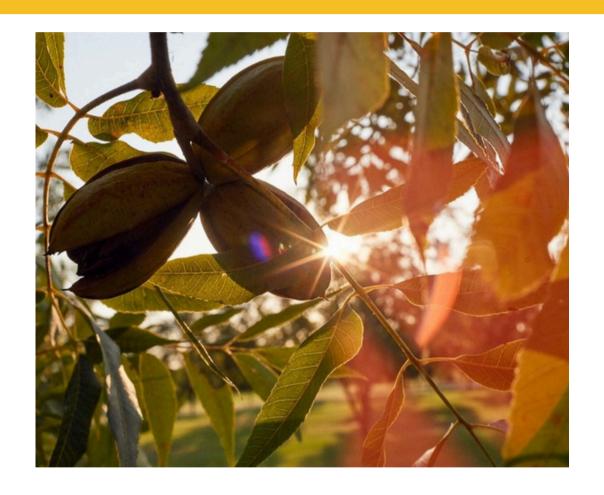
MONTHLY REPORT

AMERICAN PECAN INDUSTRY



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Pecan Industry Position Report

| | January 2025 | | | | | | | | | | |
|---------------------------|---------------------|---------------------|-----------------|-----------------|--|--|--|--|--|--|--|
| | 2024-2025 - Current | 2023-2024 - Current | 2024-2025 - YTD | 2023-2024 - YTD | | | | | | | |
| | January 2025 | January 2024 | Sep - Jan 2025 | Sep - Jan 2024 | | | | | | | |
| Pecans Received: | | | | | | | | | | | |
| Improved | 41,375,456 | 52,520,352 | 132,795,490 | 178,481,107 | | | | | | | |
| Native/Seedling | 6,967,783 | 9,528,390 | 10,649,843 | 17,064,705 | | | | | | | |
| Substandard | 6,119,974 | 6,097,326 | 12,114,972 | 13,296,595 | | | | | | | |
| Total | 54,463,213 | 68,146,068 | 155,560,305 | 208,842,407 | | | | | | | |
| Inter-handler/Imports: | | | | | | | | | | | |
| Inshell | 38,145,803 | 37,235,143 | 106,700,469 | 100,383,277 | | | | | | | |
| Shelled Meats | 323,798 | 302,460 | 2,492,590 | 3,706,929 | | | | | | | |
| Total (Inshell Basis) | 38,793,399 | 37,840,063 | 111,685,649 | 107,797,135 | | | | | | | |
| Shipments: Shelled Meats | | | | | | | | | | | |
| Retail/Grocery | 8,444,151 | 10,869,200 | 64,221,233 | 63,155,099 | | | | | | | |
| Exports | 2,599,128 | 2,583,030 | 13,806,517 | 12,290,910 | | | | | | | |
| Inshell | | | | | | | | | | | |
| Retail/Grocery | 8,283,574 | 5,531,708 | 25,821,209 | 19,794,748 | | | | | | | |
| Exports | 165,661 | 12,706,895 | 5,165,385 | 44,583,298 | | | | | | | |
| Total (Inshell Basis) | 30,535,793 | 45,143,063 | 187,042,094 | 215,270,064 | | | | | | | |
| | | | | | | | | | | | |
| | January 2025 | January 2024 | | | | | | | | | |
| Total Pecans in Inventory | | | | | | | | | | | |
| Shelled Meats | 35,677,227 | 35,748,146 | | | | | | | | | |
| Inshell | 116,374,952 | 123,465,589 | | | | | | | | | |
| Total (Inshell Basis) | 187,729,406 | 194,961,881 | | | | | | | | | |
| | | | | | | | | | | | |
| Commitments to Ship | | | | | | | | | | | |

