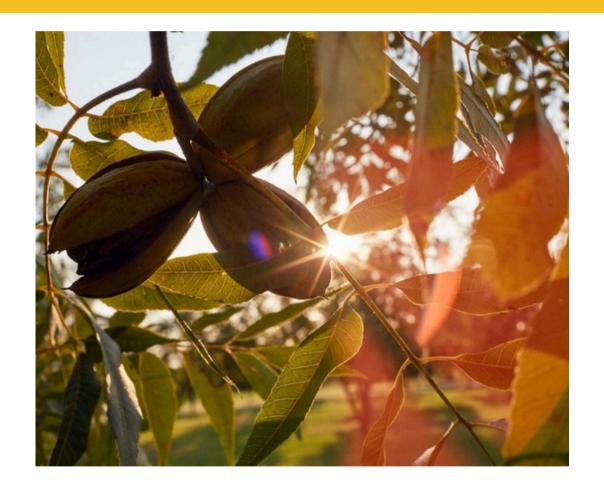
# MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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# **METHODOLOGY**

#### REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

#### INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

#### **REVISION PROCESS**

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

In this report, you will find the net position of available pecans with handlers, which includes all forms, including halves, pieces, meals, etc., regardless of the quality and is reported on an Inshell Basis.

|                           | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|---------------------------|---------------------|---------------------|-----------------|-----------------|
|                           | September 2023      | September 2022      | Sep - Sep 2023  | Sep - Sep 2022  |
| Pecans Received:          |                     |                     |                 |                 |
| Improved                  | 31,555,487          | 2,399,361           | 31,555,487      | 2,399,361       |
| Native/Seedling           | 396,099             | 48                  | 396,099         | 48              |
| Substandard               | 3,281,548           | 20,388              | 3,281,548       | 20,388          |
| Total                     | 35,233,134          | 2,419,797           | 35,233,134      | 2,419,797       |
| Inter-handler/Imports:    |                     |                     |                 |                 |
| Inshell                   | 939,173             | 3,711,270           | 939,173         | 3,711,270       |
| Shelled Meats             | 996,859             | 184,408             | 996,859         | 184,408         |
| Total (Inshell Basis)     | 2,932,891           | 4,080,086           | 2,932,891       | 4,080,086       |
| Shipments: Shelled Meats  |                     |                     |                 |                 |
| Retail/Grocery            | 11,985,269          | 13,118,826          | 11,985,269      | 13,118,826      |
| Exports                   | 1,966,830           | 2,902,460           | 1,966,830       | 2,902,460       |
| Inshell                   |                     |                     |                 |                 |
| Retail/Grocery            | 83,250              | 308,533             | 83,250          | 308,533         |
| Exports                   | 1,936,874           | 0                   | 1,936,874       | 0               |
| Total (Inshell Basis)     | 29,924,322          | 32,351,105          | 29,924,322      | 32,351,105      |
|                           |                     |                     |                 |                 |
|                           | September 2023      | September 2022      |                 |                 |
| Total Pecans in Inventory |                     |                     |                 |                 |
| Shelled Meats             | 49,042,415          | 42,615,251          |                 |                 |
| Inshell                   | 46,301,002          | 59,492,258          |                 |                 |
| Total (Inshell Basis)     | 144,385,832         | 144,722,760         |                 |                 |

51,789,507

6,799,809

58,589,316

4,780,386

4,780,386

162,000 32,000,000

89,635,018

55,087,742

0

52,129,970

8,724,090

60,854,060

600,762

5,293,424

5,894,186

850,000

126,752,306

17,633,526

0

**Commitments to Ship** 

Domestic-Shelled Meats

**Export-Shelled Meats** 

**Total Meats** 

Domestic-Inshell

Total Inshell

Less: Contracts to Purchase: Shelled Meats

Total Commitments (IB)

Export-Inshell

Inshell

**Net Open Position** 

Meats:

Inshell:

