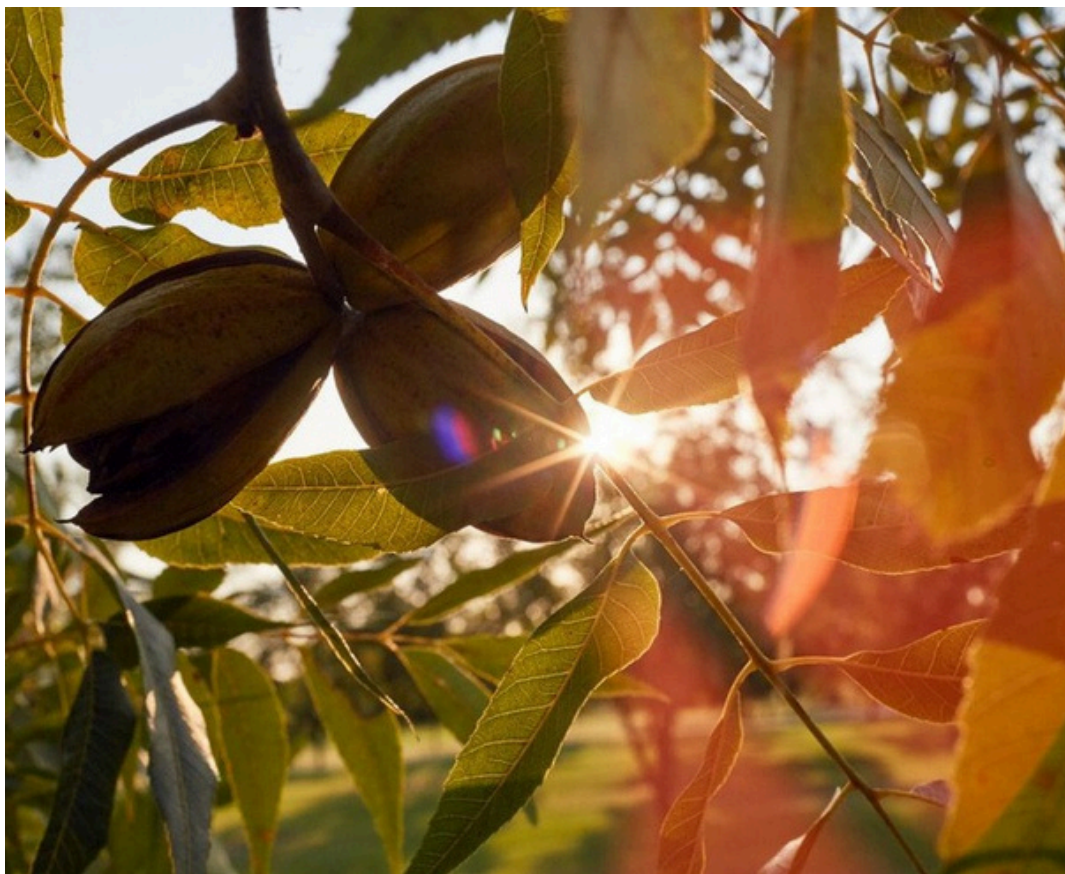


MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at <https://americanpecan.com/for-industry/analytics-data-market/>.

REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

In this report, you will find the net position of available pecans with handlers, which includes all forms, including halves, pieces, meals, etc., regardless of the quality and is reported on an Inshell Basis.

2023-2024 - Current	2022-2023 - Current	2023-2024 - YTD	2022-2023 - YTD
October 2023	October 2022	Sep - Oct 2023	Sep - Oct 2022

Pecans Received:

Improved	19,720,544	11,549,739	51,276,031	13,949,100
Native/Seedling	91,205	22,506	487,304	22,554
Substandard	422,553	138,308	3,704,101	158,696
Total	20,234,302	11,710,553	55,467,436	14,130,350

Inter-handler/Imports:

Inshell	6,233,352	10,147,800	7,172,525	13,859,070
Shelled Meats	778,786	129,796	1,775,645	314,204
Total (Inshell Basis)	7,790,924	10,407,392	10,723,815	14,487,478