| | January 2025 | January 2024 |
|------------------------------|--------------|--------------|
| Total Pecans in Inventory | | |
| Shelled Meats | 35,677,227 | 35,748,146 |
| Inshell | 116,374,952 | 123,465,589 |
| Total (Inshell Basis) | 187,729,406 | 194,961,881 |
| | | |
| Commitments to Ship | | |
| Meats: | | |
| Domestic-Shelled Meats | 94,849,725 | 89,162,005 |
| Export-Shelled Meats | 19,484,929 | 17,789,339 |
| Total Meats | 114,334,654 | 106,951,344 |
| Inshell: | | |
| Domestic-Inshell | 19,999,036 | 11,957,301 |
| Export-Inshell | 102,870 | 3,945,652 |
| Total Inshell | 20,101,906 | 15,902,953 |
| Less: Contracts to Purchase: | | |
| Shelled Meats | 8,400 | 0 |
| Inshell | 0 | 25,892,580 |
| Total Commitments (IB) | 248,754,414 | 203,913,061 |
| Nat On an Basikian | 64.025.000 | 0.054.400 |
| Net Open Position | -61,025,008 | -8,951,180 |

<u>Inshell Pecans Exported to Mexico for Shelling and Returned to U.S. as Shelled Meats</u>

| | 2024-2025 - Current | 2023-2024 - Current | 2024-2025 - YTD | 2023-2024 - YTD |
|------------------------------------|---------------------|---------------------|-----------------|-----------------|
| | January 2025 | January 2024 | Sep - Jan 2025 | Sep - Jan 2024 |
| Inshell: Exported for Shelling | | | | |
| Mexico | 0 | 465,511 | 556,975 | 1,808,866 |
| Shelled Meats: Returned to U.S. | | | | |
| Mexico | 190,733 | 93,900 | 1,716,256 | 2,452,340 |

Pecans Purchased Outside the U.S. by U.S. Handlers

| | 2024-2025 - Current | 2023-2024 - Current | 2024-2025 - YTD | 2023-2024 - YTD | | |
|--|---------------------|---------------------|-----------------|-----------------|--|--|
| | January 2025 | January 2024 | Sep - Jan 2025 | Sep - Jan 2024 | | |
| Shelled Meats: | | _ | | _ | | |
| Country of Origin | | | | | | |
| Argentina | 0 | 0 | 0 | 29,578 | | |
| Australia | 50,318 | 0 | 75,818 | 122,170 | | |
| Mexico | 165,600 | 413,067 | 1,127,914 | 3,079,697 | | |
| Total Shelled Meats | 215,918 | 413,067 | 1,203,732 | 3,231,445 | | |
| Inshell: Country of Origin | | | | | | |
| Mexico | 3,982,660 | 4,891,119 | 5,549,805 | 10,132,469 | | |
| Total Inshell | 3,982,660 | 4,891,119 | 5,549,805 | 10,132,469 | | |
| Total (Inshell Basis) Country of Origin | | | | | | |
| Argentina | 0 | 0 | 0 | 59,156 | | |
| Australia | 100,636 | 0 | 151,636 | 244,340 | | |
| Mexico | 4,313,860 | 5,717,253 | 7,805,633 | 16,291,863 | | |
| Total (Inshell Basis) | 4,414,496 | 5,717,253 | 7,957,269 | 16,595,359 | | |