## <u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

|                                    | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|------------------------------------|---------------------|---------------------|-----------------|-----------------|
|                                    | September 2023      | September 2022      | Sep - Sep 2023  | Sep - Sep 2022  |
| Inshell:<br>Exported for Shelling  |                     |                     |                 |                 |
| Mexico                             | 0                   | 4,518,394           | 0               | 4,518,394       |
| Shelled Meats:<br>Returned to U.S. |                     |                     |                 |                 |
| Mexico                             | 86,570              | 2,674,838           | 86,570          | 2,674,838       |

### Pecans Purchased Outside the U.S. by U.S. Handlers

|                       | 2023-2024 - Current | 2022-2023 - Current | 2023-2024 - YTD | 2022-2023 - YTD |
|-----------------------|---------------------|---------------------|-----------------|-----------------|
|                       | September 2023      | September 2022      | Sep - Sep 2023  | Sep - Sep 2022  |
| Shelled Meats:        | _                   | _                   | _               | _               |
| Country of Origin     |                     |                     |                 |                 |
| Argentina             | 29,578              | 0                   | 29,578          | 0               |
| Australia             | 83,320              | 26,235              | 83,320          | 26,235          |
| Mexico                | 865,356             | 554,310             | 865,356         | 554,310         |
| Total Shelled Meats   | 978,254             | 580,545             | 978,254         | 580,545         |
| Inshell:              |                     |                     |                 |                 |
| Country of Origin     |                     |                     |                 |                 |
| _                     | 0                   | 0                   | 0               | 0               |
| Total Inshell         |                     |                     |                 |                 |
| Total (Inshell Basis) |                     |                     |                 |                 |
| Country of Origin     |                     |                     |                 |                 |
| Argentina             | 59,156              | 0                   | 59,156          | 0               |
| Australia             | 166,640             | 52,470              | 166,640         | 52,470          |
| Mexico                | 1,730,712           | 1,108,620           | 1,730,712       | 1,108,620       |
| Total (Inshell Basis) | 1,956,508           | 1,161,090           | 1,956,508       | 1,161,090       |

| World Bogies             | 202     | 3-2024 - Curr | ent    | 2022    | 2-2023 - Curr | ent    | 20      | )23-2024 - YT | D      | 20      | )22-2023 - YT | D      | Total (Insh | ell Basis)        |  |  |
|--------------------------|---------|---------------|--------|---------|---------------|--------|---------|---------------|--------|---------|---------------|--------|-------------|-------------------|--|--|
| World Region Destination | Se      | ptember 202   | 23     | Se      | ptember 202   | 2      | S       | ep - Sep 2023 | 3      | S       | ep - Sep 2022 | 2      |             | Sep 2023 Sep 2022 |  |  |
| [                        | Shelled | Inshell       | Substd | Sep 2023    | Sep 2022          |  |  |
| <u>Africa</u>            |         |               |        |         |               |        |         |               |        |         |               |        |             |                   |  |  |
| Total Africa             | 0       | 0             | 0      | 0       | 0             | 0      | 0       | 0             | 0      | 0       | 0             | 0      | 0           | 0                 |  |  |
| <u>Asia</u>              |         |               |        |         |               |        |         |               |        |         |               |        |             |                   |  |  |
| China                    | 0       | 1,845,649     | 0      | 164,400 | 0             | 0      | 0       | 1,845,649     | 0      | 164,400 | 0             | 0      | 1,845,649   | 328,800           |  |  |
| India                    | 16,800  | 0             | 0      | 13,440  | 0             | 0      | 16,800  | 0             | 0      | 13,440  | 0             | 0      | 33,600      | 26,880            |  |  |
| Japan                    | 66,600  | 0             | 0      | 0       | 0             | 0      | 66,600  | 0             | 0      | 0       | 0             | 0      | 133,200     | 0                 |  |  |
| Kuwait                   | 24,000  | 0             | 0      | 24,000  | 0             | 0      | 24,000  | 0             | 0      | 24,000  | 0             | 0      | 48,000      | 48,000            |  |  |
| South Korea              | 124,500 | 0             | 0      | 138,000 | 0             | 0      | 124,500 | 0             | 0      | 138,000 | 0             | 0      | 249,000     | 276,000           |  |  |
| Taiwan                   | 80,640  | 0             | 0      | 40,320  | 0             | 0      | 80,640  | 0             | 0      | 40,320  | 0             | 0      | 161,280     | 80,640            |  |  |
| Vietnam                  | 0       | 0             | 0      | 42,000  | 0             | 0      | 0       | 0             | 0      | 42,000  | 0             | 0      | 0           | 84,000            |  |  |
| Total Asia               | 312,540 | 1,845,649     | 0      | 422,160 | 0             | 0      | 312,540 | 1,845,649     | 0      | 422,160 | 0             | 0      | 2,470,729   | 844,320           |  |  |
| Australia/Oceania        |         |               |        |         |               |        |         |               |        |         |               |        |             |                   |  |  |
| Total Australia          | 0       | 0             | 0      | 0       | 0             | 0      | 0       | 0             | 0      | 0       | 0             | 0      | 0           | 0                 |  |  |

