 - YTD Sep - Dec 2023	2022-2023 - YTD Sep - Dec 2022
<b>Inshell: Exported for Shelling</b>				
Mexico	592,052	24,700	1,343,355	8,472,865
<b>Shelled Meats: Returned to U.S.</b>				
Mexico	608,340	84,000	2,358,440	5,850,548

## Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current December 2023	2022-2023 - Current December 2022	2023-2024 - YTD Sep - Dec 2023	2022-2023 - YTD Sep - Dec 2022
<b>Shelled Meats:</b>				
Country of Origin				
Argentina	0	0	29,578	0
Australia	0	0	122,170	26,235
Mexico	535,351	718,800	2,666,630	2,218,953
<b>Total Shelled Meats</b>	<b>535,351</b>	<b>718,800</b>	<b>2,818,378</b>	<b>2,245,188</b>

<b>Inshell:</b>				
Country of Origin				
Mexico	3,965,845	4,169,260	5,241,350	5,926,183
<b>Total Inshell</b>	<b>3,965,845</b>	<b>4,169,260</b>	<b>5,241,350</b>	<b>5,926,183</b>

<b>Total (Inshell Basis)</b>				
Country of Origin				
Argentina	0	0	59,156	0
Australia	0	0	244,340	52,470
Mexico	5,036,547	5,606,860	10,574,610	10,364,089
<b>Total (Inshell Basis)</b>	<b>5,036,547</b>	<b>5,606,860</b>	<b>10,878,106</b>	<b>10,416,559</b>



World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	December 2023			December 2022			Sep - Dec 2023			Sep - Dec 2022			Dec 2023	Dec 2022
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
<b>Europe</b>														
Austria	0	0	0	24,000	0	0	24,000	0	0	24,000	0	0	0	48,000
Belgium	40,320	0	0	40,320	0	0	87,240	0	0	56,250	0	0	80,640	80,640
Czechia	24,000	0	0	64,500	0	0	90,000	0	0	88,500	0	0	48,000	129,000
Denmark	33,600	0	0	42,000	0	0	92,400	0	0	110,880	0	0	67,200	84,000
France	215,010	0	0	122,010	0	0	432,930	0	0	407,070	0	0	430,020	244,020
Germany	40,320	0	0	126,000	0	0	99,510	0	0	1,067,580	0	0	80,640	252,000
Greece	0	0	0	0	0	0	22,800	0	0	1,500	0	0	0	0
Ireland	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	137,850	0	0	81,000	0	0	0	0
Latvia	0	0	0	0	0	0	0	0	0	6,600	0	0	0	0
Lithuania	0	0	0	42,000	0	0	231,150	0	0	252,000	0	0	0	84,000
Netherlands	239,040	0	0	164,640	0	0	610,602	0	0	523,020	0	0	478,080	329,280
Norway	0	0	0	18,000	0	0	0	0	0	19,800	0	0	0	36,000
Poland	42,000	0	0	0	0	0	90,600	0	0	43,950	0	0	84,000	0
Portugal	0	0	0	0	0	0	0	0	0	24,000	0	0	0	0
Slovenia	3,600	0	0	9,000	0	0	16,800	0	0	17,250	0	0	7,200	18,000
Spain	0	0	0	81,840	0	0	155,220	0	0	350,520	0	0	0	163,680
Sweden	48,480	0	0	10,080	0	0	99,600	0	0	176,400	0	0	96,960	20,160
Switzerland	82,320	0	0	0	0	0	82,320	0	0	48,720	0	0	164,640	0
United Kingdom	163,140	0	0	491,670	0	0	592,680	0	0	1,267,790	0	0	326,280	983,340
<b>Total Europe</b>	<b>931,830</b>	<b>0</b>	<b>0</b>	<b>1,236,060</b>	<b>0</b>	<b>0</b>	<b>2,889,702</b>	<b>0</b>	<b>0</b>	<b>4,566,830</b>	<b>0</b>	<b>0</b>	<b>1,863,660</b>	<b>2,472,120</b>
<b>Middle East</b>														
Israel	399,900	0	0	198,000	0	0	1,052,100	0	0	1,144,230	0	0	799,800	396,000
Jordan	42,000	0	0	24,000	0	0	126,000	0	0	24,000	0	0	84,000	48,000
Lebanon	0	0	0	39,000	0	0	0	91,225	0	48,000	0	0	0	78,000
Saudi Arabia	300,000	0	0	24,000	0	0	555,300	0	0	108,000	0	0	600,000	48,000
Turkey	42,000	0	0	24,000	0	0	66,000	0	0	37,200	0	0	84,000	48,000
U. Arab Emirates	78,360	0	0	22,110	0	0	164,160	0	0	84,180	0	0	156,720	44,220
<b>Total Middle East</b>	<b>862,260</b>	<b>0</b>	<b>0</b>	<b>331,110</b>	<b>0</b>	<b>0</b>	<b>1,963,560</b>	<b>91,225</b>	<b>0</b>	<b>1,445,610</b>	<b>0</b>	<b>0</b>	<b>1,724,520</b>	<b>662,220</b>

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	December 2023			December 2022			Sep - Dec 2023			Sep - Dec 2022			Dec 2023	Dec 2022
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
<b>North America</b>														
Canada	714,018	0	0	863,254	0	0	2,769,588	11,000	0	3,038,494	0	0	1,428,036	1,726,508
Mexico	0	0	0	0	0	404,504	3,360	180,565	0	0	0	933,301	0	404,504
Puerto Rico	0	0	0	0	0	0	0	0	0	3,360	0	0	0	0
<b>Total North America</b>	<b>714,018</b>	<b>0</b>	<b>0</b>	<b>863,254</b>	<b>0</b>	<b>404,504</b>	<b>2,772,948</b>	<b>191,565</b>	<b>0</b>	<b>3,041,854</b>	<b>0</b>	<b>933,301</b>	<b>1,428,036</b>	<b>2,131,012</b>
<b>South America</b>														
Colombia	0	0	0	0	0	0	29,040	0	0	0	0	0	0	0
<b>Total South America</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>29,040</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Exports</b>	<b>3,144,528</b>	<b>3,375,196</b>	<b>54,560</b>	<b>2,558,794</b>	<b>1,665,027</b>	<b>404,504</b>	<b>9,707,880</b>	<b>31,821,843</b>	<b>54,560</b>	<b>10,339,524</b>	<b>4,524,845</b>	<b>933,301</b>	<b>9,718,812</b>	<b>7,187,119</b>