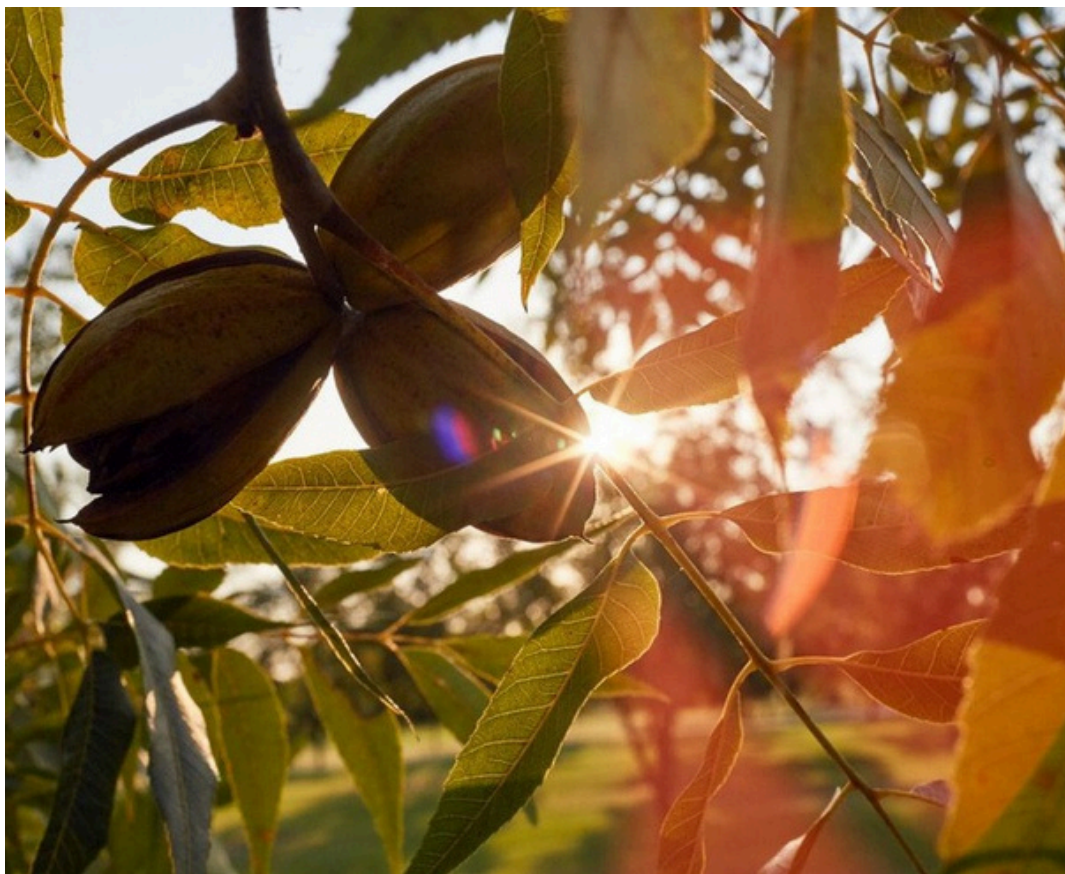


MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

In this report, you will find the net position of available pecans with handlers, which includes all forms, including halves, pieces, meals, etc., regardless of the quality and is reported on an Inshell Basis.

2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
January 2024	January 2023	Sep - Jan 2024	Sep - Jan 2023

Pecans Received:

Improved	52,443,339	39,237,949	178,371,324	136,010,032
Native/Seedling	9,528,390	2,266,927	17,064,705	4,647,397
Substandard	6,097,326	5,871,168	13,296,595	9,699,679
Total	68,069,055	47,376,044	208,732,624	150,357,108

Inter-handler/Imports:

Inshell	37,235,143	31,025,848	100,303,105	121,908,198
Shelled Meats	302,460	369,027	3,706,929	1,320,544
Total (Inshell Basis)	37,840,063	31,763,902	107,716,963	124,549,286

Shipments:

Shelled Meats				
Retail/Grocery	10,793,687	8,492,611	63,079,586	63,371,707
Exports	2,583,030	1,524,780	12,290,910	11,864,304
Inshell				
Retail/Grocery	5,530,208	10,575,108	19,760,478	38,662,849
Exports	12,706,895	7,374,734	44,583,298	12,832,880
Total (Inshell Basis)	44,990,537	37,984,624	215,084,768	201,967,751

January 2024	January 2023
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Total Pecans in Inventory

Shelled Meats	35,748,146	38,447,843
Inshell	123,465,589	109,656,483
Total (Inshell Basis)	194,961,881	186,552,169

Commitments to Ship

Meats:

Domestic-Shelled Meats	89,162,005	86,200,513
Export-Shelled Meats	17,789,339	11,386,425
Total Meats	106,951,344	97,586,938

Inshell:

Domestic-Inshell	11,957,301	6,014,629
Export-Inshell	3,945,652	3,159,721
Total Inshell	15,902,953	9,174,350

Less: Contracts to Purchase:

Shelled Meats	0	81,000
Inshell	25,892,580	8,642,635
Total Commitments (IB)	203,913,061	195,543,591

Net Open Position

-8,951,180	-8,991,422
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Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	January 2024	January 2023	Sep - Jan 2024	Sep - Jan 2023
Inshell:				
Exported for Shelling				
Mexico	465,511	0	1,808,866	8,472,865
Shelled Meats:				
Returned to U.S.				
Mexico	93,900	42,180	2,452,340	5,892,728

Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
	January 2024	January 2023	Sep - Jan 2024	Sep - Jan 2023
Shelled Meats:				
Country of Origin				
Argentina	0	0	29,578	0
Australia	0	0	122,170	26,235
Mexico	413,067	1,194,270	3,079,697	3,413,223
Total Shelled Meats	413,067	1,194,270	3,231,445	3,439,458
Inshell:				
Country of Origin				
Mexico	4,891,119	3,481,163	10,132,469	9,407,346
Total Inshell	4,891,119	3,481,163	10,132,469	9,407,346
Total (Inshell Basis)				
Country of Origin				
Argentina	0	0	59,156	0
Australia	0	0	244,340	52,470
Mexico	5,717,253	5,869,703	16,291,863	16,233,792
Total (Inshell Basis)	5,717,253	5,869,703	16,595,359	16,286,262

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	January 2024			January 2023			Sep - Jan 2024			Sep - Jan 2023			Jan 2024	Jan 2023
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
Africa														
Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Asia														
China	82,200	12,706,895	0	0	7,286,724	0	194,700	44,150,825	54,560	226,050	11,811,569	0	12,871,295	7,286,724
Hong Kong	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
India	0	0	0	15,120	0	0	102,000	0	0	37,380	0	0	0	30,240
Japan	27,000	0	0	0	0	0	196,890	0	0	117,630	0	0	54,000	0
Kuwait	0	0	0	0	0	0	144,000	0	0	198,000	0	0	0	0
Malaysia	12,000	0	0	12,360	0	0	12,000	0	0	12,360	0	0	24,000	24,720
Philippines	0	0	0	3,360	0	0	22,860	0	0	50,400	0	0	0	6,720
Qatar	0	0	0	21,840	0	0	18,000	0	0	21,840	0	0	0	43,680
Singapore	15,000	0	0	0	0	0	83,220	0	0	0	0	0	30,000	0
South Korea	153,000	0	0	210,600	0	0	1,062,300	0	0	699,090	0	0	306,000	421,200
Taiwan	42,660	0	0	0	0	0	163,620	0	0	120,960	0	0	85,320	0
Thailand	11,400	0	0	0	0	0	58,200	95,123	0	22,800	0	0	22,800	0
Vietnam	0	0	0	42,000	0	0	314,100	0	0	84,000	0	0	0	84,000
Total Asia	343,260	12,706,895	0	305,280	7,286,724	0	2,395,890	44,245,948	54,560	1,590,510	11,811,569	0	13,393,415	7,897,284
Australia/Oceania														
Australia	1,050	0	0	0	0	0	1,050	0	0	0	0	0	2,100	0
Total Australia	1,050	0	0	0	0	0	1,050	0	0	0	0	0	2,100	0