| World Region 2023-2024 - Current |         | ent         | 2022-2023 - Current |                |         | 2023-2024 - YTD |         |               | 2022-2023 - YTD |                |         | Total (Inshell Basis) |           |           |
|----------------------------------|---------|-------------|---------------------|----------------|---------|-----------------|---------|---------------|-----------------|----------------|---------|-----------------------|-----------|-----------|
| Destination                      | Se      | ptember 202 | 23                  | September 2022 |         |                 | S       | ep - Sep 2023 | 3               | Sep - Sep 2022 |         |                       | •         | _         |
|                                  | Shelled | Inshell     | Substd              | Shelled        | Inshell | Substd          | Shelled | Inshell       | Substd          | Shelled        | Inshell | Substd                | Sep 2023  | Sep 2022  |
|                                  |         |             |                     |                |         |                 |         |               |                 |                |         |                       |           |           |
| <u>Europe</u>                    |         |             |                     |                |         |                 |         |               |                 |                |         |                       |           |           |
| Austria                          | 24,000  | 0           | 0                   | 0              | 0       | 0               | 24,000  | 0             | 0               | 0              | 0       | 0                     | 48,000    | 0         |
| Czechia                          | 66,000  | 0           | 0                   | 24,000         | 0       | 0               | 66,000  | 0             | 0               | 24,000         | 0       | 0                     | 132,000   | 48,000    |
| Denmark                          | 25,200  | 0           | 0                   | 25,200         | 0       | 0               | 25,200  | 0             | 0               | 25,200         | 0       | 0                     | 50,400    | 50,400    |
| France                           | 45,600  | 0           | 0                   | 159,420        | 0       | 0               | 45,600  | 0             | 0               | 159,420        | 0       | 0                     | 91,200    | 318,840   |
| Germany                          | 42,870  | 0           | 0                   | 395,580        | 0       | 0               | 42,870  | 0             | 0               | 395,580        | 0       | 0                     | 85,740    | 791,160   |
| Ireland                          | 24,000  | 0           | 0                   | 0              | 0       | 0               | 24,000  | 0             | 0               | 0              | 0       | 0                     | 48,000    | 0         |
| Italy                            | 82,500  | 0           | 0                   | 0              | 0       | 0               | 82,500  | 0             | 0               | 0              | 0       | 0                     | 165,000   | 0         |
| Lithuania                        | 57,480  | 0           | 0                   | 126,000        | 0       | 0               | 57,480  | 0             | 0               | 126,000        | 0       | 0                     | 114,960   | 252,000   |
| Netherlands                      | 97,440  | 0           | 0                   | 173,820        | 0       | 0               | 97,440  | 0             | 0               | 173,820        | 0       | 0                     | 194,880   | 347,640   |
| Poland                           | 0       | 0           | 0                   | 24,000         | 0       | 0               | 0       | 0             | 0               | 24,000         | 0       | 0                     | 0         | 48,000    |
| Spain                            | 40,500  | 0           | 0                   | 80,670         | 0       | 0               | 40,500  | 0             | 0               | 80,670         | 0       | 0                     | 81,000    | 161,340   |
| Sweden                           | 0       | 0           | 0                   | 31,920         | 0       | 0               | 0       | 0             | 0               | 31,920         | 0       | 0                     | 0         | 63,840    |
| Switzerland                      | 0       | 0           | 0                   | 8,400          | 0       | 0               | 0       | 0             | 0               | 8,400          | 0       | 0                     | 0         | 16,800    |
| United Kingdom                   | 137,760 | 0           | 0                   | 402,650        | 0       | 0               | 137,760 | 0             | 0               | 402,650        | 0       | 0                     | 275,520   | 805,300   |
| Total Europe                     | 643,350 | 0           | 0                   | 1,451,660      | 0       | 0               | 643,350 | 0             | 0               | 1,451,660      | 0       | 0                     | 1,286,700 | 2,903,320 |
|                                  |         |             |                     |                |         |                 |         |               |                 |                |         |                       |           |           |
| <u>Middle East</u>               |         |             |                     |                |         |                 |         |               |                 |                |         |                       |           |           |
| Israel                           | 48,000  | 0           | 0                   | 274,500        | 0       | 0               | 48,000  | 0             | 0               | 274,500        | 0       | 0                     | 96,000    | 549,000   |
| Jordan                           | 42,000  | 0           | 0                   | 0              | 0       | 0               | 42,000  | 0             | 0               | 0              | 0       | 0                     | 84,000    | 0         |
| Lebanon                          | 0       | 91,225      | 0                   | 0              | 0       | 0               | 0       | 91,225        | 0               | 0              | 0       | 0                     | 91,225    | 0         |
| Saudi Arabia                     | 84,000  | 0           | 0                   | 42,000         | 0       | 0               | 84,000  | 0             | 0               | 42,000         | 0       | 0                     | 168,000   | 84,000    |
| U. Arab Emirates                 | 42,000  | 0           | 0                   | 0              | 0       | 0               | 42,000  | 0             | 0               | 0              | 0       | 0                     | 84,000    | 0         |
| Total Middle East                | 216,000 | 91,225      | 0                   | 316,500        | 0       | 0               | 216,000 | 91,225        | 0               | 316,500        | 0       | 0                     | 523,225   | 633,000   |