| World Region | 2024-2025 - Current | | | 2023-2024 - Current | | | 2024-2025 - YTD | | | 2 | 023-2024 - YTI | Total (Inshell Basis) | | |
|--------------------------|---------------------|-------------|--------|---------------------|--------------|--------|-----------------|----------------|--------|-----------|----------------|-----------------------|-----------|------------|
| Destination | J | anuary 2025 | | | January 2024 | | S | Sep - Jan 2025 | | | Sep - Jan 2024 | | | - |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Jan 2025 | Jan 2024 |
| | | | | | | | | | | | | | | |
| <u>Africa</u> | | | | | | | | | | | | | | |
| Morocco | 0 | 55,000 | 0 | 0 | 0 | 0 | 0 | 253,294 | 0 | 0 | 0 | 0 | 55,000 | 0 |
| Total Africa | 0 | 55,000 | 0 | 0 | 0 | 0 | 0 | 253,294 | 0 | 0 | 0 | 0 | 55,000 | 0 |
| <u>Asia</u> | | | | | | | | | | | | | | |
| China | 41,100 | 110,661 | 0 | 82,200 | 12,706,895 | 0 | 164,400 | 4,870,091 | 0 | 194,700 | 44,150,825 | 54,560 | 192,861 | 12,871,295 |
| Hong Kong | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 0 | 0 |
| India | 0 | 0 | 0 | 0 | 0 | 0 | 178,980 | 0 | 0 | 102,000 | 0 | 0 | 0 | 0 |
| Japan | 0 | 0 | 0 | 27,000 | 0 | 0 | 148,110 | 0 | 0 | 196,890 | 0 | 0 | 0 | 54,000 |
| Kuwait | 42,000 | 0 | 0 | 0 | 0 | 0 | 165,000 | 0 | 0 | 144,000 | 0 | 0 | 84,000 | 0 |
| Malaysia | 0 | 0 | 0 | 12,000 | 0 | 0 | 15,000 | 0 | 0 | 12,000 | 0 | 0 | 0 | 24,000 |
| Palestine | 0 | 0 | 0 | 0 | 0 | 0 | 84,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Philippines | 0 | 0 | 0 | 0 | 0 | 0 | 40,320 | 0 | 0 | 22,860 | 0 | 0 | 0 | 0 |
| Qatar | 0 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 18,000 | 0 | 0 | 0 | 0 |
| Singapore | 0 | 0 | 0 | 15,000 | 0 | 0 | 21,000 | 0 | 0 | 83,220 | 0 | 0 | 0 | 30,000 |
| South Korea | 303,000 | 0 | 0 | 153,000 | 0 | 0 | 1,275,415 | 0 | 0 | 1,062,300 | 0 | 0 | 606,000 | 306,000 |
| Taiwan | 46,500 | 0 | 0 | 42,660 | 0 | 0 | 127,140 | 0 | 0 | 163,620 | 0 | 0 | 93,000 | 85,320 |
| Thailand | 42,000 | 0 | 0 | 11,400 | 0 | 0 | 88,440 | 0 | 0 | 58,200 | 95,123 | 0 | 84,000 | 22,800 |
| Vietnam | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 314,100 | 0 | 0 | 0 | 0 |
| Total Asia | 474,600 | 110,661 | 0 | 343,260 | 12,706,895 | 0 | 2,331,805 | 4,870,091 | 0 | 2,395,890 | 44,245,948 | 54,560 | 1,059,861 | 13,393,415 |
| <u>Australia/Oceania</u> | | | | | | | | | | | | | | |
| Australia | 0 | 0 | 0 | 1,050 | 0 | 0 | 4,200 | 0 | 0 | 1,050 | 0 | 0 | 0 | 2,100 |
| Total Australia | 0 | 0 | 0 | 1,050 | 0 | 0 | 4,200 | 0 | 0 | 1,050 | 0 | 0 | 0 | 2,100 |