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	January 2024			January 2023			Sep - Jan 2024			Sep - Jan 2023			Jan 2024	Jan 2023
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
Europe														
Austria	0	0	0	0	0	0	24,000	0	0	24,000	0	0	0	0
Belgium	0	0	0	0	0	0	87,240	0	0	56,250	0	0	0	0
Bulgaria	42,000	0	0	0	0	0	42,000	0	0	0	0	0	84,000	0
Czechia	24,000	0	0	0	0	0	114,000	0	0	88,500	0	0	48,000	0
Denmark	75,600	0	0	0	0	0	168,000	0	0	110,880	0	0	151,200	0
France	170,400	0	0	213,300	0	0	603,330	0	0	620,370	0	0	340,800	426,600
Germany	13,260	0	0	19,200	0	0	112,770	0	0	1,086,780	0	0	26,520	38,400
Greece	1,920	0	0	24,000	0	0	24,720	0	0	25,500	0	0	3,840	48,000
Ireland	24,000	0	0	0	0	0	48,000	0	0	0	0	0	48,000	0
Italy	0	0	0	42,000	0	0	137,850	0	0	123,000	0	0	0	84,000
Latvia	0	0	0	6,600	0	0	0	0	0	13,200	0	0	0	13,200
Lithuania	71,790	0	0	0	0	0	302,940	0	0	252,000	0	0	143,580	0
Netherlands	247,710	0	0	87,150	0	0	858,312	0	0	610,170	0	0	495,420	174,300
Norway	0	0	0	2,100	0	0	0	0	0	21,900	0	0	0	4,200
Poland	24,000	0	0	42,000	0	0	114,600	0	0	85,950	0	0	48,000	84,000
Portugal	0	0	0	0	0	0	0	0	0	24,000	0	0	0	0
Slovenia	8,820	0	0	0	0	0	25,620	0	0	17,250	0	0	17,640	0
Spain	88,320	0	0	40,500	0	0	243,540	0	0	391,020	0	0	176,640	81,000
Sweden	26,040	0	0	0	0	0	125,640	0	0	176,400	0	0	52,080	0
Switzerland	0	0	0	42,000	0	0	82,320	0	0	90,720	0	0	0	84,000
United Kingdom	245,670	0	0	0	0	0	838,350	0	0	1,267,790	0	0	491,340	0
Total Europe	1,063,530	0	0	518,850	0	0	3,953,232	0	0	5,085,680	0	0	2,127,060	1,037,700
Middle East														
Israel	504,300	0	0	238,800	0	0	1,556,400	0	0	1,383,030	0	0	1,008,600	477,600
Jordan	24,000	0	0	48,000	0	0	150,000	0	0	72,000	0	0	48,000	96,000
Lebanon	39,000	0	0	0	0	0	39,000	91,225	0	48,000	0	0	78,000	0
Saudi Arabia	273,240	0	0	174,000	0	0	828,540	0	0	282,000	0	0	546,480	348,000
Turkey	0	0	0	0	0	0	66,000	0	0	37,200	0	0	0	0
U. Arab Emirates	56,820	0	0	63,720	0	0	220,980	0	0	147,900	0	0	113,640	127,440
Total Middle East	897,360	0	0	524,520	0	0	2,860,920	91,225	0	1,970,130	0	0	1,794,720	1,049,040

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	January 2024			January 2023			Sep - Jan 2024			Sep - Jan 2023			Jan 2024	Jan 2023
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
North America														
Canada	277,830	0	0	176,130	0	0	3,047,418	11,000	0	3,214,624	0	0	555,660	352,260
Mexico	0	0	0	0	0	88,010	3,360	180,565	0	0	1,021,311	0	0	88,010
Puerto Rico	0	0	0	0	0	0	0	0	0	3,360	0	0	0	0
Total North America	277,830	0	0	176,130	0	88,010	3,050,778	191,565	0	3,217,984	0	1,021,311	555,660	440,270
South America														
Colombia	0	0	0	0	0	0	29,040	0	0	0	0	0	0	0
Total South America	0	0	0	0	0	0	29,040	0	0	0	0	0	0	0
Total Exports	2,583,030	12,706,895	0	1,524,780	7,286,724	88,010	12,290,910	44,528,738	54,560	11,864,304	11,811,569	1,021,311	17,872,955	10,424,294