Shipments:

Shelled Meats				
Retail/Grocery	13,416,191	14,321,484	25,401,460	27,440,310
Exports	2,133,000	2,626,110	4,099,830	5,528,570
Inshell				
Retail/Grocery	1,445,790	2,444,489	1,529,040	2,753,022
Exports	6,024,303	1,057,226	7,961,177	1,057,226
Total (Inshell Basis)	38,568,475	37,396,903	68,492,797	69,748,008

October 2023	October 2022
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Total Pecans in Inventory

Shelled Meats	42,906,210	40,719,894
Inshell	36,562,271	44,775,151
Total (Inshell Basis)	122,374,691	126,214,939

Commitments to Ship

Meats:

Domestic-Shelled Meats	42,674,976	40,725,300
Export-Shelled Meats	10,792,440	5,670,531
Total Meats	53,467,416	46,395,831

Inshell:

Domestic-Inshell	4,391,656	4,174,103
Export-Inshell	4,952,902	219,109
Total Inshell	9,344,558	4,393,212

Less: Contracts to Purchase:

Shelled Meats	0	0
Inshell	1,000,000	3,195,000
Total Commitments (IB)	115,279,390	93,989,874

Net Open Position

7,095,301	32,225,065
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Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats

	2023-2024 - Current October 2023	2022-2023 - Current October 2022	2023-2024 - YTD Sep - Oct 2023	2022-2023 - YTD Sep - Oct 2022
Inshell: Exported for Shelling				
Mexico	397,565	3,138,170	397,565	7,656,564
Shelled Meats: Returned to U.S.				
Mexico	612,330	1,267,961	698,900	3,942,799

Pecans Purchased Outside the U.S. by U.S. Handlers

	2023-2024 - Current October 2023	2022-2023 - Current October 2022	2023-2024 - YTD Sep - Oct 2023	2022-2023 - YTD Sep - Oct 2022
Shelled Meats:				
Country of Origin				
Argentina	0	0	29,578	0
Australia	0	0	83,320	26,235
Mexico	545,472	322,001	1,410,828	876,311
Total Shelled Meats	545,472	322,001	1,523,726	902,546
Inshell:				
Country of Origin				
Mexico	220,483	350,800	220,483	350,800
Total Inshell	220,483	350,800	220,483	350,800
Total (Inshell Basis)				
Country of Origin				
Argentina	0	0	59,156	0
Australia	0	0	166,640	52,470
Mexico	1,311,427	994,802	3,042,139	2,103,422
Total (Inshell Basis)	1,311,427	994,802	3,267,935	2,155,892

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	October 2023			October 2022			Sep - Oct 2023			Sep - Oct 2022			Oct 2023	Oct 2022
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
Africa														
Total Africa	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Asia														
China	82,200	5,832,738	0	41,100	1,057,226	0	82,200	7,678,387	0	205,500	1,057,226	0	5,997,138	1,139,426
Hong Kong	24,000	0	0	0	0	0	24,000	0	0	0	0	0	48,000	0
India	40,800	0	0	0	0	0	57,600	0	0	13,440	0	0	81,600	0
Japan	67,530	0	0	49,560	0	0	134,130	0	0	49,560	0	0	135,060	99,120
Kuwait	0	0	0	60,000	0	0	24,000	0	0	84,000	0	0	0	120,000
Philippines	22,860	0	0	40,320	0	0	22,860	0	0	40,320	0	0	45,720	80,640
South Korea	246,300	0	0	192,690	0	0	370,800	0	0	330,690	0	0	492,600	385,380
Taiwan	0	0	0	40,320	0	0	80,640	0	0	80,640	0	0	0	80,640
Vietnam	122,100	0	0	0	0	0	122,100	0	0	42,000	0	0	244,200	0
Total Asia	605,790	5,832,738	0	423,990	1,057,226	0	918,330	7,678,387	0	846,150	1,057,226	0	7,044,318	1,905,206
Australia/Oceania														
Total Australia	0	0	0	0	0	0	0	0	0	0	0	0	0	0