| World Region | 2024 | 2024-2025 - Current | | 2023-2024 - Current | | | 2024-2025 - YTD | | | 2023-2024 - YTD | | | Total (Inshell Basis) | | |
|--------------------|---------|---------------------|--------|---------------------|--------------|--------|-----------------|---------|--------|-----------------|---------|--------|-----------------------|-----------|--|
| Destination | J | anuary 2025 | | J | January 2024 | | Sep - Jan 2025 | | | Sep - Jan 2024 | | | | | |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Jan 2025 | Jan 2024 | |
| Europo | | | | | | | | | | | | | | | |
| <u>Europe</u> | 24.000 | • | 0 | 0 | 0 | 0 | 24.000 | | 0 | 24.000 | | 0 | 10.000 | 0 | |
| Austria | 24,000 | 0 | 0 | 0 | 0 | 0 | 24,000 | 0 | 0 | 24,000 | 0 | 0 | 48,000 | 0 | |
| Belgium | 40,320 | 0 | 0 | 0 | 0 | 0 | 80,640 | 0 | 0 | 87,240 | 0 | 0 | 80,640 | 0 | |
| Bulgaria | 43,800 | 0 | 0 | 42,000 | 0 | 0 | 43,800 | 0 | 0 | 42,000 | 0 | 0 | 87,600 | 84,000 | |
| Czechia | 0 | 0 | 0 | 24,000 | 0 | 0 | 48,000 | 0 | 0 | 114,000 | 0 | 0 | 0 | 48,000 | |
| Denmark | 33,600 | 0 | 0 | 75,600 | 0 | 0 | 151,200 | 0 | 0 | 168,000 | 0 | 0 | 67,200 | 151,200 | |
| France | 189,690 | 0 | 0 | 170,400 | 0 | 0 | 542,190 | 0 | 0 | 603,330 | 0 | 0 | 379,380 | 340,800 | |
| Germany | 22,800 | 0 | 0 | 13,260 | 0 | 0 | 331,590 | 0 | 0 | 112,770 | 0 | 0 | 45,600 | 26,520 | |
| Greece | 24,000 | 0 | 0 | 1,920 | 0 | 0 | 73,800 | 0 | 0 | 24,720 | 0 | 0 | 48,000 | 3,840 | |
| Ireland | 0 | 0 | 0 | 24,000 | 0 | 0 | 24,000 | 0 | 0 | 48,000 | 0 | 0 | 0 | 48,000 | |
| Italy | 0 | 0 | 0 | 0 | 0 | 0 | 121,500 | 0 | 0 | 137,850 | 0 | 0 | 0 | 0 | |
| Lithuania | 66,000 | 0 | 0 | 71,790 | 0 | 0 | 384,000 | 0 | 0 | 302,940 | 0 | 0 | 132,000 | 143,580 | |
| Netherlands | 293,520 | 0 | 0 | 247,710 | 0 | 0 | 1,271,580 | 0 | 0 | 858,312 | 0 | 0 | 587,040 | 495,420 | |
| Poland | 82,440 | 0 | 0 | 24,000 | 0 | 0 | 208,440 | 0 | 0 | 114,600 | 0 | 0 | 164,880 | 48,000 | |
| Slovenia | 0 | 0 | 0 | 8,820 | 0 | 0 | 24,210 | 0 | 0 | 25,620 | 0 | 0 | 0 | 17,640 | |
| Spain | 0 | 0 | 0 | 88,320 | 0 | 0 | 337,710 | 0 | 0 | 243,540 | 0 | 0 | 0 | 176,640 | |
| Sweden | 16,800 | 0 | 0 | 26,040 | 0 | 0 | 67,200 | 0 | 0 | 125,640 | 0 | 0 | 33,600 | 52,080 | |
| Switzerland | 40,320 | 0 | 0 | 0 | 0 | 0 | 40,320 | 0 | 0 | 82,320 | 0 | 0 | 80,640 | 0 | |
| United Kingdom | 90,000 | 0 | 0 | 245,670 | 0 | 0 | 897,960 | 0 | 0 | 838,350 | 0 | 0 | 180,000 | 491,340 | |
| Total Europe | 967,290 | 0 | 0 | 1,063,530 | 0 | 0 | 4,672,140 | 0 | 0 | 3,953,232 | 0 | 0 | 1,934,580 | 2,127,060 | |
| | | | | | | | | | | | | | | | |
| <u>Middle East</u> | | | | | | | ı | | | | | 1 | | | |
| Israel | 477,120 | 0 | 0 | 504,300 | 0 | 0 | 2,331,420 | 0 | 0 | 1,556,400 | 0 | 0 | 954,240 | 1,008,600 | |
| Jordan | 42,000 | 0 | 0 | 24,000 | 0 | 0 | 90,000 | 0 | 0 | 150,000 | 0 | 0 | 84,000 | 48,000 | |
| Lebanon | 42,000 | 0 | 0 | 39,000 | 0 | 0 | 42,000 | 42,000 | 0 | 39,000 | 91,225 | 0 | 84,000 | 78,000 | |
| Saudi Arabia | 42,000 | 0 | 0 | 273,240 | 0 | 0 | 917,760 | 0 | 0 | 828,540 | 0 | 0 | 84,000 | 546,480 | |
| Turkey | 0 | 0 | 0 | 0 | 0 | 0 | 42,000 | 0 | 0 | 66,000 | 0 | 0 | 0 | 0 | |
| U. Arab Emirates | 117,060 | 0 | 0 | 56,820 | 0 | 0 | 198,780 | 0 | 0 | 220,980 | 0 | 0 | 234,120 | 113,640 | |
| Total Middle East | 720,180 | 0 | 0 | 897,360 | 0 | 0 | 3,621,960 | 42,000 | 0 | 2,860,920 | 91,225 | 0 | 1,440,360 | 1,794,720 | |