| World Bogien                | 2023      | 3-2024 - Curr | ent    | 2022           | 2-2023 - Curre | ent    | 20             | )23-2024 - YTI | D      | 20             | )22-2023 - YT | D      | Total (Inshell Basis) |           |  |  |
|-----------------------------|-----------|---------------|--------|----------------|----------------|--------|----------------|----------------|--------|----------------|---------------|--------|-----------------------|-----------|--|--|
| World Region<br>Destination |           |               |        | September 2022 |                |        | Sep - Sep 2023 |                |        | Sep - Sep 2022 |               |        |                       |           |  |  |
|                             | Shelled   | Inshell       | Substd | Shelled        | Inshell        | Substd | Shelled        | Inshell        | Substd | Shelled        | Inshell       | Substd | Sep 2023              | Sep 2022  |  |  |
|                             |           |               |        |                |                |        |                |                |        |                |               |        |                       |           |  |  |
| North America               |           |               |        |                |                |        |                |                |        |                |               |        |                       |           |  |  |
| Canada                      | 794,940   | 0             | 0      | 712,140        | 0              | 0      | 794,940        | 0              | 0      | 712,140        | 0             | 0      | 1,589,880             | 1,424,280 |  |  |
| Mexico                      | 0         | 0             | 0      | 0              | 0              | 0      | 0              | 0              | 0      | 0              | 0             | 0      | 0                     | 0         |  |  |
| Total North America         | 794,940   | 0             | 0      | 712,140        | 0              | 0      | 794,940        | 0              | 0      | 712,140        | 0             | 0      | 1,589,880             | 1,424,280 |  |  |
| South America               |           |               |        |                |                |        |                |                |        |                |               |        |                       |           |  |  |
| Total South America         | 0         | 0             | 0      | 0              | 0              | 0      | 0              | 0              | 0      | 0              | 0             | 0      | 0                     | 0         |  |  |
|                             |           |               |        |                |                |        |                |                |        |                |               |        |                       |           |  |  |
| _                           |           |               |        |                |                |        |                |                |        |                |               |        |                       |           |  |  |
| Total Exports               | 1,966,830 | 1,936,874     | 0      | 2,902,460      | 0              | 0      | 1,966,830      | 1,936,874      | 0      | 2,902,460      | 0             | 0      | 5,870,534             | 5,804,920 |  |  |