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	October 2023			October 2022			Sep - Oct 2023			Sep - Oct 2022			Oct 2023	Oct 2022
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		
Europe														
Austria	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
Belgium	46,920	0	0	10,800	0	0	46,920	0	0	10,800	0	0	93,840	21,600
Czechia	0	0	0	0	0	0	66,000	0	0	24,000	0	0	0	0
Denmark	8,400	0	0	8,400	0	0	33,600	0	0	33,600	0	0	16,800	16,800
France	130,320	0	0	100,320	0	0	175,920	0	0	259,740	0	0	260,640	200,640
Germany	9,720	0	0	252,000	0	0	52,590	0	0	647,580	0	0	19,440	504,000
Greece	1,800	0	0	0	0	0	1,800	0	0	0	0	0	3,600	0
Ireland	0	0	0	0	0	0	24,000	0	0	0	0	0	0	0
Italy	0	0	0	0	0	0	82,500	0	0	0	0	0	0	0
Lithuania	89,670	0	0	42,000	0	0	147,150	0	0	168,000	0	0	179,340	84,000
Netherlands	71,430	0	0	79,440	0	0	168,870	0	0	253,260	0	0	142,860	158,880
Poland	6,600	0	0	19,950	0	0	6,600	0	0	43,950	0	0	13,200	39,900
Portugal	0	0	0	24,000	0	0	0	0	0	24,000	0	0	0	48,000
Slovenia	13,200	0	0	8,250	0	0	13,200	0	0	8,250	0	0	26,400	16,500
Spain	0	0	0	140,010	0	0	40,500	0	0	220,680	0	0	0	280,020
Sweden	28,080	0	0	110,880	0	0	28,080	0	0	142,800	0	0	56,160	221,760
Switzerland	0	0	0	40,320	0	0	0	0	0	48,720	0	0	0	80,640
United Kingdom	173,520	0	0	167,220	0	0	311,280	0	0	569,870	0	0	347,040	334,440
Total Europe	579,660	0	0	1,003,590	0	0	1,223,010	0	0	2,455,250	0	0	1,159,320	2,007,180
Middle East														
Israel	138,000	0	0	378,000	0	0	186,000	0	0	652,500	0	0	276,000	756,000
Jordan	0	0	0	0	0	0	42,000	0	0	0	0	0	0	0
Lebanon	0	0	0	9,000	0	0	0	91,225	0	9,000	0	0	0	18,000
Saudi Arabia	147,300	0	0	0	0	0	231,300	0	0	42,000	0	0	294,600	0
Turkey	0	0	0	13,200	0	0	0	0	0	13,200	0	0	0	26,400
U. Arab Emirates	19,800	0	0	62,070	0	0	61,800	0	0	62,070	0	0	39,600	124,140
Total Middle East	305,100	0	0	462,270	0	0	521,100	91,225	0	778,770	0	0	610,200	924,540

World Region Destination	2023-2024 - Current			2022-2023 - Current			2023-2024 - YTD			2022-2023 - YTD			Total (Inshell Basis)	
	October 2023			October 2022			Sep - Oct 2023			Sep - Oct 2022			Oct 2023	Oct 2022
	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd	Shelled	Inshell	Substd		

North America

Canada	637,410	11,000	0	736,260	0	0	1,432,350	11,000	0	1,448,400	0	0	1,285,820	1,472,520
Mexico	0	180,565	0	0	0	0	0	180,565	0	0	0	0	180,565	0
Total North America	637,410	191,565	0	736,260	0	0	1,432,350	191,565	0	1,448,400	0	0	1,466,385	1,472,520

South America

Colombia	5,040	0	0	0	0	0	5,040	0	0	0	0	0	10,080	0
Total South America	5,040	0	0	0	0	0	5,040	0	0	0	0	0	10,080	0

Total Exports	2,133,000	6,024,303	0	2,626,110	1,057,226	0	4,099,830	7,961,177	0	5,528,570	1,057,226	0	10,290,303	6,309,446
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