| World Region | 202 | 4-2025 - Curr | ent | 2023-2024 - Current | | | 2024-2025 - YTD | | | 2023-2024 - YTD | | | Total (Inshell Basis) | |
|---------------------|--------------|---------------|--------|---------------------|------------|--------|-----------------|-----------|--------|-----------------|------------|--------|-----------------------|------------|
| Destination | January 2025 | | | January 2024 | | | Sep - Jan 2025 | | | Sep - Jan 2024 | | | | |
| | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Shelled | Inshell | Substd | Jan 2025 | Jan 2024 |
| | | | | | | | | | | | | | | |
| North America | | | | | | | | | | | | | | |
| Canada | 437,058 | 0 | 0 | 277,830 | 0 | 0 | 3,061,092 | 0 | 0 | 3,047,418 | 11,000 | 0 | 874,116 | 555,660 |
| Mexico | 0 | 0 | 0 | 0 | 0 | 0 | 115,320 | 0 | 0 | 3,360 | 180,565 | 0 | 0 | 0 |
| Total North America | 437,058 | 0 | 0 | 277,830 | 0 | 0 | 3,176,412 | 0 | 0 | 3,050,778 | 191,565 | 0 | 874,116 | 555,660 |
| | | | | | | | | | | | | | | |
| South America | | | | | | | | | | | | | | |
| Colombia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 0 | 0 |
| Total South America | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29,040 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Total Exports | 2,599,128 | 165,661 | 0 | 2,583,030 | 12,706,895 | 0 | 13,806,517 | 5,165,385 | 0 | 12,290,910 | 44,528,738 | 54,560 | 5,363,917 | 17,872,955 |

METHODOLOGY

REPORTING PROCESS

Every month, the American Pecan Council publishes an industry position report, which contains the most recent pecan trade statistics. These reports provide the latest shipment, inventory, export, import, and net open position. All handlers of pecans within the area of production submit a summary report to the Council monthly. Referencing this report can help understand the trend impacting the pecan industry. The reports are published based on the American Pecan Council's crop year (September 1st - August 31st) which aligns with the pecan crop production cycle.

INDUSTRY REPORT PUBLICATION

All Pecan Industry Position Reports are published on a monthly basis. Once 80% of industry weight is received during a given reporting period, the American Pecan Council publishes the report. You can view the monthly position reports at https://americanpecan.com/for-industry/analytics-data-market/.

REVISION PROCESS

Data are revised the following month based on late reports or corrected data. Final figures are published in the annual summary in September of that crop year.

In this report, you will find the net position of available pecans with handlers, which includes all forms, including halves, pieces, meals, etc., regardless of the quality.